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EMPLOYMENT LAW SERIES 2021

Wednesday, 20 & 27 October, 3 & 24 November, 1 December 2021
9.30am to 10.30am

\$490
WEB2110NZA01

In this in-depth 5 part employment law series you will cover recent developments in bullying and harassment, stay updated on recent cases, ensure your employment agreements are watertight, consider the interaction of employment law and human rights and look at the current state of play in relation to restraint of trade. Choose the session most relevant to you or attend them all.

RECENT DEVELOPMENTS IN BULLYING AND HARASSMENT

Wednesday, 20 October 2021 \$125
9.30am to 10.30am WEB2110NZA01A

- Dealing with complaints
- Insights into an investigation
- Dealing with the curly issues that arise

Presented by **Amanda Douglas**, Partner, Wynn Williams; Leader, Employment and Health and Safety Practice

EMPLOYMENT AGREEMENTS UPDATE: WHAT YOU NEED TO KNOW

Wednesday, 27 October 2021 \$125
9.30am to 10.30am WEB2110NZA01B

- Key principles for employment agreements
- Enforcing employment agreements
- Latest developments you need to know

Presented by **Shelley Eden**, Director, GazeBurt; Leader Employment Team

UPDATE ON RECENT EMPLOYMENT LAW CASES

Wednesday, 3 November 2021 \$125
9.30am to 10.30am WEB2111NZA01C

- Recent case law update including Covid-19 related Authority and Court decisions involving restructurings, pay during lockdown and vaccinations (including *Gate Gourmet* and *Dove Hospice*)
- Analyse recent Court decisions relating to contractor versus employee disputes (such as the Uber decision and *Barry v CI Builders*) and the full Court decision in the Madison Recruitment case, in relation to s6 analysis and triangular employment

Presented by **John Farrow** Partner Anderson Lloyd; Leader National Employment Team

THE INTERSECTION OF EMPLOYMENT LAW AND HUMAN RIGHTS

Wednesday, 24 November 2021 \$125
9.30am to 10.30am WEB2111NZA01D

- Legislative framework
- Key topics such as harassment and discrimination, with a focus on sexual harassment
- An individual's choice of forum, and the advantages and disadvantages of each
- An employer's response, including what to expect as a case progresses
- Current trends and case update, including a brief discussion of Covid-19 vaccination and sexual harassment

Presented by **Sarah McFetridge**, Senior Associate, Bell Gully; Employment Law Specialist

RESTRAINTS OF TRADE AND PROTECTION OF CONFIDENTIAL INFORMATION

Wednesday, 1 December 2021 \$125
9.30am to 10.30am WEB2112NZA01E

- The relevant legal framework
- Getting the clauses right in the employment agreement, including restraints of trade, confidentiality and garden leave
- Exploring the practical and legal options when the employee goes to a competitor
- How best to deal with the flipside for the employee and new employer

Presented by **Sherridan Cook**, Partner, Buddle Findlay; Leader, Auckland Litigation and Employment and Health & Safety Teams

**2ND YEAR RUNNING:
CHOOSE ONE SESSION OR
ATTEND THEM ALL**

5 ATTEND ALL SESSIONS AND EARN 5 CPD HOURS

Learning Objectives:

- Stay up to date with recent developments in bullying and harassment
- Gain practical skills to ensure your employment agreements are current and effective
- Be updated on recent and important employment law cases
- Examine the intersection of employment law and human rights.
- Gain a deeper understanding of current restraint of trade issues.

MANAGING RETAIL AND COMMERCIAL LEASES



Wednesday, 20 October 2021
2.00pm to 4.00pm

\$245
WEB2110NZA02

Too often a landlord vs. tenant disputes become a major problem that could have been avoided. Receive guidance from leading experts to identify the core issues early on and skilfully steer a dispute in a more favourable direction. Plus, be updated on the latest cases that are relevant to your practice.

Chair: **Amy Johns**, Special Counsel, Dentons Kensington Swan

Working through Landlord and Tenant Issues

Critical Landlord Issues and their Importance for Tenants:

- Work through a checklist of the essential steps and considerations that are crucial for landlords and that tenants need to have on their radar.

Crucial Tenant Issues and the Impact on Landlords:

- Examine some of the most important issues facing tenants, how both tenants and landlords should view and approach those issues, and what you need to know to expertly handle them as they arise.

Presented by **Clare O'Shea**, Partner, Anderson Lloyd

Recent Major Issues Affecting Retail and Commercial Leasing

At this session you will look at recent cases, the impact of COVID-19 and other issues affecting this area.

Presented by **James Murphy**, Senior Associate, Duncan Cotterill

“ A lot of new information received – Thank you. ”

“ This programme refined my knowledge of leasing practice. ”

2 ATTEND AND EARN 2 CPD HOURS

Learning Objectives:

- Dissect different landlord and tenant disputes and learn how to work through them skilfully
- Receive a timely update on recent and important leasing decisions

LITIGATING CLASS ACTIONS



Thursday, 21 October 2021
9.30am to 12.45pm

\$335
WEB2110NZA03

With the number of class actions in Aotearoa New Zealand growing exponentially over the past few years, and rapid growth expected in the future, class action litigation is the area to watch. Stay ahead of this burgeoning area by taking a critical look at the most important issues and strategies for plaintiffs and defendants, the implications of recent decisions, how litigation funding fits in, and what the future holds for your practice.

Chair: **Kelly Paterson**, Partner, Buddle Findlay

Roundup of Recent Class Action Cases in New Zealand

- Timely and important update on class action cases in New Zealand
- Closer look at the *Feltex* and *Southern Response* proceedings
- Key principles arising out of recent class action judgments

Presented by **Nina Blomfield**, Partner, Simpson Grierson

Class Actions: Key Considerations for Plaintiffs

- Why bring a class action? Background, policy and advantages
- Types of claims, commerciality and funding
- Some interlocutory hurdles
- Outcomes for class members

Presented by **Carter Pearce**, Barrister, Bankside Chambers

Class Actions: Defence Perspectives

- Managing the risks for potential defendants
- What in-house counsel need to know about class actions in New Zealand
- Practical processes for managing potential claims, and defending claims once commenced

Presented by **Polly Pope** and **Kirsten Massey**, Partners, Russell McVeagh

What Practitioners Must Know About Class Actions & Litigation Funding

- Issues identified by the Law Commission
- The potential way forward in terms of reform, including a brief summary of the current landscape in Australia
- Practical considerations: what funders might think about

Presented by **Callum Mclean**, Director, McClean Law

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3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Receive a timely update on recent class action decisions and their implications
- Examine the different litigation perspectives and strategies of plaintiff vs. defendant
- Gain a deeper understanding of the proposed framework around litigation funding

HUMAN RIGHTS LAW UPDATE



Thursday, 21 October 2021
2.00pm to 4.00pm

\$245
WEB2110NZA04

Attend and discuss the most recent trends and updates in relation to Human Rights Law, and receive a timely update on the proposed reforms to NZBORA declarations of inconsistency. You will also cover the impact of human rights law on the exercise of public law powers.

Chair: **Claire Paterson**, Partner, Meredith Connell

A Road to Somewhere: Proposed Reforms to New Zealand Bill of Rights Act: Declarations of Inconsistency

- What is a Declaration of Inconsistency?
- How do you apply for one?
- Short history of Declarations of Inconsistency
- Legislative change
- What happens if you get one?

Presented by **Dr. Tony Ellis**, Barrister, Blackstone Chambers

The Impact of the Bill of Rights Act on the Exercise of Public Law Powers

Join Ben Keith as he provides a timely examination of the impact of human rights laws on public law powers

Presented by **Ben Keith**, Barrister, Thorndon Chambers



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2 ATTEND AND EARN 2 CPD HOURS

Learning Objectives:

- Be updated on the proposed reforms to Declarations of Inconsistency
- Examine the impact of human rights laws on public law powers

TRUSTS IN FOCUS: WHEN TO USE A TRUST AND HOW TO USE IT WELL



Friday, 22 October 2021
2.00pm to 4.00pm

\$245
WEB2110NZA05

Following the introduction of the Trusts Act 2019 earlier this year, there has been a renewed focus on the way trusts are operated in New Zealand. In this programme you will take an in-depth look at whether trusts remain useful and the steps needed to ensure they are used correctly. The Morris Legal Team will also discuss how to avoid the risks and problems that arise when trusts are not operated well.

Examine **whether trusts remain useful** following the introduction of the Trusts Act 2019. In particular, consider:

- The benefits of a trust
- Particular issues that need to be considered when trusts are set up
- An overview of trust busting and tips for tailoring trusts to reduce the risk of a successful attack

Focus on **how to use a trust well** during the lifecycle of the trust. In particular, consider:

- Duties and obligations of trustees, including the new disclosure provisions under the Trusts Act 2019
- Risks to trustees if trusts are mismanaged with consideration of recent cases
- Discussion of whether existing trusts should be retained or terminated
- The importance of terminating trusts correctly

Presented by **Bethan Read**, Special Counsel and **Sarah Moore**, Senior Associate, Morris Legal

“ *The speakers were fantastic.* ”

“ *I would like to hear about whether trusts are still relevant and reasons for winding up trusts or continuing them.* ”

2 ATTEND AND EARN 2 CPD HOURS

Learning Objectives:

- Critically examine the current efficacy of the use of trusts in New Zealand

LIQUOR LICENSING AND COMPLIANCE TOOLKIT



Tuesday, 26 October 2021
10.30am to 12.30pm

\$245
WEB2110NZA06

Whether you have clients operating licensed premises or work directly in a compliance role, this jammed-pack webinar is designed to equip you with the information and tools you'll need to effectively navigate liquor licensing. Join liquor licensing expert, Pervinder Kaur and examine the key considerations when purchasing licensed premises, recent employment law breaches and tips on staying compliant. Walk away with a better understanding of the key traps to watch out for.

Liquor Licensing and Compliance Made Simple: Your Expert Guide

Examine, analyse and discuss the information, tools and tips you'll need to effectively navigate liquor licensing, including:

- **Property Transactions Involving Licensed Premises: Key Considerations**
 - Importance of due diligence before purchasing licensed premises
 - When to engage a liquor licensing expert
 - Practical tips
 - **Liquor Licensing and the Essential Employment Matters You Need on Your Radar**
 - Essential employment matters to consider
 - Recent employment law breaches and impact on liquor licenses
 - Recent decisions of interest
 - **How to Stay Compliant: Tips and Traps for Licensees**
 - Importance of regular staff training and keeping up to date records
 - Key takeaways to immediately incorporate into practice
- Presented by **Pervinder Kaur**, Associate, Harkness Henry; Alcohol Licensing Specialist

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2 ATTEND AND EARN 2 CPD HOURS

Learning Objectives:

- Discuss the importance of due diligence before purchasing licensed premises
- Gain insight into recent employment law breaches
- Consider the impact on liquor licenses
- Receive an overview of compliance issues for licensees

CONSTRUCTION LAW: SUBCONTRACTORS AND RETENTION REGIME



Tuesday, 26 October 2021
1.15pm to 4.30pm

\$335
WEB2110NZA07

Bring yourself up to speed on the latest cases and legislative developments concerning back-to-back contracting, and review current issues relating to payments and the reforms proposed by the Construction Contracts (Retention Money) Amendment Bill.

Chair: **Jo-Anne Knight**, Partner, Simpson Grierson

Is Back-to-Back Subcontracting a Myth?

- Good practice subcontracting
- Practical implications of *Spotless v Fletcher* decision
- Managing disputes

Presented by **Katrina Van Houtte**, Partner, Dentons Kensington Swan

★ 2HR INTENSIVE ON THE RETENTION REGIME

Update on Proposed Changes to the Retention Regime and Recent Case Law Developments

- The Construction Contracts (Retention Money) Amendment Bill
- Practical considerations for subcontractors (and contractors) arising from recent case law and legislative developments

Presented by **Glen Holm Hansen**, Partner and **Sarah Holderness**, Senior Associate, Hesketh Henry

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Examine the practical application of subcontractor case law
- Be updated on the retentions regime and the proposed reform

INSOLVENCY LAW UPDATE



Wednesday, 27 October 2021
11.30am to 12.30pm

\$125
WEB2110NZA08

Get the latest on issues in the insolvency space with this one hour all-important update. Join Bridie McKinnon, a specialist in insolvency law and receive a roundup on recent significant case law. Discuss emerging trends and developments, and walk away with key takeaways to immediately incorporate into your practice.

Insolvency Law Update: The Developments You Need to Know

- Recent significant case law
- A review of emerging trends
- Lessons learnt from 2021

Presented by **Bridie McKinnon**, Special Counsel, Buddle Findlay

1 ATTEND AND EARN 1 CPD HOUR

Learning Objective:

- Examine significant insolvency case law and emerging trends

LEGAL TECHNOLOGY AND STRATEGY: AN IN-HOUSE GUIDE



Thursday, 28 October 2021
2.00pm to 3.45pm

\$125
WEB2110NZA09

In-house counsel continue to face heightened pressure of doing more with less, but how can teams leverage technology to address this and maximise efficiency? This webinar will unpack the importance of innovation, developing a team strategy, tips on finding the right automation tool for your organisation and contrasting trends in Australia and New Zealand.

Chair: **Tila Hoffman**, Special Counsel and Business Transformation Manager, MinterEllisonRuddWatts

Technology and Setting a Team Strategy: How to Get Everyone in Your Team on Board

- Why innovate? Efficiency, effectiveness and enjoyability
- Identify your needs: legal tech and lawyer tech
- Great versus good: continuous improvement
- Engaging your IT department
- Getting your team on board: hackathons and gamification

Presented by **Matt Farrington**, Lawyer & Legal Technologist, Juno Legal

Legal Technology and Creating Greater Internal In-House Efficiencies

- The tools available to creating greater internal efficiency
- Contract management: tips to finding a solution that is right for your organisational requirements
- Where law and tech automation meet
- Practical guidance and key takeaways

Presented by **Gene Turner**, Managing Director, LawHawk

👥 PANEL DISCUSSION

Technology, Team Strategy and Market Trends in Australia and New Zealand

Gain insight into the contrasting in-house market trends in Australia and New Zealand.

Panelists: **Matt Farrington**, Lawyer & Legal Technologist, Juno Legal; **David Bushby**, Managing Director, InCounsel

1.5 ATTEND AND EARN 1.5 CPD HOURS

Learning Objectives:

- Gain practical tips on technology and setting a team strategy
- Consider the tools available to creating greater internal in-house efficiencies
- Receive insight into the contrasting Trans-Tasman in-house market trends

INTELLECTUAL PROPERTY DISPUTES AND LITIGATION



Tuesday, 2 November 2021
1.30pm to 4.30pm

\$335
WEB2111NZA10

This best practice webinar will help you to hone your skills in intellectual property disputes and advocacy. You will receive a roundup of case law, practical insights into interim injunctions and preliminary applications, take a deep dive into litigation and settlement strategies - including mediation, and look at border enforcement notices. Walk away with the information you need to masterfully tackle your next intellectual property disputes matter.

Chair: **John Glengarry**, Partner, Buddle Findlay; Patent and Trade Marks Attorney

Intellectual Property Case Update

Join Matt Toulmin as he examines a selection of recent and important cases affecting intellectual property law practice.

Presented by **Matt Toulmin**, Barrister, Mills Lane Chambers

Resolving IP Disputes: Litigation Strategies, Settlement Strategies and the Mediation Option

Gain practical insights into the various ways in which IP disputes are successfully resolved, usually without a court decision.

- How to use court and IPONZ proceedings effectively
- Tailoring the best strategy for the situation, with practical examples
- Settlement: when and how?
- Roadblocks to settlement
- The role of mediation in IP dispute resolution

Sheana Wheeldon is a barrister and mediator, with more than 30 years' experience in resolving IP disputes.

Presented by **Sheana Wheeldon**, Barrister, Quay Chambers

Interim Injunctions and Other Preliminary Applications

One of the most effective litigation remedies in an intellectual property proceeding is the interim injunction. Gain practical insights into how these and other preliminary applications can be used in IP disputes.

Presented by **Laura Carter**, Barrister, Sangro Chambers

Border Enforcement Notices as a Tool to Protect your Client's Rights

Presented by **Jason Wach**, Partner, James & Wells

Very interesting and useful update on IP disputes.

INTERNATIONAL CONTRACTING: NAVIGATING THE KEY LEGAL ISSUES



Wednesday, 3 November 2021
2.00pm to 4.15pm

\$245
WEB2111NZA11

When a dispute arises between international trading parties, the first point of reference will be the contract. Effectively manage risk and ensure you're across the legal issues unique to an international deal with this thought-provoking discussion on jurisdiction, dispute resolution and enforceability. Plus, consider the application of different regulatory regimes to international contracts, how to manage data and privacy issues and receive practical tips on drafting arbitration clauses.

Chair: **Victoria Stewart**, CEO & Partner, Kindrik Partners

PANEL DISCUSSION

Join an expert panel and discuss the current legal issues you need to have on your radar when negotiating international commercial contracts.

Cross-jurisdictional Contracting: The Key Legal Issues and Risks

- Differing rules in differing jurisdictions
- Dispute resolution
- Enforceability in cross border transactions
- The effects of COVID-19

Panelists: **Greg Simms**, Partner, Wynn Williams; **Phil Taylor**, Partner, Tompkins Wake; **Mark Williamson**, Partner, DLA Piper

International Contracts and the New Zealand Regulatory Environment

Hear about the application of different regulatory regimes to international contracts including the Personal Property Securities Act and the Fair Trading Act.

Presented by **Mark Williamson**, Partner and **Rachel Brown**, Partner, DLA Piper

Dealing with Privacy and Data Issues

Consider the privacy and data issues specific to international commercial contracts.

Presented by **Phil Taylor**, Partner, Tompkins Wake

Tips on Drafting Arbitration Clauses

Receive tips and practical guidance on drafting arbitration clauses.

Presented by **Greg Simms**, Partner, Wynn Williams

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Understand how to effectively use an interim injunction or preliminary application to best advantage
- Gain expert insights on dispute resolution, IP litigation and settlement strategies
- Receive strategic guidance on how to use border enforcement notices effectively.

2 ATTEND AND EARN 2 CPD HOURS

Learning Objectives:

- Examine the key issues that arise in negotiating international contracts, including jurisdiction, dispute resolution and enforceability
- Consider the effects of COVID-19 on international deals
- Discuss the application of the Personal Property Securities Act and the Fair Trading Act as it applies to international contracts
- Analyse the key privacy and data issues
- Gain tips on drafting arbitration clauses

SUBDIVISIONS: UPDATE, PRACTICE AND PROCEDURE



Tuesday, 9 November 2021
9.15am to 12.30pm

\$335
WEB2111NZA12

Attend and develop the practical skills and strategies you need to tackle the complex issues that arise in subdivision matters. Core areas of focus will include the particular details that need to be covered in a new build and off-the-plan subdivision, how to deal with easements or covenants, unit title subdivisions, and the resource management issues you will encounter – including a timely update on proposed changes to the Resource Management Act.

Chair: **Nick Kearney**, Special Counsel, Davenports Law

Easements and Covenants in a Subdivision

- Handy tips when creating easements and covenants in a subdivision
- How to remove covenants or easements impeding your client's development plans
- How to draft subdivision covenants that add value and are specific to your clients development
- A review of the leading cases and what to avoid when drafting easements and covenants

Presented by **Glen Low**, Partner, Franklin Law

Unit Title Subdivisions

- Standard unit title developments: key steps and implementation
- Levelling up: adding stages and layers to unit titling
- An update on original owner obligations

Presented by **Kimberly Knox**, Director, GazeBurt

New Builds, Off-the-Plan Purchases and Subdivisions

Examine pre-settlement issues and how to avoid them for your purchasers

Presented by **Kristine King**, Director, DK Law

Update on Resource Management Issues Affecting Subdivisions

- Variations to resource consents: managing issues and delays
- Proposed changes to the Resource Management Act and the impact on subdivisions

Presented by **Mike Doesburg**, Partner, Wynn Williams

“ The speakers and the resource material provided were of an excellent standard. ”

CONTRACT CLAUSES MASTERCLASS



Tuesday, 9 November 2021
1.15pm to 4.30pm

\$335
WEB2111NZA13

A deep understanding of the mechanics of contract clauses is crucial in almost any commercial matter or transaction. This practical webinar will enable you to gain a mastery of some of the most important clauses. Whether using a clause as a shield or a sword, these contract specialists will focus on the most important contract clauses and what causes the most problems.

Chair: **Penny Bower**, Head of Legal, Waste Management NZ Limited

To Be or Not to Be: When is it a Penalty?

The recent revision of the legal test for when a term will be regarded as an unenforceable penalty by the Supreme Court will be discussed including:

- A consideration of the Supreme Court's 127 *Hobson Street v Honey Bees Preschool* decision
- The practical consequences of the new test
- Some tips on the drafting of effective liquidated damages and similar clauses

Presented by **John Steadman**, Senior Commercial Legal Partner, Chorus NZ

Variation and Termination Clauses: Where They Can Go Wrong

Join Paul Dalkie as he examines how to best use variation and termination clauses in commercial contracts to avoid disputes.

Presented by **Paul Dalkie**, Barrister

Privacy, Confidentiality and IP Clauses

- Best practice for protecting valuable information through contract
- Ensuring confidentiality clauses are fit for purpose
- Complying with statutory obligations including the Privacy Act 2020
- Common mistakes and pitfalls

Presented by **Kristin Wilson**, Senior Associate, Bell Gully

The Dangers of Defective Dispute Resolution Clauses and 'No Oral Modification' Clauses

Dispute resolution and no oral modification (NOM) clauses are commonly used by contracting parties. In this session you will look at:

- The courts' approach to dispute resolution clauses
- Instances where the clause was found to be defective
- The consequences of the defect
- Also receive a review of the latest New Zealand cases on NOM clauses

Presented by **MinterEllisonRuddWatts**

“ I have upskilled my knowledge. ”

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Develop practical skills for dealing with an easement or covenants
- Gain a deeper understanding of unit title subdivisions
- Examine new builds, off-the-plan purchases and subdivisions
- Receive a timely update on resource management issues affecting subdivisions

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Receive a timely update on penalty clauses
- Examine how to work with variation and termination clauses
- Gain a deeper understanding of dispute resolution clauses
- Learn how to use privacy, confidentiality and IP clauses in contracts

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FROM JUNIOR LAWYERS TO FIRM LEADERS: THE ROADMAP FOR SUCCESS



Wednesday 10 November 2021
9.15am to 12.30pm

\$335
WEB2111NZA14

Learn from the experiences of leading practitioners and specialists as they share their tips for success on what it takes to become Partner. Gain insight into the professional skills you need to stand out in a competitive environment. Consider the key to maintaining a valuable client base. Plus, examine the ins and outs of leading your firm and more. Walk away with a greater understanding of how to overcome the challenges and gain the skills essential to building a career to Partner.

Chair: **Laura Scampion**, Partner, DLA Piper

Professional Skills to Make You Indispensable and How You Can Succeed in a Competitive Environment

- Understanding your client's world and industry
- Engaging your audience through speaking and writing
- Developing your skills as a thought leader
- Importance of innovation and being a self-starter

Presented by **Anton Blijlevens**, Principal, AJ Park Law

Managing Client Expectations and Maintaining Great Internal and External Relationships that Create Real Value

- Building genuine and durable client relationships
- Making yourself essential
- Grow with your clients
- Guiding and supporting clients to achieve their goals

Presented by **Scott Worthy**, Partner, Kiely Thompson Caisley

The Specialist Legal Recruiter's Perspective: The Realities of the Legal Market & Becoming a Partner

Join Kathryn Cross, a former lawyer and a specialist legal recruiter, for a practical, real world look at the key things you will need to become a partner.

Presented by **Kathryn Cross**, Managing Director, Artemis Executive Recruitment

What's It Really Like When you Get There? Life as a Partner

- Who is my boss now and who will teach me?
- Importance of having mentors
- Looking after the team
- Mental health and mindfulness

Presented by **Jessie Laphorne**, Partner, Duncan Cotterill

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Benefit from valuable guidance on the key professional skills you need to succeed
- Gain tips on building genuine and durable client relationships
- Receive insight into the legal recruitment perspective
- Learn how to stand out as a candidate
- Examine the practical issues that arise when making it to partner

CREDIT LAW SYMPOSIUM 2021

Tuesday, 9 November 2021
8.45am to 5.00pm

\$670
2111NZA07

Join an esteemed panel of speakers including the Financial Markets Authority, Financial Services Council, banks and financial and credit law experts as they uncover the critical legislative, technology, privacy, anti-money laundering and compliance issues affecting the credit law and lending sector right now. You will explore the impact of a changing credit law landscape while you receive the concise information you need to stay on top in the year ahead.

Chair: **Aaron DeLacey**, Deputy General Counsel, Bank of New Zealand

NEW LEGISLATION, REFORMS AND RECENT DEVELOPMENTS

★ UPDATE FROM THE REGULATOR

Update from the Financial Markets Authority

Presented by **Emily Costa** and **Deepika Ichaporia**, Senior Advisors, Financial Markets Authority

Financial Services and Insurance in New Zealand: Update on Recent Developments

- Insights from the COVID-19 crisis & impacts on NZ consumers
- The changing financial services landscape in NZ
- Outlook for 2022

Presented by **Richard Klipin**, Chief Executive Officer, Financial Services Council

Conduct Regulation: Where do we Currently Stand on the Financial Markets (Conduct of Institutions) "COFI" Bill?

- Current status of the COFI Bill and associated regulations and guidance
- Key practical issues in implementing the COFI regime
- Dealing with the overlap with FSLAA and CCCFA
- Implications for those inside and outside the COFI regime

Presented by **Blair Keown** Partner and **Zavara Farquhar**, Solicitor, Bell Gully

Consumer Credit Law Reform 2021: A Retrospective

- Key changes including responsible lending uplift (affordability, suitability & record-keeping), introduction of due diligence obligations, repayment difficulties, debt collection disclosure, enforcement uplift;
- What went well and what didn't go so well;
- Looking ahead – a programme of continuous improvement

Presented by **Mary-Ellen Kenyon**, Special Counsel – Consumer, Bank of New Zealand

CRYPTOCURRENCIES, FINTECH AND FUTURE TECHNOLOGIES IN THE CREDIT SECTOR

New Developments in Cryptocurrencies and Virtual Assets for Finance

- Understanding decentralised finance (DeFi) or the use of cryptocurrencies and other assets to generate yield
- Understanding non-fungible tokens (NFTs), virtual assets used as tradable or collectible digital interests in art and other property – what are the legal issues? Can you take security over a virtual asset?

Presented by **Jeremy Muir**, Partner, MinterEllisonRuddWatts

The Future of Fintech in Banking and Credit

Join Katie Carson as she examines the current and future developments in fintech that will affect the credit and banking sector.

Presented by **Katie Carson**, Consultant, Avid.legal

PRIORITIES AROUND PRIVACY AND ANTI-MONEY LAUNDERING RISKS AND COMPLIANCE

Privacy in the Credit Context

- General directions in global privacy regulation
- Privacy Act 2020 changes relevant to the credit industry
- Credit Reporting Privacy Code 2020
- Managing privacy when meeting other credit obligations, including AML/CFT and responsible lending

Presented by **Daimhin Warner**, Principal & Director, Simply Privacy

Spotlight on Anti-Money Laundering Risks

- Key messages from the FATF's Mutual Evaluation report on New Zealand
- Trends in compliance, reporting and enforcement
- Looking ahead to 2022: the key AML issues on the horizon

Presented by **Alix Boberg**, Senior Associate, Bell Gully

Now in its 3rd Year, this programme continues to be the premier Credit Law Conference

7 ATTEND AND EARN 7 CPD HOURS

Learning Objectives:

- Hear important updates from the regulator
- Examine the current credit law landscape
- Receive a critical update on the COFI Bill
- Gain a deeper understanding of the recent consumer credit law reform
- Ensure you're up to date cryptocurrencies and virtual assets for finance
- Gain a deeper understanding of the future of fintech
- Understand the implications of the new privacy laws affecting consumer credit
- Receive a timely update on Anti-Money Laundering Risks

START-UPS, VENTURES & LAW FOR THE INNOVATION ECONOMY



Wednesday, 10 November 2021
9.15am to 12.30pm

\$335
WEB2111NZA16

The start-up market is thriving in Aotearoa New Zealand, which means opportunities for start-ups and their lawyers alike. This programme will give you practical tips on the essential contracts for start-ups, look at intellectual property considerations, cybersecurity and data breach response plans, and central strategies you need to know to profitably help entrepreneurs navigate through the start-up period.

Chair: **Julie Fowler**, Partner, Kindrik Partners

The Top 10 Legal Documents Recommended for All Start-up Clients

- Why start-ups need governance and to manage risk
- What legal documents are must haves for start-ups on a tight budget and why are they important?
- Traps with using off the shelf and free online products

Presented by **Tim Herbert**, Barrister, High St Chambers

Cybersecurity and Data Privacy for Start-ups

- Why you should care: the benefits of getting it right and the costs of getting it wrong
- The legal obligations
- Practical tips for proactively protecting your information
- What to do if there is a security breach

Presented by **Anchali Anandanayagam**, Partner, Hudson Gavin Martin

Tips for Building an Intellectual Property Strategy for a Start-up

IP issues are among the most important considerations that a start-up will encounter. It is vital to start early when evaluating IP assets and then implement protection strategies.

- What the key IP rights are, how they are protected?
- Dealing with IP in business contracts
- Tips on trade marks & branding strategies
- Export and IP

Presented by **Christopher Young**, Partner - Intellectual Property, MinterEllisonRuddWatts

SALE OF BUSINESS TRANSACTIONS: DOING A DEAL START TO FINISH



Wednesday, 10 November 2021
1.00pm to 5.15pm

\$405
WEB2111NZA17

Before you sit down to draft your client's agreement to purchase or sell a business it is important that you consider these 5 critical areas – especially the sale of company shares and assets. Take a deep dive into important aspects of due diligence, understand share and business valuations, get the most value out of a share acquisitions and sale, and gain pro tips on the employment and tax aspects that need to be thought through to ensure you are getting the most for your client.

Chair: **Graeme Switzer**, Partner, Duncan Cotterill

Due Diligence: What you Need to Know

- What is important in due diligence?
- How to structure a due diligence investigation and report
- The impact of due diligence on sale and purchase terms and negotiations and the need to reflect deal markers in process and parameters
- Budget and process control
- Taking an overview of the process

Presented by **Patrick Learmonth**, Partner, Stace Hammond Lawyers

Share and Business Valuations for Sale Transactions

- Examine common valuation issues encountered in a business transaction context
- Why value a business for transaction purposes when the market will set the price?
- Business and share valuations: What is the difference?
- Common approaches to business valuation
- Normalising earnings and assessing the valuation multiple: key issues
- Fair market value vs. transaction value: Are they the same?
- Valuation treatment of working capital

Presented by **Jay Shaw**, Partner - Financial Advisory Services, Grant Thornton

Sale and Purchase of Company Shares

- Why sell company shares vs assets?
- Outline of share sale process
- Discussion of potential risks

Presented by **Joelle Grace**, Partner, Lane Neave

Tax Issues in a Business Acquisition or Disposal

- Share vs asset sales and the key tax implications to be aware of
- Managing tax risk through warranties and indemnities
- What is tax due diligence? Getting tax ready for sale
- The new business continuity test: dealing with tax losses

Presented by **Jamie Dawson**, Associate Director – M&A Tax, Deloitte

Employee Considerations in a Business Purchase or Sale

- A practical guide of employment issues to look out for during the negotiation process
- Discuss the sales documentation process, best practice and the due diligence required during this process
- Examine the amendments to the Employment Relations Act

Presented by **Emily Moore**, Special Counsel and **Hannah King**, Senior Solicitor, MinterEllisonRuddWatts

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Receive guidance on the contracts all start-ups need
- Learn about key cyber-security, data and privacy considerations
- Obtain valuable information on IP strategy

4 ATTEND AND EARN 4 CPD HOURS

Learning Objectives:

- Learn how to structure and get the most out of a due diligence investigation
- Examine valuation issues encountered in a business transaction
- Learn about the company share sale process and risks
- Understand how to manage potential employee issues that arise
- Gain insights into the tax implications that you need to be aware of

ALTERNATIVE DISPUTE RESOLUTION: ADVOCACY TIPS AND TECHNIQUES



Wednesday, 10 November 2021
1.15pm to 4.30pm

\$335
WEB2111NZA15

How can you more effectively advocate for your clients in Alternative Dispute Resolution (ADR) proceedings? Bringing together some of Aotearoa's top practitioners, you will improve your technique in running an arbitration hearing and discuss the lessons learnt in international arbitration. Plus, hone your advocacy skills in commercial mediation and tikanga-based dispute resolution processes. Walk away with greater confidence to engage in ADR processes more effectively.

Chair: **Anita Killeen**, Barrister and Mediator, Quay Chambers

Advocating in Arbitration Proceedings: Tactical Considerations, Tips and Techniques

- Selecting an arbitrator
 - Running an arbitration hearing
 - Tactical considerations, tips and techniques
 - International arbitration: Issues, trends and key learnings
- Presented by **Dr Anna Kirk**, Barrister and Arbitrator, Bankside Chambers

How to Get the Most out of Commercial Mediation

- Benefits of mediation
 - How to prepare yourself and your client
 - Tips on dealing with difficult conversations
 - How to get the best out of mediation as an advocate
- Presented by **Mark Kelly**, Barrister and Commercial Mediator, Bankside Chambers

Tikanga Māori and the Design of Alternative Dispute Resolution Processes

- Disputes arising between Māori and non-Māori entities and individuals
 - New mediation provisions (including Te Ture Whenua Māori Act and the Farm Debt Mediation Act)
 - The need to develop bespoke tikanga based alternative dispute resolution model/models
- Presented by **Baden Vertongen**, Lawyer and Mediator

JUDICIAL REVIEW: PRACTICE, PROCEDURE AND RECENT DEVELOPMENTS



Thursday 11 November
1.15pm to 4.30pm

\$335
WEB2111NZA18

Join an exceptional panel of public law experts to discuss some of the most topical issues in judicial review right now. You will receive an overview of the latest cases in the past six months, discuss judicial review in the context of the Treaty of Waitangi, and consider the evidentiary issues and the use of interim relief in judicial review proceedings. Stay updated and gain valuable insight into the core principles you can immediately incorporate into practice.

Chair: **Simon Mount QC**, Bankside Chambers

RECENT DEVELOPMENTS IN JUDICIAL REVIEW

Recent Judicial Review Cases and Trends

Review recent judicial review case law and discuss the practical implications for your clients and organisations.

Presented by **Katherine Anderson**, Barrister, Sangro Chambers

Judicial Review and the Treaty of Waitangi

Consider judicial review in the context of the Treaty of Waitangi, and examine recent significant developments.

Presented by **Bryce Lyall**, Partner, Lyall & Thornton

EVIDENCE AND PROCEDURE IN JUDICIAL REVIEW

Issues of Evidence in Judicial Review Proceedings

- Preparation of evidence in judicial review proceedings
- Using evidence for effective advocacy
- Expert evidence in judicial review proceedings
- Tips and traps

Presented by **Nicholas Russell**, Barrister, Harbour Chambers

The Use of Interim Relief in Judicial Review

- The types of interim relief, and when relief may be available, in judicial review proceedings
- The Impact of the Judicial Review Procedure Act 2016
- Proceedings where the Crown is a respondent
- Practical considerations

Presented by **Jonathan Scragg**, Partner, Duncan Cotterill



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3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Gain tips on advocating in domestic arbitration proceedings
- Reflect on the key learnings in international arbitration
- Learn how to get the most out of commercial mediation
- Discuss the importance of developing bespoke tikanga based alternative dispute resolution model/models

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Examine recent judicial review cases and discuss the trends and practical implications
- Consider judicial review in the context of the Treaty of Waitangi, and analyse recent significant developments
- Gain valuable insight into evidentiary issues in judicial review proceedings
- Consider the use of interim relief

IMMIGRATION LAW CONFERENCE IN AUCKLAND

Thursday, 11 November 2021
9.00am to 5.15pm

\$670
2111NZA19

Are you across the latest immigration issues impacting your practice right now? Join a panel of leading specialists and advisers and discuss the immigration policy changes expected in 2022, critical employment law issues, evidentiary requirements in partner visas and recent disciplinary matters. Finish off the day with a deep dive into character waivers and deportation, an analysis of IPT appeals and the ins and outs of appealing to the High Court.

SESSION 1: UPDATES ON VISA APPLICATIONS AND YOUR IMMIGRATION PRACTICE

9.00am to 1.15pm 2111NZA19A \$405

Chair: **Vandana Rai**, Director and Licensed Immigration Adviser, Immigration Advisers New Zealand

PANEL DISCUSSION

New Zealand Immigration Policy and the Year Ahead

An open panel discussion on the future of the immigration landscape in New Zealand and some key issues and trends to have on your radar.

 Panelists: **Arunima Dhingra**, CEO and Licensed Immigration Adviser, Aims Global; **Elcel Nerida**, Director, Advent Ark


Working with Migrant Workers: Employer's Perspective

- Compliance with the relevant employment law
- Employer's duty involving migrant workers visa renewal
- Dealing with personal grievance

 Presented by **Michael Kim**, Principal, MK Law


Partner Visas: Evidence and Impact of COVID-19

- Impact of COVID-19 on partner visa processing
- Maintenance of relationship during separation period
- The evidentiary hurdles to overcome

 Presented by **Katy Armstrong**, Principal and Licensed Immigration Adviser, Into NZ

Professional Conduct Issues in Practice: Recent Case Law and Managing Compliance Risk

- A review of recent case law in the Immigration Advisers Complaints & Disciplinary Tribunal
- Complaints 'hotspots'
- Tips on how to manage compliance risk

 Presented by **Marty Logan**, Partner and **Elly Fleming**, Senior Solicitor, Pitt & Moore

SESSION 2: CHARACTER WAIVERS, DEPORTATION AND APPEALS

2.00pm to 5.15pm 2111NZA19B \$335

Chair: **Simon Graham**, Partner, Young Hunter Lawyers

Dealing with Character Waivers and Deportation

- Why do people get into trouble with Immigration?
- Character waivers
 - The law
 - Assiduous research
 - Presentation
- Deportation
 - The law
 - Full disclosure
 - Method of response

 Presented by **Rupert Ward**, Barrister

Immigration and Protection Tribunal Appeals: The Key Emerging Trends

An update on the latest significant IPT appeals and consideration of the key learnings that you can incorporate immediately into practice.

 Presented by **Pooja Sundar**, Partner, D&S Law

Conducting Appeals at the High Court: Tips and Practical Guidance

- Key principles and features of the legislative scheme
- How to submit effective appeals
- Restrictions on judicial review
- Tips and best practice guidance

 Presented by **Stewart Dalley**, Partner, D&S Law

PREFER TO ATTEND ONLINE?

Why not attend our seminars live online or on-demand on any device, 24/7

7 ATTEND THE FULL CONFERENCE AND EARN 7 CPD HOURS

Learning Objectives:

- Discuss the future of immigration policy in New Zealand
- Examine the crossover between employment law and immigration
- Consider the evidentiary hurdles when preparing partner visa applications
- Reflect on the latest case law in the disciplinary tribunals and gain practical strategies for dealing with compliance risk
- Consider how best to deal with character waivers and respond to risks of deportation
- Reflect on the latest IPT appeals and gain insight into the key trends and issues
- Gain practical guidance on conducting appeals at the High Court

BUSINESS SKILLS FOR LAWYERS



Friday, 12 November 2021
9.15am to 12.45pm

\$335
WEB2111NZA20

It's no secret that being a successful lawyer takes more than just knowing the law. Whether you operate a small to medium sized law firm or have a sole practice, having the right set of skills can be the difference between getting ahead and being forgotten. From improving legal operations to cyber resilience, and business development to financial management strategies, this seminar is crucial to setting your practice up for success now and for the years to come.

Chair: **Aasha Foley**, Managing Partner, iClaw Culliney Partners

Improve Your Legal Operations and Increase Efficiency

- How to maximise efficiency through well-defined operations and processes
- The benefits of project management
- Leveraging technology and determining what's right for your organisational requirements

Presented by **Tila Hoffman**, Special Counsel and Business Transformation Manager, MinterEllisonRuddWatts

Protect Your Firm from Cyber Attacks

- Cyber-attack myths debunked: Proposed approaches to addressing the real threats
- Examples of email fraud and cyber incidents impacting NZ legal practices
- Practical steps you can take to enhance your practice's cyber resilience

Presented by **Steve Byrne**, CEO, Cyber Research

Grow Your Practice through Business Development and Personal Branding

- What BD and Personal Branding are and why lawyers need to utilise them
- Top LinkedIn tips for lawyers to help grow your contacts and practice
- The top business development activities to grow your revenue
- Client relationships – the basics of nurturing new clients and keeping them

Presented by **Ben Paul**, Director and Founder, The BD Ladder

Improve Financial Performance and Make Your Practice Profitable

- How to value your law firm
- Profit improvement strategies
- Practical tips and key takeaways

Presented by **Sam Bassett**, Director, Moore Markhams

RELIGION AND THE LAW ROUNDUP



Friday, 12 November 2021
1.15pm to 4.30pm

\$335
WEB2111NZA21

This event brings together thought-leaders in religious law to provide practical guidance on the pressing legal issues currently facing faith based institutions. Be updated on the Royal Commission dealing with historical complaints of abuse in faith based institutions, learn how to effectively structure charitable trusts, and receive a critical update on employment case law and contracts. You will walk away with valuable insights and the most current legal information affecting the religious sector.

Chair **Mark Donovan**, Barrister, Chancery Chambers

Update on the Royal Commission of Inquiry into Historical Abuse

An insight into the legal and practical issues for faith based institutions in New Zealand's Royal Commission of Inquiry into Historical Abuse in State Care and in the Care of Faith Based Institutions.

Presented by **Jeremy Johnson**, Barrister, Bankside Chambers

Structuring of Trusts Controlled by Religious Entities: How to Maximise Impact and Best Practise Governance

Often impact focused initiatives start from Churches. But what is the best legal form for them to take? Should they be a new charitable trust or come under the umbrella of the Church? In this session we will talk about legal structure options to ensure that a Church is able to have maximum impact and reach out to the community while also endorsing best practise for governance for Trustees, decision making and supporting of new initiatives.

Presented by **Steven Moe**, Partner, Parry Field; Director of Christian Savings

Update on Employment Contracts for Faith Based Organisations

- Overview of case law developments relating to church ministers or pastors
- The nature of the relationship between churches and their employees and volunteers
- Developments in case law in other jurisdictions concerning churches and ministers/pastors
- The relationship between a church constitution and the manner in which the pastor is engaged
- Practical implications when assisting pastors/church ministers and churches in resolving work related matters

Presented by **Simon Greening**, Director, Watermark Employment Law

Financial Reporting Update for Religious Entities and Charities/Trusts

Recent developments in financial reporting for registered charities with a focus on religious entities including:

- New standards: Service Performance Reporting and Going Concern Disclosures
- Standards in development: Measurement (including Heritage), leases (including concessionary leases) and revenue and transfer expenses
- Tier 3 and 4 NFP standards Post-implementation Review

Presented by **Judith Pinny**, Project Manager, Accounting Standards, External Reporting Board

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Understand ways to maximise operational efficiency
- Consider the benefits of project management
- Gain tips on enhancing your firm's cyber resilience
- Discuss the importance of business development and personal branding activities
- Receive practical guidance on financial management strategies to improving profitability

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Receive an update on the Royal Commission into Historical Abuse
- Learn how to effectively structure trusts controlled by religious entities
- Be updated on employment law and contracts for faith based organisations
- Gain insights in the recent developments in accounting and reporting



LAW FOR SOCIAL WORKERS CONFERENCE IN AUCKLAND 2021

Friday 12 November 2021
9.00am to 5.15pm

\$670
2111NZA22

For the first time in New Zealand, hear from the Social Workers Registration Board, the Complaints and Disciplinary Tribunal, and leading practitioners as they discuss the pressing issues social workers currently face. Gain insight into the Māori world view of social work, title protection, and how disciplinary charges and complaints are addressed. Plus, discuss client capacity, the End of Life Act, and how to file reports in Court and maintain your privacy obligations.

Chair: **Dr Ian Hyslop**, Senior Lecturer, School of Counselling, Human Services and Social Work, Faculty of Education and Social Work, The University of Auckland

SESSION 1: REGULATION OF THE SOCIAL WORK PROFESSION: CRITICAL INSIGHTS

9.00am to 1.15pm 2111NZA22A \$405

★ INSIGHTS FROM THE SOCIAL WORKERS REGISTRATION BOARD

Social Work: The Māori World View

Receive insight into the Māori world view of Social Work in Aotearoa.

Presented by **Hohepa Patea**, Chief Advisor – Māori Development and **Paki Manukau**, Senior Advisor – Social Work, Māori, Social Workers Registration Board

Mandatory Registration and Title Protection

- Social work scope of practice
- Title protection
- The benefits of regulating the profession

Presented by **Dr Catherine Hughes**, Chief Advisor – Social Work, Social Workers Registration Board

Dealing with Complaints

- The complaints process
- Types of complaints
- Appeals
- Key learnings and takeaways

Presented by **Paul Kirby**, Registrar, Social Workers Registration Board

★ INSIGHTS INTO THE SOCIAL WORKERS COMPLAINTS AND DISCIPLINARY TRIBUNAL

- The Tribunal as an independent body and its role in protecting the public and enhancing the professionalism of social workers
- How the Tribunal deals with disciplinary charges brought against social workers
- The increasing workload of the Tribunal associated with mandatory registration
- The types of issues commonly considered by the Tribunal

Presented by **Jo Hughson**, Barrister; Pipitea Chambers, Wellington; Chairperson of the Social Workers Complaints and Disciplinary Tribunal

SESSION 2: CAPACITY, ILLNESS, PRIVACY AND COURT: YOUR DUTIES AND OBLIGATIONS

2.00pm to 5.15pm 2111NZA22B \$335

CLIENT CAPACITY AND ILLNESS

Protection of Personal and Property Rights Act 1988: An Update for Social Workers

- Social workers' rights and responsibilities
- Understanding the capacity tests
- Duty to consult incapacitated parties
- Protection of personal and property rights and "best interests"
- Right to seek review of decisions of property managers and welfare guardians

Presented by **Alan Gluestein**, Barrister, Wyndham Chambers

The New End of Life Choice Act: An Overview

In this session you will cover:

- Who is eligible for assisted dying
- The processes that have to be followed to access assisted dying services
- Conscientious objection
- Common misconceptions about the Act

Presented by **Catherine Miller**, Senior Associate, Buddle Findlay

COURT OBLIGATIONS AND UPHOLDING PRIVACY PRINCIPLES

Affidavits and Filing Your Reports in Court

- Preparing your affidavit
- Questions from the Court
- Broader aspects of your role, and the role of the new Treaty provisions

Presented by **Sarah Jerebine**, Barrister, Bankside Chambers

Understanding the Privacy Act: A Guide for Social Workers

- Key features of the Privacy Act 2020 that social workers need to know, including
 - Requests for access to personal information
 - Privacy breach notifications
 - Sharing of information under the Act: Exceptions
 - Increased Privacy Commission powers
- Practical issues to consider

Presented by **Katherine Gibson**, Director, Gibsons Law Limited

7 ATTEND THE FULL CONFERENCE AND EARN 7 CPD HOURS

Learning Objectives:

- Receive insight into the Māori world view of Social Work in Aotearoa
- Discuss the scope of social work practice and the benefits of regulating the profession
- Consider the complaints process, including the nature of complaints and the appeals process
- Examine how the Tribunal deals with disciplinary charges brought against social workers
- Enhance your understanding of capacity issues, protection of personal and property rights and decision making
- Discuss the new End of Life Choice Act, including the processes that have to be followed to access assisted dying services
- Receive practical guidance on preparing affidavits and filing reports in Court
- Examine the key features of the Privacy Act and the implications for social workers

ESTATES AND SUCCESSION: DRAFTING ESSENTIALS



Tuesday, 23 November 2021
1.30pm to 4.30pm

\$335
WEB2111NZA23

When you think of estate planning there are three vital documents that you need to make sure you get right from the start – the Prenuptial Agreement, the Will and the Enduring Power of Attorney. This is a must attend event for those looking for a refresher as it will help you to refine your drafting skills and give you an edge in your next estate planning matter.

Chair: **Ingrid Taylor**, Partner, Taylor Shaw Barrister & Solicitors

Drafting Effective Prenuptial Agreements

- Contracting out of relationship property claims, including Part 8 (Option A or B)
- Providing the surviving partner a licence to occupy
- How trusts may impact matters
- The interplay of Family Protection Act claims
- An overview of recent case law, including spousal maintenance claims against estates

Presented by **Stephanie Ambler**, Partner, and **Helen Radinovich**, Senior Associate, Tompkins Wake

Will Drafting: from Conception to Completion

- Understanding the importance of taking clear and detailed instructions
- Tailoring your advice to the client's circumstances
- Improving drafting skills
- Avoiding common mistakes
- The relevance of the Trusts Act 2019

Presented by **Bryce Williams**, Partner, Gibson Sheat Lawyers

Your Asset Planning Tool Box: Getting Enduring Powers of Attorney Right

- Attorney abuse
- Joint Attorney issues
- Reimbursement & payment of attorneys
- Overseas attorneys: a good idea?
- Technical issues, witnessing, completing the certificate & counterparts

Presented by **Theresa Donnelly**, Legal Services, Manager, Perpetual Guardian

“ I gained a deeper understanding of the fundamentals of estates and wills. ”

RISK MANAGEMENT IN OUTER SPACE ACTIVITY



Wednesday, 24 November 2021
11.30am to 12.45pm

\$125
WEB2111NZA24

Space law is fast becoming increasingly relevant to more legal practices, so it is crucial you stay ahead of the curve. Join internationally recognised experts on space law for a one hour, interactive discussion on the hot topic of risk in outer space activities and receive insight into both the Australian and New Zealand perspective. Walk away with a better understanding of how to service your clients in this rapidly growing area.

Chair: **Aaron Young**, Principal Consultant, ALARP Solutions

PANEL DISCUSSION

Risk Management in Outer Space Activity

Join esteemed experts in space law as they discuss the treatment of risk in outer space activities from an Australian and New Zealand perspective, including:

- The rise of commercial space activities
- The development of Australia and New Zealand's regulatory frameworks
- What risk management means
- How each jurisdiction approaches risk differently

Panelists: **Dr Maria A Pozza**, Director, Gravity Lawyers; **Tyson Lange**, Senior Associate, Clayton Utz



3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Gain practical skill for drafting prenuptial agreements, wills and EPOAs

1 ATTEND AND EARN 1 CPD HOUR

Learning Objective:

- Discuss the treatment of risk in outer space activities and consider the contrasting trends in Australia and New Zealand

MANAGING DIFFICULT CLIENTS: TIPS FOR FAMILY LAW PRACTITIONERS



Wednesday, 24 November 2021
3.30pm to 4.30pm

\$125
WEB2111NZA25

It's no secret family law practitioners often deal with highly emotional situations, but are you struggling to respond to an added layer of complexity with a difficult client? In this one hour webinar tailored to family law practitioners, receive tips on how to manage these tricky situations. Gain practical insight into interacting with self-represented litigants, plus a refresher on your ethical and legal obligations. Walk away with strategies you can immediately incorporate into practice.

Clients Behaving Badly: How to Manage Difficult Clients and Present Your Client's Case

- Managing difficult clients: tips and strategies for client interactions
- Maintaining your resilience as a practitioner
- Presenting your client's case: how to help them put their best foot forward
- Interacting with self-represented litigants
- Awareness of your ethical and legal obligations

Presented by **Vanessa Leishman**, Principal, Leishman Legal and **Rebecca Davies**, Associate, McVeagh Fleming

1 ATTEND AND EARN 1 CPD HOUR

Learning Objective:

- Learn how to effectively manage difficult clients

PRIVACY LAW: PRACTICAL AND COMPLIANCE ISSUES ONE YEAR ON



Thursday, 25 November 2021
2.30pm to 3.40pm

\$125
WEB2111NZA27

Are you across the current compliance and practical issues in privacy law right now? Whether you work in private practice or the public sector, this all-important 1 hour update will unpack the key areas of focus, including mandatory data breach notifications, transfers of personal information, security requirements and more. Walk away with a concise roundup on the latest developments, a year on since the introduction of the new Privacy Act.

Chair: **Robyn Campbell**, Director, PwC

Privacy Law: Current Compliance Issues and Practical Considerations

- Mandatory data breach notifications
- Offshore transfers of personal information
- Compliance with the security requirements under information privacy principle 5 of the Act
- Beyond compliance: A look at the practical issues
- Further developments in the privacy space

Presented by **Suzy McMillan**, Senior Associate, MinterEllisonRuddWatts

1 ATTEND AND EARN 1 CPD HOUR

Learning Objective:

- Discuss the current privacy law compliance issues and examine the practical considerations

DEBT RECOVERY AND ENFORCEMENT: THE CORE LEGAL ISSUES



Thursday, 25 November 2021
9.30am to 12.45pm

\$335
WEB2111NZA26

Are you a practitioner wanting to upskill in debt recovery practice? Attend and gain a thorough understanding of the core legal pillars of debt recovery. Learn how to anticipate a debt recovery action to protect your client's interests from the get-go. Develop knowledge on how to commence a recovery proceeding in the Courts. Finally, consider the enforcement of orders to pay money, the liquidation process and what bankruptcy means for individuals and creditors.

Chair: **Charlotte Houghton**, Partner, Anderson Lloyd

Anticipating a Potential Debt Recovery Action Before it Happens

- Drafting watertight Terms of Trade
- Supporting Guarantees and Sales Agreement
- Registering a security interest
- Protecting your client's interest

Presented by **Murray Tingey**, Barrister

How to Deal with a Dispute and Commence Recovery Proceedings

A practical examination of dealing with a dispute, getting the most out of a mediation and when and how to commence recovery proceedings in court.

Presented by **Glen Holm-Hansen**, Partner, Hesketh Henry

Enforcing Judgments: Orders to Pay, Liquidation and Bankruptcy

- Enforcement of orders to pay money - including charging orders, orders for examination, sale orders, bankruptcy, liquidation and other options
- Enforcement of other orders and contempt of court
- Understanding the liquidation process and the options available to liquidators
- What bankruptcy means for individuals and creditors

Presented by **Sarah Rawcliffe**, Partner, Harkness Henry

3 ATTEND AND EARN 3 CPD HOURS

Learning Objectives:

- Gain tips on drafting terms of trade and protecting your client's interest
- Consider when and how best to commence recovery proceedings
- Examine the key issues arising in the enforcement of judgments

SUPPORT STAFF LUNCHTIME SERIES: BUILDING EXCELLENCE AND RESILIENCE



Live Online: 14 October & 11 November 2021 3.00pm to 4.00pm (NZST/NZDT)
On Demand Recordings from August & September 2021

\$405
WEB218NZA30

The key to any successful organisation is their support staff. Gain the key tools, knowledge and skills required to take your legal support role to the next level. Examine how to manage expectations from management, communicate effectively, manage projects and ensure positive mental health & wellbeing. Learn as an exceptional panel share with you their expertise.

Chair: **Lisa Gooneratne**, Special Counsel, HWL Ebsworth

SIMPLE PROJECT MANAGEMENT

Thursday, 14 October 2021 \$125
3.00pm to 4.00pm WEB2110NZA30C

Up skill yourself with simple but important project management tools that will ensure you meet those sharp deadlines, juggle tight priorities and implement structures to guarantee your success.

Simple Project Management

- How to put together a simple project outline
- Setting priorities and structures to ensure you win
- Time management to meet deadlines
- Effective project team communication

Presented by **Sam Auty**, Legal Project Manager, Ashurst

ENSURING YOUR WELLBEING AND MENTAL HEALTH IN CHALLENGING TIMES

Thursday, 11 November 2021 \$125
3.00pm to 4.00pm WEB2111NZA30D

Work through important and practical steps and strategies to effectively assess, monitor and ensure both you and your colleague's wellbeing and mental health in these challenging times.

Ensuring Your Wellbeing and Mental Health in Challenging Times

- Managing optimum mental health when working flexibly
- Emotional regulation: managing your stress levels while mediating the stress levels of your managers and their clients
- Burnout: early warning signs and impact on productivity
- Exposure to distressing content: risks and protective factors
- Developing personal resiliency

Presented by **Kirsty Dempster-Rivett**, Clinical Psychologist, University of Waikato

MANAGING THE EXPECTATIONS OF YOUR MANAGERS AND WHAT'S EXPECTED OF A LEGAL ASSISTANT

Tuesday, 17 August 2021 \$125
1 hour ON DEMAND OND218NZA30A

You'll identify how to manage the expectations of your managers and direct reports with expert practical tips and knowhow that you can use immediately. Take away how to deal with multiple tasks, competing priorities and the importance of honing your delegation skills.

Managing the Expectations of Your Managers and What's Expected of a Legal Assistant

- Identifying the expectations
- Managing up, down and across
 - How to make the most of your resources: dealing with multiple tasks at once
 - How to ensure tasks are completed in the required timeframe
 - How to add value and reduce solicitor workloads
- How to keep track of what matters your teams are working on
 - Managing multiple tasks, deadlines and competing priorities
 - Keeping the team informed about project timeframes
 - Developing open and honest communication
- Importance of developing your delegation skills
 - Common traps and tips
 - Importance to follow up
- Tips on easing the administrative workload of your solicitors
- Service standards for excellence: basic KPIs

Presented by **Pauline Murray**, Legal Practice Administration Manager, Herbert Smith Freehills

DEVELOPING EFFECTIVE COMMUNICATION, LISTENING AND WRITTEN SKILLS

Tuesday, 7 September 2021 \$125
1 hour ON DEMAND OND219NZA30B

Take away new key skills on how to take your communication to the next level when dealing with your manager, workplace colleagues and clients. Learn how to strengthen your listening and written skills for written instructions, meeting notes and file notes.

Developing Effective Communication, Listening and Written Skills

- How to communicate with managers and teams
- Communication with clients
- Taking written instructions and meeting notes
- Ensuring file notes are complete and accurate
- How to listen to take down accurate instructions?
- Building your business telephone manner
- How to ask the right questions to ensure you provide excellence

Presented by **Angela Kurtz**, Practice Manager, Marino Law

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Learning Objectives

- Understand how to manage expectations
- Develop skills for effective communication including listening and written skills
- Learn about simple project management
- Gain important skills to manage your wellbeing and mental health

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Credit Law Symposium 2021	2111NZA07	670	469	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Immigration Law Conference in Auckland	2111NZA19	670	469	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Updates on Visa Applications and Your Immigration Practice	2111NZA19A	405	283	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Character Waivers, Deportation and Appeals	2111NZA19B	335	234	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Law for Social Workers Conference in Auckland 2021	2111NZA22	670	469	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Regulation of the Social Work Profession: Critical Insights	2111NZA22A	405	283	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Capacity, Illness, Privacy and Court: Your Duties and Obligations	2111NZA22B	335	234	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PLEASE REGISTER ME FOR LIVE ONLINE & ON DEMAND PROGRAMS

SEMINAR NAME	Code	Std. Price	Early Bird	Live online	Recording
Employment Law Series 2021	WEB2110NZA01	490	343	<input type="checkbox"/>	<input type="checkbox"/>
Recent Developments in Bullying and Harassment	WEB2110NZA01A	125	87	<input type="checkbox"/>	<input type="checkbox"/>
Employment Agreements Update: What You Need to Know	WEB2110NZA01B	125	87	<input type="checkbox"/>	<input type="checkbox"/>
Update on Recent Employment Law Cases	WEB2111NZA01C	125	87	<input type="checkbox"/>	<input type="checkbox"/>
The Intersection of Employment Law and Human Rights	WEB2111NZA01D	125	87	<input type="checkbox"/>	<input type="checkbox"/>
Restraints of Trade and Protection of Confidential Information	WEB2112NZA01E	125	87	<input type="checkbox"/>	<input type="checkbox"/>
Managing Retail and Commercial Leases	WEB2110NZA02	245	171	<input type="checkbox"/>	<input type="checkbox"/>
Litigating Class Actions	WEB2110NZA03	335	234	<input type="checkbox"/>	<input type="checkbox"/>
Human Rights Law Update	WEB2110NZA04	245	171	<input type="checkbox"/>	<input type="checkbox"/>
Trusts in Focus: When to Use a Trust and How to Use it Well	WEB2110NZA05	245	171	<input type="checkbox"/>	<input type="checkbox"/>
Liquor Licensing and Compliance Toolkit	WEB2110NZA06	245	171	<input type="checkbox"/>	<input type="checkbox"/>
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Insolvency Law Update	WEB2110NZA08	125	87	<input type="checkbox"/>	<input type="checkbox"/>
Legal Technology and Strategy: An In-House Guide	WEB2110NZA09	125	87	<input type="checkbox"/>	<input type="checkbox"/>
Support Staff Lunchtime Series Building Excellence and Resilience	WEB2110NZA30	405	283	<input type="checkbox"/>	<input type="checkbox"/>
Managing the Expectations of your Managers and What's Expected of a Legal Assistant	OND218NZA30A	125	87	N/A	<input type="checkbox"/>
Developing Effective Communication, Listening and Written Skills	OND219NZA30B	125	87	N/A	<input type="checkbox"/>
Simple Project Management	WEB2110NZA30C	125	87	<input type="checkbox"/>	<input type="checkbox"/>
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International Contracting: Navigating the Key Legal Issues	WEB2111NZA11	245	171	<input type="checkbox"/>	<input type="checkbox"/>
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