

# Complete CPD Guide

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April 2019 - March 2020



UNIT DISCOUNTS AVAILABLE Look on page 20 to find out more

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## 10 CPD POINTS IN ONE DAY

RECORDED IN MARCH 2020 IN SA  
UP TO 10 CPD UNITS [>click here to see online](#)

\$960  
OND203S05

For those looking for the one-stop-shop, look no further. Gain all your CPD points in one go, soak up the most important legal updates for the year to come and develop the practical strategies and skills necessary take your practice to the next level.


SESSION 1: FAMILY, TRUSTS AND ESTATES LAW  
ROUNDUP

3 CPD UNITS      OND203S05A      \$405

Chair: **David Jenkin**, Director, Howe Jenkin

**Family Law: Key Cases & Developments in Property Settlements**

- Calculating the matrimonial asset pool: what is included and excluded
- Assessing contributions & future needs: the latest cases
- Developments in de facto case law
- Tips for delivering efficient outcomes for clients

 Presented by **Jane Miller**, Barrister, Elizabeth Evatt Chambers

**Wills and Estates Case Update**

Explore important recent cases in wills and estates law that you need to know to provide the best possible advice to your clients.

 Presented by **David Riggall**, Barrister, Anthony Mason Chambers

**Capacity, Elderly Clients & Elder Abuse**

Examine the latest issues and updates impacting this increasingly significant area of law.

 Presented by **Christopher Brohier**, Barrister, Elizabeth Mews

**Trusts Law: Tips and Traps**

- Different types of trust structures: their pros and cons
- Responsibilities in a trust structure
- A lawyer's perspective: drafting, varying, advising
- Vesting issues and practicalities

 Presented by **Julie Van der Velde**, Principal, VdV Legal; Trust and Estate Practitioner

## SESSION 2: CPD REQUIRED UNITS FOR ALL LAWYERS

3 CPD UNITS      OND203S05B      \$405

Chair: **Kristie Molloy**, Barrister, Legoe Chambers

 **Practical Legal Ethics****The Ethics of Proofing Clients & Witnesses**

- When a client's instructions poses an ethical dilemma
- Problems when clients/witnesses may raise mental health issues
- Ethics in proofing your client to give evidence
- Case studies of particular ethical dilemmas for legal practitioners

 Presented by **Claire O'Connor SC**, Villeneuve Smith Chambers

 **Practice Management or Business Skills****Understanding and Interpreting Financial Reports**

- Different type of financial reports: how they are prepared, who prepares them and who should rely on them
- Understanding the reliability and information value of reports
- How to analyse financial statements
- Fundamental account principles, standards, concepts and definitions
- Balance sheets and other key areas to understand

 Presented by **David Fechner**, Partner, BDO; CA & CTA

 **Professional Skills****Effective and Engaging Presentations**

- How presenting can help you position yourself as a go-to expert
- How to meet the audience's needs and expectations
- How to structure your presentation
- Using visuals effectively
- Differentiate yourself from other speakers: let your personality show
- How to control your nerves and handle question time

 Presented by **Shelley Dunstone**, Principal, Legal Circles


## SESSION 3: PROPERTY AND COMMERCIAL LAW UPDATE

4 CPD UNITS      OND203S05C      \$490

Chair: **Ruth Beach**, Manager - Mediation Unit, Magistrates Court

**5 IP Questions Your Commercial Clients Will Ask**

- What is IP and why do I need to care about it?
- How do I copyright a patent?
- But I paid for it... don't I own it?
- If I change it by at least 10%, is it still infringing?
- Can I register a worldwide trade mark?

 Presented by **Luke Dale**, Partner, HWL Ebsworth Lawyers

**Property Law Update**

Examine recent cases and hear what these developments mean for your clients and how you can prepare your practice.

 Presented by **Chris Kelly**, Partner, Thomson Geer

**Contract Disputes and Dispute Resolution Clauses**

- How to structure the contract to avoid disputes escalating and to manage the process
- How to choose the appropriate dispute resolution method
- Arbitration clauses: the effect and enforceability of these clauses
- Are there limitations on the subject matter of arbitral disputes?

 Presented by **Andrew Robertson**, Partner, Piper Alderman

**Preparing a Business for Sale: Maximising Value and Avoiding Potential Risks**

- Navigating the sale process
- Due diligence: getting your house in order
- Structuring and tax considerations
- Managing the impact of warranties and indemnities
- Private equity: Friend or foe?

 Presented by **Ben Wilson**, Partner, CCK Lawyers; CTA

## 10 ATTEND THE FULL DAY AND EARN

7 CPD units in Substantive Law      1 CPD unit in Practice Management or Business Skills  
1 CPD unit in Practical Legal Ethics      1 CPD unit in Professional Skills

## BUSINESS CLIENTS: 25 ANSWERS TO THEIR MOST ASKED QUESTIONS

RECORDED IN NOVEMBER 2019 IN SA \$490  
4 CPD UNITS [>click here to see online](#) OND1911S06

Clients can often throw you a curve ball question, and unless you're a specialist in that area the answer may not roll off your tongue. For those with a broad practice that includes business clients, for whom you need to be an expert across a huge range of areas from tax to employment to contract law. Find out what the specialists in these fields see as the absolute key questions for business clients, so that you've got the answers covered

Chair: **Gerry Cawson**, Director, Kain Lawyers; Preeminent Corporate Lawyer and Leading Commercial Lawyer, *Doyle's Guide* 2019; *Best Lawyers* 2020, Venture Capital Law

### 5 Most Asked Questions on Employment Law

- When is misconduct serious enough to terminate employment?
- To what extent must we accommodate non-work injuries?
- When (and why) should an employer be formally involved in a workers' compensation dispute?
- What makes a redundancy 'genuine'?
- Will our non-compete clause be enforceable after termination?

Presented by **Michael Kay**, Partner, Wallmans Lawyers; *Best Lawyers* 2020, Employment; Recommended Employment Lawyer (Employer Representation), *Doyle's Guide* 2019

### 5 Most Asked Questions on Contracts

- Is this Heads of Agreement binding?
- What mistakes can I make in giving indemnities under a contract?
- What terms can be implied into my contract?
- What is the difference between a deed and an agreement?
- Best endeavours vs reasonable endeavours obligations in contracts: Are they different and what do they mean?

Presented by **Simon Venus**, Partner, Piper Alderman; *Best Lawyers* 2020, Commercial Law, Corporate Law, Mergers and Acquisitions Law, Agricultural and Rural Affairs; Recommended Corporate and Commercial Lawyer, *Doyle's Guide* 2019

### 5 Most Asked Questions on Tax

- Can I claim tax losses incurred in previous years for tax?
- What are the issues around shareholder loans and unpaid present entitlements?
- What tax risks do I take on when I become a director?
- Do I have a GST adjustment and why?
- How will land tax affect my business?

Presented by **Julie Van der Velde**, Principal, VDV Legal; Taxation Institute Tax Adviser of the Year (SME) 2017; Recommended Tax Lawyer, *Doyle's Guide* 2018

### 5 Most Asked Questions on IP

- What is IP and why do I need to care about it?
- How do I copyright a patent?
- But I paid for it... don't I own it?
- If I change it by at least 10%, is it still infringement?
- Can I register a worldwide trade mark?

Presented by **Luke Dale**, Partner, HWL Ebsworth; Preeminent IP Lawyer, *Doyle's Guide* 2019

### 5 Most Asked Questions on Governance

- What do I need to do in the wake of the Banking Royal Commission [and APRA CBA review]?
- How do I deal with conflicts of interest?
- How detailed do my minutes of board meeting need to be?
- What can I do about a difficult director?
- What are our obligations when our parent company directs us?

Presented by **Carissa Prescott**, Special Counsel, Thomson Geer Lawyers

## 4 ATTEND AND EARN

4 CPD units in Substantive Law

## TRUSTS MASTERCLASS

RECORDED IN NOVEMBER 2019 IN SA \$405  
3 CPD UNITS [>click here to see online](#) OND1911S07

An expertly crafted trust must accomplish a number of goals and not one of them can fail if you want to keep your clients satisfied. Before you tackle your next trust make sure you're aware of what's attracting the Commissioner's attention regarding trustees and beneficiaries, the latest trust distribution developments and strategies, the key takeaways from recent cases. Make sure that once you've established an exquisitely drafted trust, it will operate smoothly and without incident.

Chair: **John Tucker**, Director, DW Fox Tucker Lawyers; Leading Tax Lawyer, *Doyle's Guide* 2018

### What's Attracting the Commissioner's Attention: The Hot Issues Facing Trustees and their Beneficiaries

Focus on the Commissioner's latest views regarding the taxation of trusts, including:

- Section 100A and reimbursement agreements
- Section 99B and distributions from foreign trusts
- Trust splitting
- Trust vesting

Presented by **Michael Butler**, Partner—Tax & Revenue Group, Finlaysons; Preeminent Tax Lawyer, *Doyle's Guide* 2018

### Trust Distributions: The What, How, Who, Why and When of Trusts and Property

- Trusts and the beneficiaries' interests
- Taxation of trusts
- Effecting distributions
- Streaming issues
- CGT Event E4 and how to deal with it
- Asset revaluation reserves
- Distributing to other trusts
- Family trust elections and interposed entity elections

Presented by **Tom Hendrick**, Associate—Tax & Revenue Group, Finlaysons

### Trust Disputes: Update on Recent Cases

It is not always possible to read and analyse all the decisions to keep up to date. Review recent significant trust cases and consider the vital takeaways you can apply to your practice.

Presented by **Suzanne Mackenzie**, Barrister, Bar Chambers

## 3 ATTEND AND EARN

3 CPD units in Substantive Law

## ADVANCED COMMERCIAL LITIGATION CONFERENCE

RECORDED IN MARCH 2020 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND203N16

Don't miss the opportunity to count yourself amongst the litigation elite by spending a day examining high level commercial litigation updates, strategies and techniques with some of Sydney's best litigators. Work through the hottest issues and gain your core CPD points all while gaining the tools necessary to rise to the pinnacle of the litigation world.

## SESSION 1: KEY COMMERCIAL LITIGATION ISSUES

4 CPD UNITS      OND203N16A      \$490

Chair: **Vera Culkoff**, Barrister, Second Floor Selbourne Chambers

#### Defamation Update: Recent Developments with Defamation Pleadings

- Pleading imputations
- Developments in truth, qualified privilege and other defences
- Case profiles: *Rush*, *Chau Chak Wing*, *Wagner* & more

Presented by **Hannah Marshall**, Partner and **Daisy von Schoenberg**, Lawyer, Marque Lawyers

#### Navigating the Unfair Contract Terms Regime

- Current hot spots for claims of unfair terms in consumer and small business contracts
- Proposed introduction of penalties for unfair terms
- ACCC's recommendations for a prohibition on 'unfair commercial practices'
- Overseas developments and emerging issues in data and online platforms

Presented by **David Howarth**, Special Counsel, K&L Gates

#### Unconscionable Conduct in Commercial Disputes

- Statutory unconscionability and the general law
- Systemic unconscionability
- Review of the High Court decision in *Kobelt*

Presented by **Kevin Andronos SC**, Eleven Wentworth Chambers

#### Insolvency & Corporations Law Litigation Update

- Changes to penalties for misconduct by corporations in the financial sector
- Recent cases on insolvent trading trusts and deeds of company arrangement
- Phoenix company legislation
- Recent cases on directors duties

Presented by **Julian O'Sullivan**, Barrister, Thirteen Wentworth Chambers

## SESSION 2: CPD COMPULSORY UNITS FOR COMMERCIAL LITIGATORS

3 CPD UNITS      OND 203N16B      \$405

Chair: **Danny Feller SC**, Edmund Barton Chambers

#### Practical Legal Ethics

##### The Ethics of Dealing with Unusual Costs

- Update on Uniform Law Ethical Obligations in relation to unusual costs
- Ethical grey areas in seeking unusual costs
- Federal jurisdiction and NSW trends in recovering unusual costs
- What are your professional responsibilities?
- Recent relevant disciplinary costs decisions

Presented by **Jeremy Morris SC**, 13th Floor St James Hall; Recommended Insurance Senior Counsel, *Doyle's Guide* 2018

#### Practice Management or Business Skills

##### Managing Stress and Mental Health: A Survival Guide for Commercial Litigators

- Key statistics on stress in the legal profession
- Best ways to manage day-to-day stress
- Maintaining a work/ life balance to ensure success
- Recognising substance abuse issues

Presented by **Jeremy Morris SC**, 13th Floor St James Hall; Recommended Insurance Senior Counsel, *Doyle's Guide* 2018

#### Professional Skills

##### A Practical Guide to Maximising Expert Evidence

- Practical guidance on effectively instructing an expert
- Key takeaways from section 79 of the Uniform Evidence Law
- Communicating with experts: when legal professional privilege applies
- Getting the most out of expert valuation evidence, the concept of goodwill and the court's approach
- Applying lessons from recent cases

Presented by **Richard Raffell**, Barrister, Ground Floor Wentworth Chambers



Gain Your CPD  
Compulsory Units!



## IN-HOUSE COUNSEL CONFERENCE

RECORDED IN MARCH 2020 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND203N03

Sweeping in scope & formidable in depth, this conference will equip you with the insights you'll be expected to have as your organisation's legal counsel. Catch up on game changing workplace law changes, receive regulatory updates you cannot ignore and gain crucial contract and litigation tactics that will prove vital to your practice, all while gaining your core CPD area points.

## SESSION 1: THE KEY LEGAL ISSUES FOR IN-HOUSE COUNSEL IN 2020

4 CPD UNITS      OND 203N03A      \$490

Chair: **Mark Anning**, General Counsel and Company Secretary, Tritium

### The Rise in Penalties in Regulatory Proceedings: Lessons for In-House Counsel

- The rise in penalties as a tool for deterrence by regulators
- The new maximum penalty regime for ASIC and ACCC
- Recent cases on penalties
- Dealing with greater litigation, prosecution and scrutiny post Hayne Royal Commission
  - Increased enforcement efforts & litigation by ASIC & other regulators
  - How to effectively deal with regulators

Presented by **Anthea Faherty**, Special Counsel, McInnes Wilson Lawyers

### Competition and Consumer Law Update

- ACCC's immunity policy
- New cartel cases
- Changes to the misuse of market power – s46
- Anticompetitive behaviour: concerted practices s.45
- Consumer law:
  - big fines in telco area
  - unfair contracts: recent cases which have identified provisions of contracts which have been held to be unfair

Presented by **David Grace**, Consultant and **Adelaide Hayes**, Associate, Cooper Grace Ward

### Employment Law Update

- Significant cases, trends and legislative amendments
  - Modelez and the definition of a work day
  - Procedural fairness and natural justice: a useful tool as well as an employer obligation in all employment issues
  - Workplace investigations: when, who and how
  - Conflict coaching and early interventions
- Presented by **Amanda Harvey**, Director Principal, Thrive Workplace Consulting & Legal / Weir Consulting (National)

### Strengthening Your Organisation's Legal Compliance Regime

- Identifying potential compliance risks
  - Role of the in-house lawyer
  - Keeping abreast of the law and communicating changes
  - Addressing possible pitfalls in compliance
  - Tailoring compliance training for your organisation
- Presented by **Mark Anning**, General Counsel and Company Secretary, Tritium Pty Ltd; Prepared by **Rebecca Hoare**, Partner, Norton Rose Fulbright

### Mental Health in the Workplace: Critical Considerations for In-House Counsel

- Mental health risk management in the workplace in response to the predicted new regulations
  - Navigating the intersection of mental health and employment law
    - OH&S obligations, performance management and managing employees with mental health issues
  - Additional significant cases, developments and trends in the area
- Presented by **Belinda Winter**, Partner, Cooper Grace Ward; qualified Mental Health First Aid Instructor; committee member, QLD Law Society Wellness Committee; *Best Lawyers 2020*

## SESSION 2: CPD COMPULSORY UNITS FOR IN-HOUSE COUNSEL

3 CPD UNITS      OND203N03B      \$405

Chair: **Mark Young**, In-House Lawyer, Translational Research Institute

#### Practice Management or Business Skills

### Preventing Damage to Your Organisation's Brand or Reputation... and Repairing it When Things go Wrong

The Governance Institute of Australia's 2019 Risk Management Survey identified damage to brand or reputation as the 2nd highest risk to manage in the coming year. Hone your skills and strategies in preventing and dealing with damage to your organisation's brand and reputation by examining:

- Managing your organisation's reputational risk
- Effective strategies for corporate crisis prevention and planning
- The role of the general counsel
- What to do when things go wrong
- Communicating and managing your staff's obligations, even out of hours
- Tips for preventing or repairing damage to your organisation's reputation online
- Defamation risks and defences
- How to respond if threatened with legal action
- Practical examples and case studies

Presented by **Trent Taylor**, Partner and **Blair Beven**, Partner, Holding Redlich

#### Professional Skills

### Effective Communications with the Board

- Strategies for effective communication with the Board
  - How can you actually influence and build trust with the Board?
  - Tips for preparing memorandums of advice
  - Simplifying complex issues into clear, concise advice
  - How to communicate information that the Board will disagree with or simply does not want to hear
  - The elephant in the room: what to do if you don't have faith in your Board to take the correct course of action in a given situation
  - Asserting your advice and recommendations in a persuasive manner
- Presented by **Daniel Gosewisch**, General Counsel, Minor DKL Food Group

#### Practical Legal Ethics

### Legal Professional Privilege: Challenges and Strategies for In-House Counsel

- Legal professional privilege: key principles
- When are communications with in-house lawyers privileged?
- What qualifications do in-house lawyers require?
- Challenges caused by close relationships and blurred lines between legal, executive and management teams
- Strategies for in-house counsel to maintain privilege

Presented by **Kathryn Finlayson**, Partner, MinterEllison

## 7 ATTEND THE FULL DAY AND EARN

4 CPD units in Substantive Law  
1 CPD unit in Practice Management or Business Skills

1 CPD unit in Practical Legal Ethics  
1 CPD unit in Professional Skills

# SMSFS: THE A-Z OF LEGAL ISSUES

RECORDED IN MARCH 2020 IN NSW \$490  
4 CPD UNITS [>click here to see online](#) OND203N31

When you deal with SMSFs there are many tips and tricks that can improve your practice and ensure that your clients are in the best legal position possible. Be guided through the process of managing the death of an SMSF member, learn strategies about contributions and explore SMSF property syndicates.

Chair: **Dr Christopher Birch SC**, 8th Floor Garfield Barwick Chambers; Recommended Wills & Estates Litigation Senior Counsel, *Doyle's Guide* 2019

## All About Contributions

- The basics: super guarantee, concessional, non-concessional contributions
- The downsizer contribution
- Carry forward contributions
- Spouse contributions, contributions splitting
- Small business retirement exemption
- Potential issues

Presented by **Simon Robinson**, Financial Adviser, RSM Financial Services Australia

## SMSF Property Syndicates

- Investing in a unit trust
- In-house asset rules
- Unrelated parties 'exception'
- Un-gearred trust exception
- Non-arm's length income rule and fixed trusts

Presented by **James Meli**, Practice Leader, LegalVision

## Powers of Attorney and SMSFs

SMSFs remain valuable investment structures but what happens when a member or trustee (including a director of a trustee) loses capacity or moves overseas. Explore the importance of enduring powers of attorney (EPOA) and succession for SMSFs including:

- Section 17A of the *SIS Act* and EPOAs
- The ATO's SMSF Ruling 2010/2
- The decision in *Narumon*
- Misconception that the executor of the estate appointed under the will (always) becomes the trustee of the SMSF
- The decision of *Dawson v Dawson*
- Practical tips to safeguard the succession and control of SMSF from challenges

Presented by **Stephanie Flegg**, Associate, Bartier Perry Lawyers

## A Step by Step Guide to Managing the Death of an SMSF Member

- What, whom, when and how to notify
- Payment of super death benefits
- Taxation of super death benefits
- Corporate trustee vs individual trustees
- Multi member vs sole member SMSF
- Issues to watch out for

Presented by **Brian Hor**, Special Counsel, Superannuation & Estate Planning, Townsends Business & Corporate Lawyers

**4** ATTEND AND EARN

4 CPD units in Substantive Law

# COMPREHENSIVE LEGAL UPDATE FOR YOUR COMMERCIAL CLIENTS

RECORDED IN MARCH 2020 IN NSW \$405  
3 CPD UNITS [>click here to see online](#) OND203N24

If you have a general commercial practice these are the twenty essential questions you need answered. Your business clients will often seek answers across a wide range of specialist areas from employment to contract to tax and intellectual property law. Address those knowledge gaps, hear from experts in these fields and enhance your legal practice.

Chair: **Jason Sprague**, Partner, Bartier Perry

## 5 Most Asked Questions on Employment Law

- When is misconduct serious enough to terminate employment?
- To what extent must we accommodate non-work injuries?
- Can we control what our employees say on social media or other public places?
- What makes a redundancy 'genuine'?
- Will our non-compete clause be enforceable after termination?

Presented by **Deirdre McEvoy**, Senior Associate, McArdle Legal; Accredited Specialist in Employment and Industrial Law

## 5 Most Asked Questions on Contracts

- Is this Heads of Agreement binding?
- What mistakes can I make in giving indemnities under a contract?
- What terms can be implied into my contract?
- What is the difference between a deed and an agreement?
- Best endeavours vs reasonable endeavours obligations in contracts: Are they different and what do they mean?

Presented by **Malcolm Campbell**, Principal, Coleman Greig

## 5 Most Asked Questions on Tax

- Can I claim tax losses incurred in previous years for tax?
- What are the issues around shareholder loans and unpaid present entitlements?
- What tax risks do I take on when I become a director?
- Do I have a GST adjustment and why?
- How will land tax affect my business?

Presented by **Suzie Boulous**, Partner, Brown Wright Stein Lawyers

## 5 Most Asked Questions on IP

- Why do I need to care about IP?
- How do I copyright a patent?
- But I paid for it... don't I own it?
- If I change it by at least 10%, is it still infringement?
- Can I register a worldwide trade mark?

Presented by **Derek Baigent**, Principal, Griffith Hack; *Best Lawyers* 2019, Intellectual Property Law

**3** ATTEND AND EARN

3 CPD units in Substantive Law

# BUSINESS SALES: LEGAL ISSUES & SKILLS

RECORDED IN MARCH 2020 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND203N17

If you're involved in business sales and purchases, this event will provide a useful update on the key issues you regularly face. Intellectual property, tax, employment, due diligence and more will be addressed by our stellar line-up of expert speakers. Plus gain your ethics and professional skills compulsory units in the afternoon.

## SESSION 1: SIGNIFICANT BUSINESS SALES LEGAL ISSUES

4 CPD UNITS      OND203N17A      \$490

Chair: **Darren Pereira**, Partner, Holding Redlich

### IP Issues When Buying or Selling a Company: Hot Topics, Tips and Traps

- Be IP ready in the event of business sale
- Scope of IP due diligence: asset/share sale distinction, considerations when acting for seller/buyer in an IP due diligence
- IP Assets: cross-jurisdictional issues, circular definitions and importance of clear drafting, assignment of unregistered trade marks and copyright
- Intragroup IP licensing arrangements and important issue of maintaining valid trade marks
- Trade secrets, knowhow and confidential information
- Impact of recent legislative reforms on IP licences/assignments
- Names and trade marks, use of special conditions in business sale agreements, restraint of trade clauses

Presented by **Alison Jones**, Senior Associate, Corrs Chambers Westgarth

### Changes to CGT Small Business Concessions: Is Your Client's Business Sale Still Tax Effective?

Major legislative change to the small business capital gains tax concessions drastically changed the tax outcome for many clients on the sale of their business. As an advisor you will be asked to give advice on whether to sell the business assets or the underlying ownership interests, and these changes directly impact the tax outcome on that advice. Work through the changes through a case study exploring different approaches to a business sale and the different tax treatment after the changes.

Presented by **Adrian Bailey**, Partner, Cleary Hoare Solicitors; CTA

### Restraints of Trade Considerations in Sale of Business

- General legal principles
- Restraints applying to transferring employees
- Restraints applying to sellers
- Tips for drafting enforceable restraint clauses

Presented by **Adrian Barwick**, Solicitor Director, Williamson Barwick; Accredited Specialist in Employment & Industrial Law; Recommended Employment Lawyer, *Doyle's Guide 2019*

### Due Diligence When Acquiring a Business in Financial Distress

- Understanding who the seller is: instances where the bank is the seller
- Ensuring you have the most information available about the business and its present state
- How to deal with gaps in the information you have
- Considering customers, employees and suppliers
- Prioritisation in due diligence when time is limited

Presented by **Kristy Dixon**, Partner, Marque Lawyers

### Franchises: Key Considerations when Buying and Selling

- Specifics of a franchise agreement: key things to look out for
- Considering licenses, leases and permits
- Understanding the franchisee/franchisor relationship
- Common franchising disputes in sale and purchase situations

Presented by **Corinne Attard**, Consulting Principal, Keypoint Law

## SESSION 2: BUILDING YOUR BUSINESS SALES SKILLS

3 CPD UNITS      OND203N17B      \$405

Chair: TBC

### Valuations for Sale of Businesses

- When valuations are required
- The difference between price and value
- Valuation approaches and methods
- Discounts and premiums
- What are the value drivers?
- What about synergies?
- Common traps

Presented by **Fiona Hansen**, Senior Managing Director, Valuation Advisory, FTI Consulting

### Practical Legal Ethics

#### A Practical Guide to Ethical Obligations in Negotiating Business Transactions

- The fundamental legal duties of solicitors: honesty, courtesy, integrity and independence, and what these actually mean in commercial transactions
- The duty to correct, for example where the other side is labouring under mistake
- Conflicts of interest and what these mean in a transactional environment
- An analysis of recent key decisions
- Case studies and ethical dos and don'ts for lawyers negotiating business contracts

Presented by **James Halliday**, Consulting Principal, Keypoint Law

### Professional Skills

#### Negotiation Skills for Solicitors to Ensure the Deal Happens on the Right Terms

- Different approaches and philosophies to negotiation
- Points to focus on in negotiations
- What we have seen work and not work
- Rules of thumb for more effective negotiation

Presented by **Rebecca Maslen-Stannage**, Corporate M&A Partner, Herbert Smith Freehills: Australian Dealmaker of the Year 2019, Australasian Law Awards



**ACCREDITED  
SPECIALISTS**

Are required to complete  
20 units of CPD each year

## 7 ATTEND THE FULL DAY AND EARN

5 CPD units in Substantive Law  
1 CPD unit in Professional Skills

1 CPD unit in Practical Legal Ethics



## TRUSTS AND DEEDS ADVANCED REVIEW

RECORDED IN MARCH 2020 IN NSW \$405  
3 CPD UNITS [>click here to see online](#) OND203N32

Gain insight into the complex issues of trusts and deeds in this high level afternoon review. Hone your skills so that you are prepared for the issues your clients might face. Discover what can possibly go wrong, so that you are prepared for any eventuality. Hear about the latest developments in case law and what they mean for your practice. Get practical tips on tax disputes and learn how to make the most of trust structures and asset protection. You will walk out the door with practical and tangible skills to ensure your practice is ready for anything.

Chair: **Michael Bersten**, Barrister, New Chambers

### Recent Trusts Cases and Developments

All the latest cases and developments and how to prepare your practice for their impact.

Presented by **Ian Fullerton**, Barrister, Ground Floor Wentworth Chambers; Leading Tax Junior Counsel, *Doyle's Guide* 2019

### Trust Structures and Asset Protection

- Documenting the purpose of the trust
- Financial abuse risk and trustee controller succession
- The importance of Trustee independence
- Offshore connected beneficiaries

Presented by **Michael Perkins**, TEP, Special Counsel, Practitioner Member, Academic Community of the Society of Trust and Estate Practitioners (STEP)

### Taxing Trusts: Where to From Here? Practical Tips and Traps

- A brief history of 'entity taxation' and 2011 tax reform promises
- Our complicated system
- Why ATO administration does not help
- The significance of the RMIT Report
- Future reforms?

Presented by **Ken Schurgott**, Solicitor Director, Schurgott & Co Lawyers



### Trust Disputes: A Case Study Approach

- Tax dispute practice and procedure: Federal Court vs AAT considerations
- The 7 steps involving a taxation dispute between a taxpayer and the ATO
- Examines the events in a tax dispute in a case study involving a trustee
- How best to assess the client's tax risk and resolve the dispute

### COVID-19: Australian Economic Stimulus Measures

- Analysis of Australian fiscal measures in response to COVID-19

Presented by **Brett Young**, Barrister, State Chambers

 *These speakers are the best & most knowledgeable in trust & tax* 

## PPSA UPDATES AND STRATEGIES

RECORDED IN MARCH 2020 IN NSW \$490  
4 CPD UNITS [>click here to see online](#) OND203N37

Don't let complex PPSA issues trip you up. Are you aware of all the latest updates? Attend to hear carefully selected topics from expert practitioners who will focus your attention on the big PPSA issues that you need to know to keep your clients and your practice at the cutting edge.

Chair: **Ian Davidson SC**, Eighth Floor, Selborne Chambers

### PPSA: Some Current and Obscure Issues

- PPSA and leases
- Consignments

Presented by **Simon Della Marta**, Partner, Pointon Partners, Sydney

### PPSA Proposal for Reform Recommended by the Whittaker Report

Overview of key proposed changes in the following specific areas:

- Collateral classes
- PPSA leases
- Accounts receivables

Presented by **Nino Di Bartolomeo**, Partner, Norton Rose Fulbright

### PPSA: Seven Years Since the Act's Commencement

- When is a PMSI, a PMSI?
- Update on extension of time applications (section 588FM and section 293)
- Vexatious registrations: security interests granted by the Federal Court of Australia
- Proper characterisation of transactions/dealings & the PPSA taking free provisions
- Is extension of time relief necessary for security interests granted post-administration?

Presented by **Christopher Athanassios**, Principal, Miller & Prince Lawyers; author, *PPS in Practice*, Thomson Reuters Australia

### PPSA: A Practical Guide to Conducting (or Dealing With) a Security Review When the Corporate Grantor is Insolvent

- Tips on undertaking a security review when acting for an administrator, receiver or liquidator
- Common actual or potential defects in the registration of security interests to watch out for
- Other practical issues encountered including with retention of title clauses and PPS leases
- Errors that can (and cannot) be potentially remedied after the commencement of administration or liquidation

Presented by **Heather Sandell**, Special Counsel, Baker McKenzie

**3** ATTEND AND EARN

3 CPD units in Substantive Law

**4** ATTEND AND EARN

4 CPD units in Substantive Law

## DIRECTORS & OFFICERS: KNOW THE DUTIES

RECORDED IN MARCH 2020 IN NSW \$490  
4 CPD UNITS [>click here to see online](#) OND203N39

With directors increasingly being personally 'on the hook', you should consider attending this timely seminar. Protect your clients, your organisation or yourself by keeping up to date on the latest obligations related to work health and safety, indemnities and insurance, director's duties and more.

### Practical Legal Ethics

#### Ethics and their Role in Providing Legal Services

- Community expectations as the new benchmark for legal compliance
- The impact of the regulation of conduct on culture
- How board behaviour will need to change

Presented by **Pauline Vamos**, Director, The Banking and Finance Oath; Immediate past CEO, The Association of Superannuation Funds Australia

#### Directors' Duties in Practice

- Defining a 'director' or 'officer': tricky grey areas
- Are duties owed to particular stakeholders?
- Current issues coming before the courts

Presented by **Robert Boadle**, Barrister, Nigel Bowen Chambers

#### Work Health and Safety Obligations for Directors and Officers

- An outline of the primary duties imposed on officers under WHS laws
- Who is an 'officer' under WHS laws?
- What is safety 'due diligence'?
- What impact will 'industrial manslaughter' amendments have on officer duties?
- Recent case law and developments

Presented by **Trent Sebbens**, Partner, Ashurst

#### Indemnities and Insurance for Officers in the new Regulatory Environment

- New focus on leadership, governance and culture
- Insuring human behaviour
- Deeds of indemnity: which indemnities are up for negotiation, and which are not?
- The relationship between deeds of indemnity and D&O insurance
- Available insurance protection and how competition is changing coverage
- Examples where costs are not covered
- What happens when you leave office? Are you still Insured and for how long?

Presented by **Ray Giblett**, Partner; *Best Lawyers* 2013-2019, Insurance Law, Alternative Dispute Resolution and Litigation and **Timothy Chan**, ANZIIF (Aff) CIP, Associate, Norton Rose Fulbright Australia

## DEMYSTIFYING VENTURE CAPITAL AND PRIVATE EQUITY TRANSACTIONS

RECORDED IN MARCH 2020 IN VIC \$405  
3 CPD UNITS [>click here to see online](#) OND203V18

Gain insights into some of the most significant legal issues and risks you need to be aware of in the area. Equipped with this knowledge you will be able to act in the best interests of your clients and, ideally, even acquire new ones.

Chair: **Peter Stirling**, Partner, King & Wood Mallesons; Leading Corporate Lawyer, *Doyle's Guide* 2019; Lawyer of the Year in Corporate Law, *Best Lawyers* 2019 - 2020

#### Demystifying VC and PE Transactions for Founders and their Advisors

- Understanding the inner workings of PE and VC Funds
- Getting the house in order for fundraising a transaction and potential implications of restructuring
- Key issues in relation to remuneration and retention of key personnel
- Practical tips on dealing with VC funds and PE funds
- Understanding VC and PE acronyms and concepts
- Different equity funding mechanisms
- Important matters to address in the shareholders agreement

Presented by **Thomas Kim**, Partner, HWL Ebsworth Lawyers; Lawyer of the Year in Derivatives Law, *Best Lawyers* 2019 - 2020 and **Marianna Parry**, Senior Associate, HWL Ebsworth Lawyers

#### Drafting Shareholder Agreements for Venture Capital and Private Equity

- Assessing the needs of your clients
- Taking instructions from multiple parties
- Balancing interests & complexity
- Key issues around ownership and control
- Fundamental provisions in a shareholder agreement
- Examples of some context-specific provisions in a shareholder agreement
- Challenges and timing for execution
- New shareholders, accession and amendments to the shareholder agreement
- Providing for dispute resolution processes

Presented by **Caroline Carnegie**, Partner, K&L Gates

#### The Effect of Insolvency on Venture Capital/Shareholder Agreements

- Quick review of main insolvency concepts: liquidations, voluntary administrations and receiverships
- Recapitalisation through a Deed of Company Arrangement
- Use of safe harbours within which to restructure
- Insolvency of shareholder/co venturer

Presented by **Penelope Pengilly**, Consulting Principal, Keypoint Law

### Professional Skills

#### Valuations of Early Stage Investments

- Methods for valuing early stage companies
- Are we in another tech bubble?
- Drivers of value for PEs, VCs and founders
- Pricing multiples seen in the market

Presented by **John-Henry Eversgerd**, Senior Managing Director, Forensic & Litigation Consulting, FTI Consulting

### 4 ATTEND AND EARN

3.5 CPD units in Substantive Law  
0.5 CPD units in Practical Legal Ethics

### 3 ATTEND AND EARN

3 CPD units in Substantive Law

## FRANCHISING LAW FORUM: CRITICAL LESSONS AND KEY CHANGES

RECORDED IN MARCH 2020 IN QLD \$405  
3 CPD UNITS [>click here to see online](#) OND203Q31

Franchising in Australia is one of the most dynamic business sectors in the economy and staying up to date and adapting to change has never been more crucial. You'll hear from leading franchising practitioners as they analyse the key changes in response to the Inquiry's Recommendations and provide strategies on how to effectively give advice about an agreement and resolve disputes.

Chair: **Simone Pentis**, Managing Director, Advantage Partners Lawyers

### Critical Franchising Update

- A step-by-step review of the legislative changes
- An analysis of such changes on franchisees and franchisors
- Procedural changes
- Drafting tips
- The effect on current agreements

Presented by **Ian Fullerton**, Barrister, Ground Floor Wentworth Chambers; Leading Tax Junior Counsel, *Doyle's Guide 2019*

### Trust Structures and Asset Protection

- Documenting the purpose of the trust
- Financial abuse risk and trustee controller succession
- The importance of Trustee independence
- Offshore connected beneficiaries

Presented by **Elizabeth Gore-Jones**, Principal, The Franchise & Business Lawyers

### How to Give Franchisees Legal Advice about a Franchise Agreement: A Practical Guide

- Identifying whether a Disclosure Document is current and legally compliant
- The right of cooling-off, its exceptions and the consequences
- The link between a Franchise Agreement's term and entitlement to goodwill of the business
- The restrictions a franchisee will generally face regarding products, services and suppliers
- A franchisor's rights to terminate a Franchise Agreement, which are generally non-reciprocal
- The restrictions on selling the franchised business
- The consequences of termination or expiry of the Franchise Agreement
- Explaining post-term restraint of trade clauses
- What must be done if a dispute arises
- Ensuring franchisees understand personal guarantees and other forms of security

Presented by **Luke McKavanagh**, Associate, Stone Group Lawyers

### Creation of Better Dispute Resolution Processes in Franchising

- How to improve the process of dispute resolution
- Binding arbitration with capacity to award remedies, compensation, costs
- A guide to undertaking multiple resolutions as a group where appropriate

Presented by **Bill Morgan**, Consultant, Morgan Mac Lawyers

## 👥 PANEL DISCUSSION

### Issues Arising due to COVID-19

Facilitator: **Simone Pentis**, Managing Director, Advantage Partners Lawyers

Panelists:

**Brett Young**, Barrister, State Chambers

**Luke McKavanagh**, Associate, Stone Group Lawyers

**Bill Morgan**, Consultant, Morgan Mac Lawyers

## 3 ATTEND AND EARN

3 CPD units in Substantive Law

## DOING BUSINESS WITH CHINA: LEGAL ISSUES

RECORDED IN NOVEMBER 2019 IN NSW \$490  
4 CPD UNITS [>click here to see online](#) OND1911N03

Our largest trading partner provides Australian companies with enormous opportunities but significant risks, and in particular, legal risks. Intellectual property, security, contracts and dispute resolution are all high on the radar for those looking to market, outsource or invest in China. Tensions in the political relationship between Australia and China are already having an impact on business relationships. What will the future hold?

Chair: **Michael Clifton GAICD**, NSW President, Australia China Business Council; Principal, MJC Asia Consulting

### Keeping up with a Changing China

- Is Australia in China's 'naughty corner'? Political tensions and the effect on business relationships
- What does the US Trade War mean for Australian business?
- Developing your market in china and/or outsourcing to china
- Challenges for Chinese businesses entering the Australian market

Presented by **Jim Harrowell AM**, Managing Partner, Hunt & Hunt Lawyers; NSW Special Envoy for China; Immediate Past President of ACBC NSW

### Chinese Contract Law

- Key differences to Australian contract law
- Why what is in the contract is so important
- Strategies for drafting and negotiating contracts with Chinese counterparties

Presented by **Ben Smith**, Partner, MinterEllison

## 🌐 INTERNATIONAL SPEAKER LIVE FROM CHINA

### Protection of Intellectual Property in the People's Republic of China: Commercial Relationships

- Background on registration and protection of IP necessary for doing business in China
- Recent developments impacting manufacturing and distribution relationships
- Practical suggestions for addressing OEM manufacturing risks in trade mark piracy contexts
- 'Must haves' in commercial agreements

Presented by **Ken Hung**, Partner, Vivien Chan & Co

### Dispute Resolution in the Chinese Environment: What to do if Things Turn Sour

- Drafting dispute resolution clauses that best protect your business
- Managing international risk in China
- Guidance and support in arbitral and ADR proceedings - what do you do if something goes wrong?

Presented by **Shun Cheng**, Managing Partner, Guantao & CS Lawyers

## 4 ATTEND AND EARN

4 CPD units in Substantive Law

## CREDIT LAW CONFERENCE

RECORDED IN NOVEMBER 2019 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND1911N21

After a period of major disruption, get across all the essential legal developments in the world of credit and finance. With more scrutiny on the credit and banking industries than ever, you can't afford to miss this event. Hear from a plethora of distinguished experts and regulators as they share their insights & predictions for the year ahead.

## SESSION 1: INDUSTRY AND REGULATORY UPDATES

4 CPD UNITS      OND1911N21A      \$490

Chair: **Andrea Beatty**, Partner, Piper Alderman; Best Lawyers 2019, Financial Institutions and Regulatory Practice

**AFCA: Insights and Strategic Priorities**

- Australian Financial Complaints Authority activity to date
- Progress of AFCA's fairness project
- Our experience dealing with legacy complaints (AFCA's expanded jurisdiction to deal with complaints that relate to conduct dating back to 2008)
- Other strategic priorities

Presented by **Evelyn Halls**, Lead Ombudsman, Banking & Finance at Australian Financial Complaints Authority

**ASIC: Focus and Priorities for Consumer Credit**

- Major projects and sector reviews
- RG209 consultation and public hearings
- Enforcement update

Presented by **Kevin Foo**, Senior Manager, Credit, Retail Banking and Payments, Financial Services Group, ASIC

**Cryptocurrency & Blockchain: Major Changes**

- An update in the blockchain space around credit
- Facebook's Libra cryptocurrency: what it is and what it is not
- An overview of known projects in Australia and overseas
- Pending regulatory matters impacting blockchain and credit

Presented by **Michael Bacina**, Partner, Piper Alderman

**Australian Banking Association: Update and Insights**

Update and analysis of the key issues affecting the banking sector for the year ahead.

Presented by **Justin Mining**, Director, Policy, Australian Banking Association

**Ethics and their Role in Providing Legal Services**

- Community expectations as the new benchmark for legal compliance
- The impact of the regulation of conduct on culture
- How board behaviour will need to change

Presented by **Pauline Vamos**, Director, The Banking and Finance Oath; immediate past CEO, The Association of Superannuation Funds Australia

**Conflicts of Interest: Identifying, Managing and Litigating Conflicts**

- Principles surrounding conflicts of interest in credit scenarios
- Expectations on the management of conflicts
- Recent cases and apparent regulatory approach
- Role of the best interests duty including best interests on mortgage broking

Presented by **Richard Harris**, Partner, Head of Disputes + Investigations, Gilbert + Tobin; Recommended Commercial Litigation & Dispute Resolution Lawyer, *Doyle's Guide 2019*

**Insights from the Small Business and Family Enterprise Ombudsman**

- What we're seeing in the banking and finance industry
- Small business disputes
- Emerging issues

Presented by **Ben Holland**, Assistant Director, Australian Small Business and Family Enterprise Ombudsman

## SESSION 2: THE FUTURE DIRECTION OF CREDIT LAW

3 CPD UNITS      OND1911N21B      \$405

**Information Security & APRA's New Mandatory Regulation, CPS 234**

The introduction of APRA's CPS 234 on Information Security, which came into effect on 1 July 2019, marks an important milestone in protection of systems and data in financial services. In this session you will discover what lawyers and compliance professionals need to know about CPS 234, including;

- Scope and application to systems and data
- Breach reporting obligations
- Overlap with other regulatory obligations

Presented by **Olga Ganopolsky**, General Counsel, Privacy and Data, Macquarie Group Limited

**Open Banking**

- What Open Banking is and where it has come from
- Who does it impact, who can participate and where is the implementation up to?
- The legal framework which applies and the interaction with the *Privacy Act*
- What data will be available and how will Open Banking affect other sectors of the economy?

Presented by **Joshua Annese**, Partner, Piper Alderman

**Design and Distribution Obligations (DADOs) and Product Intervention Powers (PIP)**

- Synopsis of the DADOs and PIP
- What are the regulators saying: home and away
- Traditional and neo credit activities

Presented by **Hamish Ratten**, Special Counsel, Colin Biggers & Paisley

**AML/CTF Update**

Delve into all the latest developments and trends you need to know in Anti-Money Laundering and Counter-Terrorism Financing to get you through 2020 and beyond.

Presented by **Adam Simms**, Partner, BDO

## PANEL DISCUSSION

**Responsible Lending**

Panelists:

**Steven Klimt**, Partner, Clayton Utz; Best Lawyers 2019, Banking and Finance Law, Regulatory Practice

**Karl Turner**, Chief Operating Officer, Executive Director Policy & Risk Management at the Australian Finance Industry Association

**Alexandra Kelly**, Principal Solicitor, Financial Rights Legal Centre

## 7 ATTEND THE FULL DAY AND EARN

6 CPD units in Substantive Law  
1 CPD unit in Practical Legal Ethics

## CORPORATE GOVERNANCE SUMMIT

RECORDED IN NOVEMBER 2019 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND1911N17

After a period of major disruption, get across all the essential legal developments in the world of credit and finance. With more scrutiny on the credit and banking industries than ever, you can't afford to miss this event. Hear from a plethora of distinguished experts and regulators as they share their insights & predictions for the year ahead.


## SESSION 1: STAYING AHEAD OF LEGISLATIVE AND COMPLIANCE OBLIGATIONS

4 CPD UNITS      OND1911N17A      \$490

Chair: **Jana Jevcakova**, Senior Director, Corporate Governance, Morrow Sodali


**The Ever-Expanding Compliance Obligations of Australian Directors**

- The historical development of directors duties; from limited common law shareholder fiduciary obligations to broad strict legislative liability
- What is in the pipeline? Proposed new legislation: the anti-slavery and BEAR regimes
- Reasons for the expansion; local political pressure and the effects of globalisation
- Unintended consequences: Increasing risk and insurance distortions
- Future developments: Where to next?
- Key takeaways for directors, in-house counsel and their advisors

 Presented by **TBC**

**Corporate Litigation, Directors' Duties and the Anticipated Change in the Behaviour of ASIC and Other Regulators in the Wake of the Hayne Royal Commission**

- The likelihood of greater litigation and prosecution in a post Hayne Royal Commission environment
- The anticipated changes in the behaviour of ASIC and the other regulators in the wake of the Hayne Royal Commission
- Recent developments in the law relating to directors' duties and update on Corporate Law reform initiatives, including in relation to s180 of the Corporations Act 2001

 Presented by **Navid Sedaghati**, Barrister, Thirteen Wentworth Selborne Chambers

**Whistleblowing Laws and Legislative Developments: Top of Mind for all Boards and Governance Professionals**

- Ensuring your policy is compliant with new legislation
- Australia's regime is more onerous than the rest of the world: Why?
- Australia's modern slavery legislation

 Presented by **Laura Hablous**, Managing Associate, Allens

**Navigating the ACCC's Immunity Policy**

- You've uncovered some conduct, what's next?
- What conduct does the policy cover and does it extend to individuals and employees?
- What are the practical steps that should be taken after conduct is uncovered?
- What are the risks/benefits of an ACCC immunity application and what obligations will follow?


 Presented by **Stephanie Panayi**, Special Counsel, Clayton Utz

## SESSION 2: CRITICAL ACTIONS FOR BOARDS, LEGAL COUNSEL &amp; GOVERNANCE EXECUTIVES

3 CPD UNITS      OND1911N17B      \$405

**Heating up the Boardrooms: Integrating Climate Change into Corporate Governance and Decision Making**

- What are the obligations on directors regarding climate change?
- Can directors be personally liable?
- Practical tips for directors

 Presented by **Rebecca Dixon**, Partner, Ashurst; Recommended Environment & Climate Change Lawyer, *Doyle's Guide* 2019


**Corporate Governance and the Role of the Board when Faced with Hostile or Competing Bids**

- Duties of the Board in the context of a takeover offer
- Key matters for the Board to consider
- Strategies that can be employed by the Board

 Presented by **Malika Chandrasegaran**, Partner, Herbert Smith Freehills


**Disclosure, Governance and Communication in Crisis Management and Special Situations**

- Continuous disclosure and reporting issues
- Directors duties in distress scenarios
- Practical considerations and survival skills for boards

 Presented by **Shannon Finch**, Partner, Jones Day; *Best Lawyers* 2019, Corporate Law, Corporate/Governance Practice, Debt Capital Markets Law, Equity Capital Markets Law, Mergers and Acquisitions Law

**AI And Digital Disruption: What It Means for Corporate Governance**

- Overview of AI and digital disruption
- How boards can use AI: the opportunities, the risks and case studies
- Developing international regulatory frameworks

 Presented by **Melissa Fai**, Partner, Technology & Digital, **Anna Smyth**, Senior Lawyer, IP and **Ilona Hunnisett**, Senior Lawyer, Corporate, Gilbert + Tobin

## 7 ATTEND THE FULL DAY AND EARN

3 CPD units in Substantive Law  
2 CPD units in Practice Management or Business Skills

2 CPD units in Professional Skills



## 5 SKILLS FOR THE COMMERCIALY MINDED IN-HOUSE COUNSEL

RECORDED IN NOVEMBER 2019 IN QLD \$490  
4 CPD UNITS [>click here to see online](#) OND1911Q05

In-house counsel are increasingly expected to do more with less, so it's crucial that your commercial acumen is just as sharp as your legal knowledge. Bolster your legal and commercial skills with 5 in-depth and practical sessions that will give you the tools you need to avoid legal risk while maximising commercial potential.

Chair: **Cathy Lyndon**, Special Counsel, MinterEllison

### Contract Tendering and Negotiation Strategies: Getting the Agreement You Want

- Balancing the need to cover off risk against the pressing need to keep the organisation commercially competitive
- Identifying risks that need to be accepted to maintain your organisation's competitive edge and to meet board and shareholder demands
- How to best deal with contractual risks you need to take

Presented by **Robin Lonergan**, Special Counsel, Mills Oakley Lawyers

### Managing the Legal Risks and Commercial Challenges of Operating Across Multiple Jurisdictions

- Ensuring your team is capable of dealing with problems occurring outside of your jurisdiction
- Strategies to best utilise and leverage your available resources for dealing with several jurisdictions
- Maintaining knowledge of laws, market conditions and best practices for operating in different jurisdictions

Presented by **Michael Kent**, General Counsel, Transit Systems

## WORKSHOP

### Insolvency Risk Management Procedures for In-House Counsel: Answers to the Key Questions

- Strategies to reduce risk when dealing with key counter parties
- Dealing with a customer payment defaults
- Protecting the business from voidable transactions claims
- Financial health checklists and early warning signs of insolvency
- Ensuring the board of directors and C-suite is protected in circumstances of financial distress

Presented by **Cameron Crichton**, Partner – Financial Advisory and **Matt Mullen**, Senior Manager – Financial Advisory, Grant Thornton

Practice Management or Business Skills

### Utilising Analytics, Automation & Organisational Change to Meet Regulatory Duties

- Compliance & reporting
- Insights into Intelligent Process Automation to improve your performance
- Staying on top of future trends in compliance in a post Hayne Royal Commission world
- How you can leverage technology, data and legal analytics in your role
- Organisational change for senior management and the board to manage the future regulatory environment

Presented by **David Millhouse**, Senior Research Fellow, Faculty of Law, Bond University

Practice Management or Business Skills

### A Guide to Litigation for In-House Counsel: Getting There Better, Cheaper and Faster

- How to use technology in litigation to improve costs and outcomes
- AI and technology trends
- Common issues with discovery and the use of technology
- Checklists, best practices and strategies to resolve litigation in an effective and efficient manner

Presented by **Kate Clark**, Executive Director, Enhanced Litigation Management Solutions

## 4 ATTEND AND EARN

2.5 CPD units in Professional Skills  
1.5 CPD units in Practice Management or Business Skills

## INSOLVENCY AND BANKRUPTCY LATEST DEVELOPMENTS

RECORDED IN NOVEMBER 2019 IN VIC \$490  
4 CPD UNITS [>click here to see online](#) OND1911V05

Whether you are act for debtors, creditors, liquidators or trustees, our speakers will guide you through the latest insolvency and bankruptcy developments. Get straight on voidable transactions and trading trusts priorities since the High Court's decision in *Amerind*. Identify which property is and isn't available to a creditor and how to deal with superannuation. Hear the latest proposed changes in voluntary administration and bankruptcy and likely impacts for unsecured creditors.

Chair: **Joanne Hardwick**, Partner, Piper Alderman; Recommended Insolvency & Restructuring Lawyer, *Doyle's Guide* 2019

### Voidable Transactions

- Unfair preferences & Unfair loans
- Uncommercial transactions
- Directors' issues
- Recent cases: When is the point of insolvency?

Presented by **Radhika Kanhai**, Partner, Cornwalls; Recommended Insolvency & Restructuring Lawyer, *Doyle's Guide* 2019

### Trading Trusts in Insolvency

- What are the (sometimes overlooked) risks of the trading trust structure for beneficiaries, creditors, directors and the trustee company itself?
- Specific challenges posed by the trading trust structure in insolvency
- Priorities: trading trusts and insolvency since the recent High Court decision in *Amerind*

Presented by **Mitchell Grady**, Barrister, Svenson Barristers

### Bankruptcy: What Property is Available for Creditors, What is Excluded and How a Trustee Might Access Superannuation

- Property vesting in the trustee
- What is excluded? Specific protections, statutory thresholds and other Superannuation
  - Fund assets when individual trustee is bankrupt
  - Voiding contributions to superannuation
- What other transactions can a Bankruptcy Trustee seek to set aside

Presented by **Ivan Glavas**, Partner, Official Liquidator and Registered Trustee, Worrells Solvency & Forensic Accountants

### Aspects of Defending Unsecured Creditors' Interests in Corporate and Personal Insolvency

- Voluntary Administration: proposed legislative changes and their likely effects
- Consequences for unsecured creditors in debt claims when a voluntary administrator is appointed
- Setting aside deeds of company arrangement on grounds related to public interest and commercial morality
- Bankruptcy: proposed legislative changes and their likely effects

Presented by **John Dunne**, Principal, John Dunne & Associates

### What to Consider when Insolvency is Imminent: Selecting the Correct Insolvency Procedure and Understanding the Outcome

- Various options that are available
- Voluntary Administration: Contemplating the practicalities of a DOCA Proposal and what a proposal would encompass: considering the commercial realities
- Setting aside a deed of company arrangement and what is entailed if one ultimately fails due to non-compliance
- Working examples and the avoiding common traps: pitfalls

Presented by **Scott Anderson**, Partner and Official Liquidator, Worrells Solvency & Forensic Accountants

## 4 ATTEND AND EARN

4 CPD units in Substantive Law

# ADVERTISING AND MARKETING LAW: HOW TO KEEP OUT OF THE COURTROOM

RECORDED IN SEPTEMBER 2019 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND199N01

This comprehensive program will guide you through any legal concerns you have with the advertising and marketing issues you must be across. We have you covered with timely updates and practical guidance on IP concerns, licensing, consumer law, labelling, regulatory claims and enforcement, guarantees and more, ensuring you'll meet your marketing objectives while minimising the risk of costly complaints and disputes.

## SESSION 1: CLAIMS, REGULATORY ISSUES, RISK AND LABELLING

4 CPD UNITS      OND 199N01 A      \$490

Chair: **James Lawrence**, Partner, Mills Oakley; Recommended Contentious Intellectual Property Lawyer, *Doyle's Guide* 2019; *Best Lawyers* 2019, Property Law, Biotechnology Law, Intellectual Property Law


### Consumer Guarantees: Practical Guidance, Key Updates, and Avoiding Risk

- Key considerations on how the consumer guarantees regime works
- Recent enforcement action and the important takeaways
- Risk management strategies for lawyers advising their clients

 Presented by **Lynsey Edgar**, Partner, Baker McKenzie


### Popular and Emerging Issues in Advertising Claims

- Update on advertising claims, including a look at issues relating to carbon/sustainability claims and other popular claims
- Marketing the same product to different consumers: a look at the Federal court decision in *ACCC v GSK* regarding Voltaren packaging claims

 Presented by **Julie Cox**, Special Counsel and **Sabrina Chan**, Senior Associate, Baker McKenzie

### Innovating to Reduce Advertising Risk

- Getting to yes in your advertising and marketing and minimising risks
- Social media and web marketing: tips for smarter T&Cs and policies
- Managing your advertising agency
- New fora and new arguments to prevail over your opponent
- Proposals for law reform to address unresolved issues in advertising and marketing disputes
- What do judges and decision makers really think about your ad, and how to turn that to your advantage

 Presented by **Odette Gourley**, Partner; Recommended Contentious Intellectual Property Lawyer, *Doyle's Guide* 2019; *Best Lawyers* 2019, Biotechnology Law, Intellectual Property Law, Life Sciences Practice, Litigation and **Alison Jones**, Senior Associate, Corrs Chambers Westgarth

### Practical Guidance on Reviewing Online/Social Media Marketing

 Presented by **Brigit Rubinstein**, Practice Leader, Legalvision

## SESSION 2: IP ESSENTIALS, BRAND PROTECTION STRATEGIES & LICENSING

3 CPD UNITS      OND199N01B      \$405

Chair: **Michael Frankel AM**, Partner and Founder, Frankel Lawyer

### Copyright in Advertising and Marketing: Risks and Strategies

- Copyright: key issues and considerations to have on your radar and important updates
- Practical protection strategies

 Presented by **Anita Cade**, Sydney Managing Partner, Ashurst; Leading Intellectual Property Lawyer, *Doyle's Guide* 2018; *Best Lawyers* 2019; Managing IP Stars 2018; Legal 500 Asia-Pacific 2018


### Brand Protection Strategies: Can I Trade Mark That?

- The benefits of trade mark registration
- Registered trade marks: more than just words and logos
- Lessons from *Kraft v Bega* (the Peanut Butter case)
- How to protect branding and packaging without a registered trade mark

 Presented by **Sonia Stewart**, Barrister, 5 Wentworth

### Engaging Talent and Using Music in Advertising: Some Practical Considerations

- Current issues relating to engaging talent for ads, ambassadorships and promotional purposes
  - Brand protection (for talent)
  - Engagement terms and issues
  - Engaging influencers
- Commissioning sound-a-likes
- How close is too close
- Licensing compositions and masters in ads
  - Scope of the agreement and geo-blocking
  - APRA AMCOS considerations
  - Lessons from recent cases

 Presented by **Chris Chow**, Managing Director and **Sam Berry**, Special Counsel, Chris Chow Creative Lawyers

## CPD COMPULSORY UNITS: OVER 3 WEEKS

RECORDED IN FEBRUARY & MARCH 2020 IN NSW \$405  
UP TO 3 CPD UNITS [>click here to see online](#) OND202N01

You run a busy practice. We understand. You also need your CPD compulsory units. We get it. That's why we've come up with this convenient, efficient and practical lunchtime web series where you can acquire your CPD compulsory units and bolster your practice, all from the comfort of your home or office, all while hearing from esteemed experts and engaging speakers.

### PRIVILEGE: A FRESH APPROACH

1 CDP Unit      OND202N01A      \$155

#### Practical Legal Ethics

Legal professional privilege is one of the most important issues facing a lawyer. The rules are complex, and change regularly. A strong understanding of privilege, how it works, and how it can be inadvertently lost, are all critical skills of the in-house or external lawyer.

- A refresh on the law of privilege as it exists today
- The special issues facing the in-house lawyer
- Hints and traps relating to how key documents are handled
- How you can lose privilege in a document inadvertently
- How privilege can be maintained when disseminating a privileged document within a corporate group

Presented by **Peter Butler AM RFD**, Partner, Herbert Smith Freehills; *Best Lawyers 2020*, Alternative Dispute Resolution, Class Action Litigation, Litigation, Product Liability Litigation

### PEOPLE SKILLS AND COMMUNICATING TO EFFECTIVELY MANAGE CLIENTS

1 CDP Unit      OND202N01B      \$155

#### Practice Management or Business Skills

- How to perfect your people skills
- The ins and outs of great communication
- Tips and tricks from the field
- Managing difficult clients

Presented by **Greg Ross**, Partner, Eakin McCaffery Cox

### MAKING A DEAL: NEGOTIATION SKILLS

1 CDP Unit      OND202N01C      \$155

#### Professional Skills

- What makes a good outcome?
- How best to get there?
- The value of the 'why' question
- Some real life examples

Presented by **Alan Limbury**, Negotiator; Specialist Accredited Mediator; NMAS Accredited Mediator and Arbitrator; Managing Director, Strategic Resolution; Leading Mediator, *Doyle's Guide 2019*

**REGISTER FOR JUST THE 1-HOUR  
LUNCHTIME SESSIONS THAT MATCH YOUR  
INTERESTS OR BOOK ALL 3 AND SAVE!**

### 3 ATTEND ALL THREE AND EARN

- 1 CPD unit in Practical Legal Ethics
- 1 CPD unit in Practice Management or Business Skills
- 1 CPD unit in Professional Skills

## CPD REQUIRED UNITS FOR ALL LAWYERS

RECORDED IN JUNE 2019 IN SA \$405  
3 CPD UNITS [>click here to see online](#) OND196S05

Get your core area CPD points out of the way early with this practical afternoon of sessions aimed at improving your practice's efficiency, effectiveness and success. Master the art of dealing with complaints while emerging unscathed. Prepare your practice for the ever changing tides of an always evolving legal market. And finally, square your professional skills point away with an eye opening look at how to recover costs.

Chair: **Kristie Molloy**, Barrister, Legoe Chambers

#### Practical Legal Ethics

##### Avoiding Complaints, or Dealing with Them

- What commonly causes complaints?
- What should you do to avoid complaints?
- Overcharging issues
- How should you deal with an investigation?

Presented by **Greg May**, Legal Profession Conduct Commissioner

#### Practice Management or Business Skills

##### New Law: Will Your Business Model Help You Survive an Increasingly Competitive Legal Market

Examine best practice methods in legal operations, with a focus on increasing efficiency in a legal team, including:

- The value of doing less contracting
- Adopting middle ground positions from the outset
- Removing waste in legal processes using lean Six sigma theory
- Identifying and removing low value work from your day to day activities

Presented by **Jason Ryan**, Principal and Head of Legal Operations, Lexvoco

#### Professional Skills

##### How to Recover Costs by Parties Acting in Person, and in Particular by Solicitors Acting in Person

- The general rule unrepresented parties are not entitled to costs for time expended in legal proceedings
- The old exception, a solicitor who acts for himself or herself can recover party/party costs: *London Scottish Benefit Society v Chorley*
- The exception is doubted: *Cacchia v Hanes*
- Special Leave to Appeal granted: *Bell Lawyers Pty Ltd v Pentelow & Anor*
- Predicting Pentelow
- Likely commercial results if the Chorley exception is removed
- The limited recovery of a litigant in person: disbursements

Presented by **Bill Ericson**, Principal, Ericson Legal; author, *Billing and Costs*

### 3 ATTEND AND EARN

- 1 CPD unit in Practical Legal Ethics
- 1 CPD unit in Practice Management or Business Skills
- 1 CPD unit in Professional Skills

## BUSINESS SKILLS FOR LAWYERS

RECORDED IN MARCH 2020 IN NSW \$405  
3 CPD UNITS [>click here to see online](#) OND203N44

It's no secret that being a successful lawyer takes more than just knowing the law. Whether you're a solo practitioner or leading your own team, having the right set of skills can be difference between getting ahead and getting forgotten. From digital marketing to time management, financial literacy to cyber resilience, this seminar equips lawyers with the core skills they should have taught in law school.

### Let's Get with the Times: Building a Digital Footprint and Navigating the Online Space to Build Your Brand and Attract Your Ideal Clients

- Why digital marketing is necessary for your business's long term growth and sustainability
- The marketing bundle for your business: the essentials to building an online presence
- Strategy, website, content, social media, and clients: mapping it out
- The future of marketing for lawyers and migration agents
- DIY vs hiring a marketing expert: when to hire and when to DIY

 Presented by **Simran Singh**, Director, LegalStudio

### Troubleshooting Guide to Running Many Matters all at Once

- Walking the tightrope of balancing multiple deadlines, priorities and client demands
- Strategies for dealing with administrative and recordkeeping tasks with little or no administrative support
- Staying motivated, energised, and in control
- Burnout: recognising the symptoms and addressing the causes
- Making time for you and yours

 Presented by **Christopher Stannage**, Managing Director, Saltwater Insurance Consultants

### Financial Management and Understanding Financial Reports

- The story behind the financial reports
- What you can learn about your business through your accounts
- How access to real-time accurate financial reporting will assist your business
- What reports do you really need
- How you can work with your accountant to assist your business

 Presented by **Fiona Bateman**, Director, Dolman Bateman

### Cyber Resilience for Your Practice

In a recent survey of 174 law firms, 87% of participants reported that cyber security was a concern for their practice, and almost one in five experienced a cyber security breach over the previous two years. However, 87 percent invested less than 30 minutes of cyber security training per month for employees. Examine the following essential issues:

- Examples of email fraud and cyber incidents impacting Australian legal practices
- Lawyers' professional responsibilities including duty of care, trustees' duties and other legal and ethical obligations
- Practical steps you can take to enhance your practice's cyber resilience

 Presented by **Simone Herbert-Lowe**, Solicitor Director, Law & Cyber

## 3 ATTEND AND EARN

3 CPD units in Practice Management or Business Skills

## WOMEN IN LAW: CAN I HAVE IT ALL?


RECORDED IN MARCH 2020 IN SA \$490  
4 CPD UNITS [>click here to see online](#) OND203S07

There is an urgent need to acknowledge and identify critical and important issues for you and your career as a woman in law. Act now, don't wait. Enhance and embrace your aspirations for you and your career. Hear how to have a long and successful career in the law while balancing the demands of a home life and making the most of all opportunities as they come your way. Think about your career – what do you want, and how will you achieve it? Come and join a collection of some of the most impressive women in the legal industry and find out.

Chair: **Michelle Barnes**, Barrister, Len King Chambers

### Practice Management and Career Progression

- Goal setting
- Working to your strengths

 Presented by **Dr Rachael Gray QC**, Victoria Square Chambers; Leading Wills and Estates Litigation Lawyer, *Doyle's Guide* 2019

### Women in Leadership Roles

- Leading a team
- The value of having a mentor(s) and being a mentor
- Taking responsibility
- Leading by example
- The importance of failure
- Being honest and transparent

 Presented by **Lucy Boord**, Senior Prosecutor, Office of the Director of Public Prosecutions

### Stepping Outside the 'Law Bubble': Career Benefits from Experiences & Opportunities Outside your 'Day Job'

- Exploring the value of diversity in the workplace
  - Transferability of skills
- Adaptability from other careers including previous legal roles
- Contributing to the profession and the community
  - Pro bono activities
  - Mentoring
  - Professional reputation and ethical conduct

 Presented by **Jillian Smith**, Senior Solicitor, Crown Solicitor's Office

### Can You Have it All? Dissecting the Reality of Work/Life Balance

- Developing your plan, making it work and being flexible for changes in life circumstances including career changes and family
- Navigating the challenges faced by women in the 21st century in the legal profession
- How to develop strategies in order to progress at work and be present for your family
- Stress, mental health, and building emotional resilience
- Addressing the work/life balance for men and women: Is there a different burden across genders?

 Moderator: **Michelle Barnes**, Barrister, Len King Chambers

 Panellists: **Stephen Kenny**, Director, Camatta Lempens

**Megan Dyson**, Principal, Megan Dyson Law and Policy

## 4 ATTEND AND EARN

4 CPD units in Practice Management or Business Skills

## UNDERSTANDING FINANCIAL REPORTS FOR LAWYERS: A PRACTICAL WORKSHOP

RECORDED IN MARCH 2020 IN VIC \$490  
4 CPD UNITS [>click here to see online](#) OND203V36

It's absolutely essential that you have a sound understanding of how to read financial reports. Using examples from small, medium and large organisations, this practical workshop will help you to quickly and accurately grasp and communicate the information found within a financial report. You'll gain the confidence and knowledge to quickly and accurately assess an organisation's financial position, parse complex valuation issues, and identify signs of distress or insolvency.

### Practical Examples, Exercises and Case Studies

Engage in worked examples of financial reports including working through a series of hypothetical financial statements involving case studies, sample documents and more.

### Master the Essential Elements of Financial Reports


- Fundamental accounting principles, standards, concepts and definitions
- Understanding the reliability and information value of financial reports
- The different types of financial reports: how they are prepared, who prepares them, who can rely on them
- What is included in a financial report and how to analyse and interpret the information
- The value of notes and making the best use of other information
- Worked examples of financial reports including balance sheets and key areas to watch out for

### Explore how to Identify Signs of Potential Distress or Insolvency

- Analysis of reports to identify insolvency
- Ratios that may signify potential distress in the business
- What constitutes a good ratio and a bad ratio?
- Red flags to watch out for
- War stories

### Become Proficient at Spotting Valuation Issues in Financial Reports

- Analyse the financial position and prospects of a business
- Discuss indicators of risk and uncertainty in specific financial statement amounts
- Gain an appreciation of the warning signs that a financial statement may be unreliable
- Discuss aspects of a financial statement that has been shown to be misstated
- Red flags

 Presented by **Kellie Badge**, Partner and **Ahmed Bise**, Principal, Grant Thornton Australia

## ADVANCED CRIMINAL TRIAL PREPARATION

RECORDED IN MARCH 2020 IN SA \$405  
3 CPD UNITS [>click here to see online](#) OND203S08

As requested by you, join two of Adelaide's leading criminal law practitioners as they guide you through crucial areas of the criminal trial process. Gain valuable insight through the use of transcripts and other material from real cases. This is your chance to ask questions, learn essential tips and tricks and make sure you have your 'A' game ready for your next court appearance.

### SESSION 1: Pre-trial Preparation

Session 1 covers pre-trial preparation including, enforcing disclosure at common law and statute, consideration of the indictment and particulars, consideration of character & reliability issues, consideration of admissibility of prosecution evidence, consideration of what to challenge and what to agree.

### SESSION 2: Case Concept and Opening Address

In Session 2 you will explore the case concept and opening address in detail.

### SESSION 3: Cross-examination

Reflect on the purposes of cross-examination, consider how to determine the areas for cross-examination and review techniques.

### SESSION 4: Closing Address

Explore how to best identify the issues for a closing address.

 Presented by:

**Andrew Williams**, Managing Partner, Williams Barristers and Solicitors  
**Gilbert Aitken**, Barrister, Mitchell chambers

*Andrew Williams is a respected Adelaide lawyer and senior founding partner at Williams Barristers and Solicitors where he brings a wealth of criminal defence experience. A Prosecutor with DPP (State) from 2000 to 2006, he appeared as counsel and has significant trial experience in the Supreme, District and Magistrate's Courts. Andrew is recognised in the 2019, 2017 and 2016 Doyle's Guide as one of Adelaide's leading criminal lawyers.*

*Gilbert Aitken is a highly respected Barrister who is currently engaged as lead Counsel in Queen v Perre. He has 13 years of experience as a solicitor and 13 years at the Bar, practising exclusively in criminal and human rights law. He has appeared in a wide range of cases, from murder to white collar crime. He has been lead counsel in a number of high-profile murder cases. He has a particular interest in international law and international criminal law and holds an LL.M.*

## 4 ATTEND AND EARN

4 CPD units in Professional Skills

## 3 ATTEND AND EARN

3 CPD units in Professional Skills



# WORKPLACE LAW FORUM

9TH ANNUAL


RECORDED IN MARCH 2020 IN SA \$405  
3 CPD UNITS [>click here to see online](#) OND203S04

It'd be nice if you could simply tell yourself and your clients to keep calm and carry on working. But with so many rapidly developing changes, growing risks, and ever increasing challenges for employment lawyers and HR personnel, it's never so simple. Gain essential knowledge of the most topical contemporary issues related to general protections, sexual harassment, managing long term ill employees, mental health and more.

Chair: Kirsty Stewart, Barrister, Howard Zelling Chambers


## General Protection Orders

- Choice of jurisdiction and nature of employment
- Workplace rights, discrimination and adverse action
- Persons involved in contraventions
- Penalties, general breaches and remedies

 Presented by **Rick Manuel**, Barrister, Rick Manuel; Recommended Employment & WHS Junior Counsel, *Doyle's Guide* 2019


## How Businesses are Managing Challenges of #MeToo

- Current law(s) and what employers must do to avoid being vicariously liable for the misdeeds of others
- Best practice training that is engaging, tailored, practical and sensitive
- Best practice drafting: code of conduct, policies and procedures
- Best practice in leadership: modelling appropriate behaviours and fostering a compliance culture
- Managing the challenges in practice: workplace relationships and out of hours conduct

 Presented by **Michael Kay**, Practice Leader, Employment and Safety, Wallmans Lawyers; Recommended Employment Lawyer (Employer Representation) *Doyle's Guide* 2019; *Best Lawyers* 2019, Labour & Employment

## Management of Ill and Injured Workers


- Legal risks; the legal framework and common claims
- Dealing with medical evidence
- Directing employees to attend independent medical examinations
- Mental health and performance issues
- Reasonable adjustments

 Presented by **Michael Kay**, Practice Leader, Employment and Safety, Wallmans Lawyers; Recommended Employment Lawyer (Employer Representation) *Doyle's Guide* 2019; *Best Lawyers* 2019, Labour & Employment

## Professional Skills

### The Psychology of Mental Health

- What is mental health and mental illness and how can it impact performance at work?
- What are some of the warning signs of psychological difficulty?
- How to plan and start a conversation with a staff member who has been displaying behaviours that may indicate mental health issues, including the intersection with performance, eg. what if they won't disclose?
- Addressing inter-personal issues before matters escalate
- What does a mentally healthy workplace look like?
- What is a culture of wellbeing and how do you create one?

 Presented by **Samantha Young**, Managing Director, Human Psychology

# SA PLANNING LAW REFORM

RECORDED IN MARCH 2020 IN SA \$490  
3 CPD UNITS [>click here to see online](#) OND203S02

A new planning era in South Australia is fast approaching with the introduction of a new legislative regime in early 2020.

Are you prepared for the impact of the new *Planning, Development and Infrastructure Act*?

The staged commencement of the Act on 1 April 2020 in rural council areas and on 1 July 2020 in urban council areas will bring many significant changes to the manner in which development occurs in South Australia.

Spend the afternoon preparing for the new planning era in this interactive seminar where you will explore:

- Development applications: how they must be lodged, to which relevant authority and how they will be assessed
- The Planning and Design Code: how it will operate and how it will impact planning assessments
- Building assessment, safety and inspection requirements
- Enforcement and compliance
- Infrastructure agreements and funding arrangements under the new Act



 Workshop Facilitators:



**Victoria Shute**, Lawyer, KelliedyJones Lawyers

**David Billington**, Barrister, Howard Zelling Chambers

*Victoria Shute is a specialist practitioner with extensive experience in providing advice and representation to councils, statutory bodies and private clients on planning, building and environmental issues. Victoria's expertise has been recognised through her inclusion in the Best Lawyer's Australia list as an outstanding practitioner in Planning and Environmental Law from 2014 to present as well as being recognised in Doyle's Guide of Leading Planning and Environment Lawyers.*

*David Billington is the go-to junior counsel in South Australia in respect of two practice areas: environment and planning matters, and native title. David's primary practice also includes construction, building and development law (including liquor licensing and neighbour disputes). David prosecutes and defends regulatory prosecutions, conducts merits appeals and judicial review matters, and enforces judgments including by contempt proceedings.*

 *Excellent, kept my attention throughout, worthwhile.* 

 *The session was very informative. All of the speakers were knowledgeable.* 

**3** ATTEND AND EARN

2.5 units in Substantive Law  
0.5 units in Professional Skills

**3** ATTEND AND EARN

3 CPD units in Substantive Law

# The More You Attend,

# The More You Save!



## Pricing Table

Mix and match seminars and webinars and if you register them in one transaction, pay only the price below.

PRICING PER UNIT	PRICE	PER UNIT RATE
1 Hour	<b>\$155</b>	\$155.00
2 Hours	<b>\$295</b>	\$147.50
3 Hours	<b>\$405</b>	\$135.00
4 Hours	<b>\$490</b>	\$122.50
5 Hours	<b>\$590</b>	\$118.00
6 Hours	<b>\$690</b>	\$115.00
7 Hours	<b>\$770</b>	\$110.00
8 Hours	<b>\$840</b>	\$105.00
9 Hours	<b>\$900</b>	\$100.00
10 Hours	<b>\$960</b>	\$96.00

Please please call us on 02 9387 8133 or write an email to [info@legalwiseseminars.com.au](mailto:info@legalwiseseminars.com.au) to receive the reduced registration fee.

\*This Pricing Model was last updated on 24 April 2020 and are subject to change.

## CPD REQUIRED UNITS FOR FAMILY LAWYERS

RECORDED IN NOVEMBER 2019 IN SA \$490  
4 CPD UNITS [>click here to see online](#) OND1911501

Earn your core CPD points while gaining excellent, detailed and practical insights into wrapping up your family law matters. Master how to manage the expectations of your clients to avoid future complaints. Examine how to deal with some common ethical dilemmas. Gain a thorough understanding of SMSF splitting in settlements and explore which documents to choose when finalising a family law matter and why, along with how to ensure your agreements are binding.

Chair: **David Jenkin**, Director, Howe Jenkin Family Lawyers; Preeminent Family & Divorce Lawyer, Leading Family Lawyer (High-Value & Complex Property Matters) and Leading Family Law Mediator, *Doyle's Guide 2018*

### Risk Management: Managing Client Expectations to Avoid Future Complaints

- Don't get caught up in your clients' emotions: advising your client and not just telling them what they want to hear
- Cost disclosures: no hidden surprises
- Discussing strategy with your client: making sure they agree to it
- Engaging experts throughout the process: recognise when this is required
- Proactively handling client complaints

Presented by **Rose Cocchiaro**, Director; Recommended Family & Divorce Lawyer, *Doyle's Guide 2018*, and **Ashlee Wachtel**, Solicitor, Resolve Divorce Lawyers

### Ethical Dilemmas and Practical Solutions

- Ethically managing:
  - Client relationships
  - Unrepresented litigants
  - Relationships with other practitioners
  - Third parties
  - Difficult clients
- Ethical duties of family lawyers where a child's safety or welfare is at risk
  - Statutory provisions
  - Duties owed to the court and to your client
- How the Rules might assist
- Recent decisions

Presented by **Andrea Horvat**, Barrister, William Light Chambers; Leading Family Law Junior Counsel, *Doyle's Guide 2019*

### SMSF Splitting: The Keys to Understanding and Implementing a Splitting Order

- Family Law Act requirements
- SIS Reg requirements
  - Should you create a new interest?
  - When to rollover
  - Can the split be paid out?
- Taxation aspects
  - CGT rollover relief
  - Transfer balance account adjustments

Presented by **Stephen Bourke**, Director, SuperSplitting; Accredited Superannuation Specialist Self-Managed Superannuation Association; author, Super Splitting for Family Lawyers, Certus Law

### How to Finalise a Family Law Matter: Which Documents and When? How to Give Binding Effect to the Agreement that has been Reached

- Consent Orders vs Financial Agreements (property)
- Parenting Plans vs Consent Orders (parenting)

Presented by **Jeremy Culshaw**, Chief Executive Officer, Culshaw Miller Lawyers; Recommended Family & Divorce Lawyer, *Doyle's Guide 2018*

## 4 ATTEND AND EARN

- 1 CPD unit in Practical Legal Ethics
- 1 CPD unit in Practice Management and Business Skills
- 1 CPD unit in Professional Skills
- 1 CPD unit in Substantive Law

## FAMILY LAW: HIDDEN ASSETS, TAX AND SMSF ISSUES

RECORDED IN FEBRUARY 2020 IN NSW \$405  
3 CPD UNITS [>click here to see online](#) OND202N06

Gain a newfound clarity and depth of knowledge on how to deal with the innumerable and complex issues that can arise when identifying ownership and tracking hidden assets; dealing with SMSF splitting and recognising potential tax implications on property settlements and other orders that can arise in family law matters. This must attend advanced intensive will provide you with a new level of insight on these complicated issues.

Chair: **Susan Pearson**, Partner, Pearson Emerson Meyer; Fellow of the International Academy of Family Lawyers; Accredited Family Law Specialist; Collaborative Lawyer; Preeminent Family & Divorce Lawyer, *Doyle's Guide* 2018

### Identifying the Ownership Structure and Tracking Down Hidden Assets Overseas and Within Australia

- Identifying ownership
- When to join third parties/entities
- Tracking down 'hidden' assets
- Evidence required when a party is alleging 'hidden assets'
- Remedies available in Australia and overseas

Presented by **Catherine Spain**, Barrister, Waratah Chambers; Recommended Family Law and Parenting & Children's Matters Junior Counsel, *Doyle's Guide* 2019 and **Elaine Clarke**, Associate Solicitor, Newnham's; Accredited Specialist in Family Law

### SMSF Splitting: The Keys to Understanding and Implementing a Splitting Order

- *Family Law Act* requirements
- SIS Reg requirements
  - Should you create a new interest?
  - When to rollover
  - Can the split be paid out?
- Taxation aspects
  - CGT rollover relief
  - Transfer balance account adjustments

Presented by **Stephen Bourke**, Director, SuperSplitting; Accredited Superannuation Specialist, Self-Managed Superannuation Association; author, *Super Splitting for Family Lawyers*, Certus Law

### Tax Implications for Property Settlements and Orders: Recognising Alarm Bells and When to get the Specialist Involved

- Review of tax and duty rollovers
  - Whose name can the rollovers of assets be made in?
  - Consideration given for unrealised gains or losses of assets rolled over
  - Timing of when rollovers should be made
- Division 7A and other tax issues in moving assets out of family companies and family trusts
  - What is Division 7A?
  - The tax consequences of Division 7A non-compliance and compliance
- Avoiding tax troubles when drafting property orders
  - Who should get what!
  - Capital gains and losses in poorly drafted orders or lack thereof
- Practical examples and case study

Presented by **Peter Bobbin**, Principal Lawyer, Coleman Greig Lawyers

## FAMILY LAW DRAFTING INTENSIVE

RECORDED IN MARCH 2020 IN NSW \$490  
4 CPD UNITS [>click here to see online](#) OND203N43

This previously sold out seminar will allow you to examine three of the most critically important areas of family law practice. With practical guidance, useful drafting examples and real world scenarios, you will master your drafting techniques and strategies for binding financial agreements, spousal maintenance and child support applications, as well as interim parenting applications and complex parenting consent orders.

Chair: **Jacqueline Dawson**, Principal Solicitor, Sexton Family Law; Accredited Specialist in Family Law; Recommended Parenting & Children's Matters Lawyer, *Doyle's Guide* 2019

### Understanding the Elements of a Binding Financial Agreements and Binding Child Support Agreements: Steps to Precision Drafting

- A guide to avoiding drafting errors and strengthening your BFA drafting: common tips and traps
- When is the Court likely to set aside an agreement?
- Recent case developments and scenarios and how they impact what you should and shouldn't include in your agreements
- Have the amendments to s90G made any real difference in practice and in interpretation?

Presented by **Jackie Vincent**, Managing Director, Watts McCray Lawyers; Accredited Specialist in Family Law; Leading Family & Divorce Lawyer, *Doyle's Guide* 2019

### Step by Step Guide to Drafting Spousal Maintenance and Child Support Applications

- Identifying common problems and how to deal with them when they arise
- Tips and traps: what you need to avoid or include in your applications to find success
- Review of recent decisions and analysis of the implications for your drafting strategies
- Practical examples and lessons to implement into your practice

Presented by **Gabrielle Gathercole**, Solicitor-Director, Abrams Turner Whelan; Accredited Specialist in Family Law; Leading Parenting & Children's Lawyer and Recommended Family Lawyer, *Doyle's Guide* 2019

### Drafting Interim Parenting Applications and Complex Parenting Consent Orders

- Identifying and avoiding drafting errors
- Ensuring your orders and agreements are enforceable
- Common scenarios and key takeaways

Presented by **Mark MacDiarmid**, Principal, Mark MacDiarmid Family Law Specialist; Accredited Specialist in Family Law; Recommended Parenting & Children's Matters Lawyer, *Doyle's Guide* 2019

### 3 ATTEND AND EARN

3 CPD units in Substantive Law

### 4 ATTEND AND EARN

4 CPD units in Professional Skills

## FAMILY LAW CONFERENCE

RECORDED IN MARCH 2020 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND203N22

Gain insights and practical guidance to ensure you're up to date on the latest cases and strategies from a stellar line-up of leading family law practitioners, all while gaining your CPD compulsory units.

## SESSION 1: PROPERTY AND PARENTING UPDATES

4 CPD UNITS      OND203N22A      \$490

**Analysis of Recent Family Law and Property Division Cases**

Gain a valuable up of the most recent, significant cases and trends from the Family Court of Australia and Federal Circuit Court on property and financial settlements and relevant legislative amendments.

Presented by **Neil Jackson**, Barrister, Frederick Jordan Chambers

**What the Family Court Doesn't Realise about Unrealised Tax Liabilities and What you Should Know**

- Franking credits and retained profits: an asset or liability and what to do
- Div 7A loan agreements: Do they make future tax liabilities invisible in Family Law matters?
- Can you 'value' an unrealised capital gains tax liability and should it be recognised by the Family Court?

Presented by **Nick Gaudion**, Director Forensic Accounting, Cutcher & Neale

**Tax Implications for Property and Financial Settlements**

- Third party loans and the ability of the Family Court to make orders to transfer tax debt (or other debts): *Commissioner of Taxation v Tomaras*
- Div 7A impacts of financial settlements
- CGT and Stamp Duty exemptions
- Small business restructuring: alternatives to family law rollover

Presented by **Chris Ardagna**, Partner - Tax Consulting, Pitcher Partners

**Applications for Interim Financial Relief**

- Jurisdiction and power of the court to make orders for interim financial relief
  - Spouse maintenance
  - Child support departure
  - Partial property settlement/ costs orders/ litigation funding
- Properly gathering evidence in support of your client's application including practical hints and tips when drafting financial statements and affidavits in support
  - Considering other litigation tools available to ensure the necessary evidence is before the court

Presented by **Neil Jackson**, Barrister, Frederick Jordan Chambers

Prepared by **Collette McFawn**, Partner, Lander & Rogers; Accredited Specialist in Family Law; Leading Family & Divorce Lawyer and Recommended Family Lawyer (High-Value & Complex Property Matters), *Doyle's Guide 2019* and **Skye Owen**, Lawyer, Lander & Rogers

**Is the Sperm Donor a Parent?**

In this session you will explore the legal parentage implications following the High Court decision of *Massons and Parson*.

Presented by **Michelle McMahon**, Barrister, 6 St James Hall Chambers

## SESSION 2: CPD COMPULSORY UNITS FOR FAMILY LAWYERS

3 CPD UNITS      OND203N22B      \$405

Chair: **Rachel Slat**, Director, Slat Family Lawyers; Accredited Specialist in Family Law

**Professional Skills****Family Law Arbitration on the Move**

Delve into the best strategies and practices to achieve a positive outcome for your client in family law arbitration matters.

Presented by **The Hon Peter Rose AM QC**, former Justice of the Family Court; Mediator and Arbitrator; Adjunct Professor University of Sydney Law School

**Practice Management or Business Skills****Costs in the Family Court of Australia**

- Recent Full Court decision of *Sfakianakis* in relation to costs in family law proceedings
- Solicitor and client regime: What disclosure is adequate under the Uniform Law?
- Solicitor limitation period to seek an assessment: recent changes and where you can come unstuck

Presented by **Kerrie Rosati**, Principal DGT Costs Lawyers; Court Appointed Costs Assessor Queensland

**Practical Legal Ethics****Ethical Responsibilities When Your Clients Turn Up with Suspicious Documents**

- Privileged, but otherwise accessible because of the location in the home, or the joint computer, post separation
- Obtained from the other spouse's inbox/mobile phone post separation
- Documents which would arguably form part of the other party's disclosure but which a party has accessed and provided to the lawyer
- Collected via surveillance mechanisms: recent cases
- What to do when your client provides to you a bundle of recorded communications with the other party and his/her lawyer and ethical and legal obligations

Presented by **Jacqueline Dawson**, Solicitor Director, Sexton Family Law; Accredited Specialist in Family Law; Recommended Parenting & Children's Matters Lawyer, *Doyle's Guide 2019*

ACCREDITED  
SPECIALISTS

Are required to complete  
20 units of CPD each year

## 7 ATTEND THE FULL DAY AND EARN

4 CPD units in Substantive Law  
1 CPD unit in Practice Management or Business Skills

1 CPD unit in Practical Legal Ethics  
1 CPD unit in Professional Skills

# ADMINISTRATIVE DECISION MAKING AND REASON WRITING

RECORDED IN JUNE 2019 IN SA \$490  
4 CPD UNITS [>click here to see online](#) OND196S01

If your work at all touches on legal determinations, decisions or judgments, this seminar will provide the information, tools and strategies necessary to excel in your role. This program is designed to improve your ability to make fair and appropriate decisions and to clearly articulate those decisions based on the evidence before you so that your decisions and reasons can withstand any challenge.

Chair: Dr Steven Churches, Barrister, EJ Chambers

## The Legal Framework of Administrative Decision Making

- Administrative law process and remedies
  - The primary tenets of administrative law
  - Merits review and judicial review
  - Jurisdictional error and the grounds of judicial review
- Presented by **Tracy Riddle**, Principal, Kelledy Jones Lawyers

## The Consequences of Bhardwaj: Can You Remake an Invalid Decision?

- How to deal with invalid decisions: a summary of relevant authorities and practical suggestions to deal with invalid decisions
  - Are secondary decisions consequently invalid?
  - Case study examples
- Presented by **Holly Stanley**, Barrister, Jeffcott Chambers

## Improving Your Written Reasons for Decision

Work through an example of a decision to assist reflection and application of a process that will allow you to:

- Communicate the decision effectively
- Structure the decision and conclusions
- Use footnotes and appendices to focus the decision
- Address contrary arguments
- Provide the real reasons for your decision – making findings of fact and law
- Refer to and apply case law

Presented by **Jillian K Lieschke**, Hearings Delegate for the Liquor and Gambling Commissioner, Consumer and Business Services and Senior Solicitor at the Crown Solicitor's Office

## Cultural Diversity Factors in Decision Making

Understanding the core concepts of intercultural communication and the dynamics of cultural diversity is critical to decision making based on accurate assessments of the diverse perceptions and expectations of all stakeholders.

- Understanding how cultural values and biases influence decision making
- Developing personal cultural intelligence and organisational cultural competence in situation analysis and risk management
- Applying a 3-factor cultural diversity management framework to strategic planning and decision making

Presented by **Robert Bean**, Managing Director, Cultural Diversity Services Pty Ltd

# FOUNDATIONAL GOVERNMENT LAWYERS' TRAINING

RECORDED IN NOVEMBER 2019 IN VIC \$490  
4 CPD UNITS [>click here to see online](#) OND1911V12

Practical, real-world training is critical for success in any career. Working as a lawyer in the public sector involves additional obligations and challenges that you will never learn about in a textbook. Hear from experienced government lawyers on what they see as the absolute must-know issues for anyone starting a legal career in the public service.

Chair: **Giovanna Tivisini**, General Counsel, Commission for Children and Young People

## Legislative Process and Interpreting Legislation

- Executive Government and Parliamentary processes
  - The making of legislation, regulations and statutory instruments
  - Understanding legislative frameworks
  - The role of regulations, statutory instruments and policies
  - Introduction to interpreting legislation and statutory instruments
  - Key issues under the Interpretation of Legislation Act 1984
- Presented by **Luisa Alampi**, Barrister, Foley's List

## Delegations and Authorisations

- The legal basis for the devolution of power
  - The difference between delegations and authorisations
  - When a delegation or authorisation can be made
  - Financial delegation vs Public Administration Act delegation vs procurement delegation
- Presented by **Kate Oliver**, Partner, Maddocks

## Legal Professional Privilege Issues for Government Lawyers

- Understanding the extra layer of responsibilities and duties tied to the legal professional privilege in government practice
  - Waiver in a government context
  - Important exceptions for government lawyers
  - Public interest immunity
  - Executive privilege
- Presented by **Pip Mitchell**, Partner, Clayton Utz

## The Obligation to Act as a Model Litigant: What Does it Mean for You?

- The source of the obligation and the 'duty of fairness'
  - Examples of its application and lessons learnt
  - Practical insights and tips
- Presented by **Andrea Mapp**, Senior Advocate, Consumer Affairs Victoria

## Juggling Government Lawyer Hats: More than a Circus Trick

- A hundred and one policy officers: lawyering beyond the firm
  - Decision makers and their lawyers
  - Legal vs 'commercial': policy context and political nous
  - Good Fight, Yes Minister or just in the thick of it? Conflicting duties and the voice of conscience
  - My kingdom for a rain hat?
- Presented by **Martin Pike**, General Counsel, Regulatory Transaction Services; Registrar, Business Licensing Authority; Secretary, Motor Car Traders Claims Committee

## 4 ATTEND AND EARN

3 CPD units in Substantive Law  
1 CPD unit in Professional Skills

## 4 ATTEND AND EARN

1 CPD unit in Practical Legal Ethics  
1 CPD unit in Practice Management or Business Skills  
1 CPD unit in Professional Skills  
1 CPD unit in Substantive Law



# STATUTORY INTERPRETATION: PUTTING THE PUZZLE TOGETHER

RECORDED IN JUNE 2019 IN VIC \$490  
4 CPD UNITS [>click here to see online](#) OND196V01

Piecing together the intent, purpose, context and structure of a statute can be difficult enough. But wait, there's more. Statutory interpretation can also involve complex questions tied to judicial review. And unique events such as the repeal of a statute can add further complexity. It can be a challenge to keep it all straight, but luckily we've assembled a renowned collection of masters in the area who will impart their knowledge and insights to help you elevate your statutory interpretation skills.

Chair: **Dr Kristine Hanscombe QC**, List G Barristers

## Intent, Purpose, Context and Structure: How Does it All Fit Together?

- Judicial instructions relating to the application of purpose, context and structure in statutory interpretation
- How application of the same legislation to the same facts can lead to significantly different judicial outcomes
- How these principles fit together in the statutory interpretation case of *FCT v BHP Billiton Limited [2019]*

Presented by **Matthew Meng**, Barrister, Greens List

## Practical Problem Solving Workshop

- A practical exercise in working through a statutory problem, with opportunity for discussion and commentary
- Common words and phrases used in statutes and how they are interpreted
- Common pitfalls of statutory interpretation

Presented by **James Stoller**, Barrister, Foley's List

## Judicial Review and Statutory Interpretation

- Judicial review inevitably involves construing the scope of the relevant power, which is almost always a process of statutory construction
- Each ground of judicial review (procedural fairness; relevancy; improper purpose; unauthorised delegation; jurisdictional error; error of law on the face of the record) will require a consideration of the meaning of the empowering statute in order to ascertain whether power has been exceeded in the relevant way
- Statutory interpretation is also central to determining what the results of an error are and whether invalidity will necessarily follow from a finding of error

Presented by **Sarala Fitzgerald**, Barrister, List G Barristers

## What is Preserved Upon a Repeal of Statute?

- The legal view of the effect of repeal of an Act used to be that, after repeal, the Act was treated as if it never existed and pre-existing law revived
- The enactment of provisions such as s 8 of the Acts Interpretation Act 1901 (Cth) has changed that legal view, and established a regime in which rights that accrued and liabilities that were incurred under the repealed Act survive the repeal, as do legal proceedings that have been commenced
- Particular rules operate with respect to the repeal of delegated legislation, and procedural rules in repealed Acts

Presented by **Peter Hanks QC**, List G Barristers and **Frances Gordon**, Barrister, List G Barristers

# INFORMATION LAW FOR GOVERNMENT

RECORDED IN SEPTEMBER 2019 IN WA \$405  
3 CPD UNITS [>click here to see online](#) OND199W04

Is privilege lost when shared within government? Who can waive the privilege? When is confidentiality the exception to the disclosure rule? What information can I release to the public? Government lawyers are faced with a raft of special rules and obligations surrounding information, and rightly so. As holders of critical data, personal details and security information, it is government's duty to protect it. Gain clarity on exactly what your obligations are so that you don't make a mistake you'll regret..

Chair: **Catherine Fletcher**, Information Commissioner for WA

## Practice Management or Business Skills

### Minimising the Impact of the Inevitable Data Breach: What Government Departments and Agencies Should and Must Do

- Obligations to protect and manage data, including personal information
- How departments and agencies must and should respond to data breaches
- What we can learn from recent government data breaches in Australia and overseas
- Best practices for departments and agencies in preventing, responding to and mitigating data breaches

Presented by **David Yates**, Partner, Corrs; President, Data Management Association (WA); *Best Lawyers* 2019, Intellectual Property

## Professional Skills

### Information Release: FOI and Privacy Considerations

- To other government departments
- To next-of-kin
- To the public
- When is use and disclosure of personal information impliedly authorised?
- FOI release of decision-maker names

Presented by **Matthew Pudovskis**, Barrister, Francis Burt Chambers

## Practical Legal Ethics

### To Produce or Not to Produce: What are Your Obligations?

- Obligations with respect to production of documents by government departments pursuant to court and statutory orders
- Reasons not to produce: privilege, cabinet and privacy
- Case examples: Responding to orders under section 58 of the *Terrorism (High Risk Offenders) Act 2017*, s. 25 of the *Crimes (High Risk Offenders) Act 2006*, and Schedule 1 of the *Mental Health (Forensic Provision) Act 1990*

Presented by **Dr David Cox**, Barrister, Francis Burt Chambers

## 4 ATTEND AND EARN

- 1 CPD unit in Practical Legal Ethics
- 1 CPD unit in Practice Management or Business Skills
- 1 CPD unit in Professional Skills
- 1 CPD unit in Substantive Law

## 3 ATTEND AND EARN

- 1 CPD unit in Practical Legal Ethics
- 1 CPD unit in Practice Management or Business Skills
- 1 CPD unit in Professional Skills

# MIGRATION LAW SYMPOSIUM

RECORDED IN MARCH 2020 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND203N27

Mastering the gamut of migration legislation, case law and the government's approach to decision making isn't easy. The road to visa approval, refusal and review is littered with exhausted and frustrated applicants and their representatives. Attend this conference to uncover some of the migration law mysteries shrouded in legalities, complex procedures and delay. Plus attend and earn the mandatory CPD points for business and practice management, ethics and professional skill designed with migration practices in mind.

## SESSION 1: CPD COMPULSORY UNITS FOR IMMIGRATION LAWYERS AND MIGRATION AGENTS

3 CPD UNITS      OND203N27A      \$405

Chair: **Rola Hijwel**, Principal, Hijwel Migration Lawyers; Accredited Specialist in Immigration Law

### Professional Skills

#### The Practicalities of Running an AAT (MRD) Appeal

- Pre-application: to appeal, or not to appeal, that is the question
- Application: when, where, how much, with what
- Preparation for the hearing: files and evidence
- The hearing: Lee Kwan Yew meets Sun Tzu
- Post hearing: it's never too late

Presented by **Simon Jeans**, Principal, Jeans Lawyers, Accredited Specialist in Immigration Law

### Business and Practice Management for Migration Practices

#### Let's Get with the Times: Building a Digital Footprint and Navigating the Online Space to Build Your Brand and Attract Your Ideal Clients

- Why digital marketing is necessary for your business's long term growth and sustainability
- The marketing bundle for your business: the essentials to building an online presence
- Strategy, website, content, social media, and clients: mapping it out
- The future of marketing for lawyers and migration agents
- DIY vs hiring a marketing expert: when to hire and when to DIY

Presented by **Simran Singh**, Principal, LegalStudio

### Ethics

#### Professional Misconduct and Ethical Issues in Migration Law

- Engaging a client: obligations under the Code of Conduct
- What documents and information do you provide in your standard contract?
- How to identify a high-risk client
- Managing risk in multi-stakeholder engagements

Presented by **Alex Kaufman**, Head of Migration, FCB Smart Visa

## SESSION 2: KEEPING UP TO DATE WITH CURRENT MIGRATION PRACTICE

4 CPD UNITS      OND203N27B      \$490

Chair: **Anne O'Donoghue**, Managing Director and Principal Lawyer, Immigration Solutions Lawyers, Accredited Specialist in Immigration Law

### FAMILY VISAS, SCHEDULE 4020, PARTNER VISAS AND HEALTH ISSUES

#### Family Visas: Difficult Issues

- Temporary and permanent parent visas
- Visas for dependent children's
- Carer visas
- Aged dependent relatives and remaining relative visas

#### Schedule 4020, Partner Visas and Health Issues

- PIC 4040: identity, bogus documents and incorrect information to a material particular and the waiver provisions
- PIC 4007: health criteria and waiver and discussion about the new policy
- How to deal with the challenges that arise from 4020 and 4007

Presented by: **Peter Bollard**, Senior Consultant, Lewis & Bollard

#### Skilled Migration, Independent and Sponsored Visas

- TSS Subclass 482 visas
- Employer sponsored visas
- Subclasses 189 and 190 visas
- Update on how the new skilled regional provision visa is working

Presented by **Ladan Omidvar**, Solicitor and Registered Migration Agent, Playfair Visa and Migration Services

#### The Enhanced Integrity Act and its Naming and Shaming Provisions

- Department of Home Affairs and the Australian Border Force; an overview
- Subclass 457/482 Visa program sponsorship obligations
- *Enhanced Integrity Act* and the Minister of Home Affairs power to publish information about approved sponsor /former sponsor
- Data Matching Protocol between the Department of Home Affairs and the ATO
- Regulatory compliance in the age of data sharing and analytics: what are the implications for employers/sponsors and immigration advisors?

Presented by **Maria Jockel**, Legal Principal and National Leader, Migration Services, BDO Migration, Accredited Specialist Immigration Law, *Best Lawyers* 2020 Immigration

APPROVED

MIGRATION AGENTS CAN EARN 4 CPD POINTS, INCLUDING 1 ETHICS POINT

MARA APPROVAL NUMBERS

3 CPD POINTS CN91

1 MANDATORY CPD POINT SM390

## 7 ATTEND THE FULL DAY AND EARN

4 CPD units in Substantive Law  
1 CPD unit in Practice Management or Business Skills

1 CPD unit in Practical Legal Ethics  
1 CPD unit in Professional Skills

## INTELLECTUAL PROPERTY CONFERENCE

RECORDED IN MARCH 2020 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND203N11

With so many recent developments in IP law you cannot afford to miss this jam packed conference. Explore updates covering the significant changes resulting from the repeal of s51(3) of the *Competition and Consumer Act* and other legislative changes affecting patent law and trade mark law. Delve into the most important recent IP cases and gain a copyright update. Attend the full day to earn your compulsory CPD units with unique sessions designed especially for IP lawyers.

## SESSION 1: IP UPDATE

4 CPD UNITS      OND203N11A      \$490

Chair: **Brett Doyle**, Special Counsel, Clayton Utz

**Trade Mark and IP Licensing Update**

- Brands and trade marks: recent cases and developments
- Hot topics: recap on maintaining valid trade marks, intragroup IP licensing and common directors acting with 'unity of purpose,' IP and online platforms
- Drafting tips, impact of legislative changes and proposed reforms

Presented by **Alison Jones**, Senior Associate, Corrs Chambers Westgarth

**Competition and Intellectual Property Law: The Future Together!**

- The tension between IP and competition law
- Assessing competition law risks in IP licensing arrangements
- Cartels and exclusive dealing provisions
- The impact the repeal of s51(3) will have on commercialisation of IP

Presented by **Donna Short**, Partner, Addisons; Recommended Non-Contentious Intellectual Property Lawyer, *Doyle's Guide 2019*

**Further Changes to Australia's Patent Landscape**

- IP Laws Amendment Bill (Part 2): What impact will it have?
  - Life after innovation patents :some tips
  - The objects clause: Can we trust the Patent Office?
  - Section 40(3A) challenges: the new ground for attack
  - Inventive step test deferred but...
- Brief review of recent cases such as *Sequinom* and *Seiko*

Presented by **Robert Wulff**, Principal, Griffith Hack

**Software Patents**

- Discussion of the recent Full Court decision in *Encompass Corporation Pty Ltd v InfoTrack Pty Ltd* [2019] FCAFC 161
- Implications for two other significant cases currently before the Court
- The future of software patents in Australia more generally
- Comparison with US and European jurisprudence

Presented by **Angus Lang**, Barrister, Tenth Floor, Selborne/Wentworth Chambers; Leading Intellectual Property Junior Counsel, *Doyle's Guide 2019*

**Copyright Law Update**

- Artificial intelligence & source code
- *The University of Sydney v ObjectiVision*
- Fair use: Where are we at?
- Remedies: refresher on injunctive relief

Presented by **James Lawrence**, Partner, Mills Oakley; Recommended Contentious Intellectual Property Lawyer, *Doyle's Guide 2019*

## SESSION 2: CPD COMPULSORY UNITS FOR IP LAWYERS

3 CPD UNITS      OND203N11B      \$405

Chair: **Cecilia Suatan**, Senior Legal Counsel - IP & Commercialisation, Cochlear; Leading In-House Intellectual Property and TM Lawyer *Doyle's Guide 2019*

**Ethics and Professional Responsibility****Subpoenas, Discovery and Privilege in IP Disputes**

- Meaning and scope of possession, custody and control
- Test relating to privilege and waiver of privilege
- Ramifications of not complying with discovery orders and subpoenas

Presented by **Michael Hall SC** and **Megan Evetts**, Barrister (Reader), Nigel Bowen Chambers

**Professional Skills****Using Technology to Better Manage IP Portfolios**

- Solving problems in portfolio management
- Searching and watching
- Prosecution
- Infringement
- Commercialisation
- Legal technologies available
- Short case study on watching

Presented by **Frances Drummond**, Partner, Norton Rose Fulbright

**Practice Management or Business Skills****Tips for Building and Enhancing Your Practice as a Trusted IP Adviser**

- All professionals serve clients: barristers, law firm principals, solicitors, in-house counsel
- Business development = client/customer service = goodwill = future work
- All of us benefit from trying different approaches practising our skills and techniques to improve performance
- Key themes and top tips from years of experience

Presented by **Odette Gourley**, Partner, Corrs Chambers Westgarth; Recommended Contentious Intellectual Property Lawyer, *Doyle's Guide 2019*

**Very informative and educational**

**Pitched at good level of detail & demonstrated in depth knowledge & experience**

## 7 ATTEND THE FULL DAY AND EARN

4 CPD units in Substantive Law  
1 CPD unit in Practice Management or Business Skills

1 CPD unit in Practical Legal Ethics  
1 CPD unit in Professional Skills

## ADVANCED EVIDENCE AND ADVOCACY MASTERCLASS

RECORDED IN FEBRUARY 2020 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND202N04

This unique and practical intensive brings together an esteemed panel of litigators, the Hon. Judge Harman and Supreme Court Prothonotary Rebel Kenna to provide you with valuable insights into how you can elevate your skills to the next level. Focus on high level admissibility issues before perfecting your advocacy craftwork in this can't miss masterclass led by some of Sydney's foremost advocates.

## SESSION 1: MASTERING THE ART OF ADVOCACY

4 CPD UNITS      OND202N04A      \$490

Chair: **Rebel Kenna**, Director and Prothonotary, Supreme Court of NSW

## Writing to Win: Persuasive and Effective Written Advocacy

- Drafting written submissions for appeals in the intermediate appellate courts
- Relationship between written submissions and later oral argument
- Observations on applications for Special Leave to Appeal to the High Court

Presented by **David Jackson AM QC**, New Chambers

## Advocacy on Interlocutory and Urgent Applications

- Assessing urgency and determining when to approach the court
- Effect of delay
- Proceeding ex parte or inter partes
- Notifying the other side
- Preparing the necessary documents
- Tailoring the evidence according to the facts and the time available
- Presenting the facts and the documents
- Assisting the court
- Duties of disclosure during the hearing

Presented by **Anthony Cheshire SC**, 8 Wentworth Chambers

## Enhancing Your Cross-Examination Practice and Procedure

- Evaluating your preparation and cross-examination techniques: questions to ask the witnesses and how to discredit the witness
- Less is more: avoiding unnecessary cross-examination and re-examination
- Identifying and leveraging cross-examination inconsistencies
- Controlling the witness to elicit the appropriate response
- Reevaluating your approach

Presented by **James Glissan AM ESM QC**, H B Higgins Chambers; author, *Advocacy in Practice*, LexisNexis

## The Art of Advocacy in Mediation

- Objectives: What are you trying to achieve in the mediation?
- Preparation: pre-negotiation strategies, influencing perceptions of strength and use of documents
- Presenting the argument: use of agendas and silence, uncovering assumptions and maximising interests
- Effective bargaining: inventing options, expanding issues, trading concessions, breaking impasses
- Closing the deal: effective techniques for achieving closure

Presented by **Harold Werksman**, Partner, Thomson Geer

## SESSION 2: EVIDENCE MASTERCLASS

3 CPD UNITS      OND202N04B      \$405

Chair and opening remarks: **The Honourable Judge Joseph Harman**, Federal Circuit Court of Australia

## CHAIR AND OPENING REMARKS

Presented by **The Honourable Judge Joseph Harman**, Federal Circuit Court of Australia

## Advanced Strategies for Clear and Persuasive Expert Evidence

Looking through the lifecycle of expert evidence:

- Briefing experts: tips to get it right from the start and what pitfalls to avoid
- The different roles of an expert: fact finder, independent expert (opinion evidence), financial data analyst.
- Clean and dirty experts, referees.
- Preparing the expert report: drafting the expert's instructions, assumptions and questions
- The joint expert process and joint reports: how experts interact and to what extent lawyers can retain control
- Giving evidence in the box: an expert's perspective on cross examination and concurrent evidence

Presented by **John Temple-Cole**, Partner and **Anh Nguyen**, Executive Director, KordaMentha

## Electronic Information in Legal Disputes and Investigations

- Understanding sources of electronic information in order to best present your case
- Forensic analysis of electronic information
- Protecting and challenging chain of custody
- Building a case using electronic evidence
- Authentication of electronic evidence
- Tools to present electronic information

Presented by **Dr Allison Stanfield**, Principal, SG Legal Services

## Evidence Admissibility and Hearsay

- Admissibility issues
  - Identifying issues early on
  - Developing strategies to deal with problematic evidence
  - Getting your evidence in and challenges from opposing counsel
- Hearsay evidence
  - Available, unavailable and 'not reasonably practicable'
  - Objections by the receiving party and waiver
  - Advance rulings as to admissibility
  - Notice requirements and applications

Presented by **Alexander Kuklik**, Barrister, Third Floor Wentworth Chambers

## 'HOW TO' SKILLS FOR LITIGATORS

RECORDED IN MARCH 2020 IN NSW \$490  
4 CPD UNITS [>click here to see online](#) OND203N05

Master the litigation process from beginning to end with this practical step by step guide. From crafting pleadings to dealing with joint expert reports to preparing for trial and ultimately securing the best settlement deal possible, this is your essential guide on how to win your next litigation matter.

Chair: **Dr. Mark Brabazon SC**, 7 Wentworth Selborne Chambers

### Drafting Effective and Concise Pleadings

- Drafting successful pleadings: practical advice
- Late amendments/granting extensions
- When to review strategy
- Petty objections: how to deal with them

Presented by **Michael O'Meara SC**, Sixth Floor Selborne Wentworth Chambers; Leading Tax Junior Counsel, *Doyle's Guide* 2018

### Getting a Better Joint Expert Report

- How to prepare
- The questions are the thing
- Why use a facilitator?
- Consequences of being prepared v briefing late

Presented by **Kerry Hogan-Ross**, Principal, Kerry Hogan-Ross Mediations and **Karen Stott**, Principal, ADR & Mediation Services

### Preparing for Trial: Common Traps

- Planning witness testimony: lay and expert, timing and rules of evidence
- Pre-trial evidence exchanges vs at trial evidence
- Notices to admit facts and documents, interrogatories
- Notices to produce and subpoenas for production
- Logistic management: documents, briefs, witnesses, experts, subpoenas to witnesses
- Offers of compromise
- Briefs within briefs: cross-examination, opinion and credit material
- Is panic necessary?

Presented by **Bede Haines**, Special Counsel - Litigation, Holding Redlich

### Settlement Fundamentals: Getting the Best Deal for Your Client

- Calderbank offers and offers of compromise: common mistakes, their consequences and how to avoid them
- Settlement rules: ensuring 'without prejudice' offers are indeed 'without prejudice'
- Challenging settlement agreements
- When is a settlement not a settlement?
- Case studies and practical, real world examples

Presented by **Florence Mitchell**, Partner, Flo Mitchell Legal

## CPD REQUIRED UNITS FOR LITIGATION LAWYERS

RECORDED IN MARCH 2020 IN SA \$405  
3 CPD UNITS [>click here to see online](#) OND203S10

A stellar line-up of Adelaide's finest litigators, plus the Legal Profession Conduct Commissioner, provide you with their best tips and tricks to enhance your litigation practice. Don't miss this opportunity to gain your CPD required units with in-depth and practical sessions tailor made for litigators.

Chair: **Wendy Jones**, Partner, Fisher Jeffries Barristers & Solicitors

### Professional Skills

#### Proportionate Liability: Pleading Issues & Evidentiary Barriers and Techniques

- Summary of proportionate liability principles under the *Law Reform (Contributory Negligence and Apportionment of Liability) Act*, the *Competition and Consumer Act* and the *Corporations Act*
- Identifying a potential proportionate liability defence
- Adequately pleading a proportionate liability defence
- Obstacles to the existence or success of a proportionate liability defence
- Evidentiary barriers and evidence gathering techniques in relation to proportionate liability defences
- Potential joinder of wrongdoers by a plaintiff or a defendant: To join or not to join?
- Traditional contribution proceedings as between defendants as an alternative to proportionate liability

Presented by **Christian Munt**, Barrister, Edmund Barton Chambers; Recommended Junior Counsel for Litigation & Dispute Resolution, Construction and Insolvency, *Doyle's Guide*

### Practical Legal Ethics

#### The Ethics of Proofing Clients & Witnesses

- When a client's instructions poses an ethical dilemma
- Problems with clients or witnesses who might raise mental health issues
- Ethics in proofing your client to give evidence
- Dealing with witnesses
- Case studies of particular ethical dilemmas for legal practitioners

Presented by **Claire O'Connor SC**, Villeneuve Smith Chambers; Recommended Senior Counsel for Family Law, *Doyle's Guide* 2019

### Practice Management or Business Skills

#### Avoiding Complaints and Responding to Investigations

- What commonly causes complaints?
- What should you do to avoid complaints?
- Overcharging issues
- How should you deal with an investigation?
- Recent changes to the *Legal Practitioners Act*

Presented by **Greg May**, Legal Profession Conduct Commissioner

## 4 ATTEND AND EARN

4 CPD units in Professional Skills

## 3 ATTEND AND EARN

1 CPD unit in Practical Legal Ethics  
1 CPD unit in Practice Management or Business Skills  
1 CPD unit in Professional Skills



## MEDIATION MASTERCLASS: POSITIVE RESULTS FOR PLEASED CLIENTS

RECORDED IN MARCH 2020 IN NSW \$405  
3 CPD UNITS [>click here to see online](#) OND203N42

Featuring renowned barrister Paul Sills, this workshop will enable you to take a deep dive into the mediation stumbling blocks as you work through practical real world examples and develop insights and tools to implement in your practice. Hear how to maximise the benefits of mediation and explore different high level strategies, styles and techniques. This masterclass is specifically tailored for you to refine your approach to disputes to deliver positive results for your clients.

### WORKSHOP

#### The Initial Stages: How to Approach a Mediation

##### Mediation: The Roles of the Lawyer and Mediator

Effective mediation requires preparation and constructive guidance by each lawyer and the mediator. The role of those professionals is fundamental to enhancement of the mediation for the benefit of the parties. You will explore the practical performance of those roles.

##### Mediation Advocacy: You're Not in Court, So Don't Act Like You Are

- Getting the mindset right: compromise vs all or nothing approach
- Understanding and managing litigation risk
- Managing client expectations

#### The Concluding Stages: Ethical Dilemmas and Settlement Agreements

##### Ethical Issues in Mediation: Conflict, Greed and Moral Morasses


The ethics of the informal and client-driven process of mediation are as real and important as the ethics of the formal and judge-driven process of the courtroom.

- Analysis of how ethics applies generally in mediations
- The scope of the duties to keep the client appraised and to act in good faith

Overcoming ethical challenges in mediation while achieving successful outcomes

##### Drafting Impeccable Settlement Agreements

- The merits of judgments and orders by consent or an inter parties agreement
- Issues about estoppel and res judicata
- What does without admissions mean?
- What effect does the dismissal of proceedings have?
- Challenges to settlement agreements
- Deeds of settlement including the role of recitals and the effect of releases
- Costs

 Presented by **Paul Sills**, Barrister and Mediator

*Paul Sills is a barrister with over 20 years' experience working in global litigation markets. Paul is also an accomplished business leader, having been involved in a diverse range of companies as CEO or director. Paul has been engaged in mediations both as a legal advisor and as a client since 1995 and as a mediator since 2010. These have included multi-parties and complex issues. As a barrister Paul maintains both an active commercial litigation practice and a comprehensive mediation practice.*

## A GUIDE TO FEDERAL COURT LITIGATION


RECORDED IN NOVEMBER 2019 IN VIC \$405  
3 CPD UNITS [>click here to see online](#) OND1911V06

With the Federal Court hearing an ever increasing proportion and variety of cases, now is the perfect time to get across the distinct practices and procedures prevalent in this court. Featuring a former Justice, a Deputy National Operations Registrar, eminent Queens Counsel and a leading practitioner, you won't find a better opportunity to hone your craft in the Federal Court.

Chair: **Susan Gaford**, Barrister, Svenson Barristers; Recommended Intellectual Property Barrister, *Doyle's Guide* 2019


### Practice and Procedure

Explore some of the common issues that arise in Federal Court practice and procedure and gain insight into how to expertly manage each of them.

 Presented by **Elly Bishop**, Senior Associate; Prepared by **Caroline Goulden**, Partner and **Elly Bishop**, Senior Associate, Arnold Bloch Leibler


### A Guide to Expert Evidence in the Federal Court

- The Commonwealth Evidence Law 1995 – Part 3.3
- The Federal Court Rules 2011 – Part 23
- Federal Court Practice Note GPN-EXPT
- Hot tubbing: concurrent expert evidence
- Analysis of key cases and their practical takeaways

 Presented by **Murray McInnis**, Barrister, Holmes List; Accredited Mediator; former Justice, Federal Magistrates Court of Australia (now the Federal Circuit Court)

### Federal Court Litigation: Insights from Queens Counsel

Hear the unique perspective of one of Australia's most sought out Queens Counsel as he goes through the process of federal court litigation. Don't miss this session and the crucial tips and tricks that can help your practice.

 Presented by **Michael Wyles QC**, Aickin Chambers

### Trauma-Informed Practice and Vicarious Trauma for Lawyers

- Understanding your client's trauma
- Ways to minimise additional trauma on your clients
- Strategies to identify and manage your own risk of vicarious trauma

 Presented by **Dr Cathy Kezelman AM**, President, Blue Knot Foundation

### Quantifying the Personal Injury Claim

- How to determine economic loss for the self-employed
- How to determine career prospects and justify fringe benefits
- Preparing your clients for their claims
- What information is required?


 Presented by **Fiona Bateman**, Dolman Bateman, Forensic Accountants



### INSIGHTS FROM THE FEDERAL COURT

#### Federal Court Practice Notes & the National Court Framework

Examine practice note themes & key focus areas.

 Presented by **Tuan Van Le**, Judicial Registrar, Federal Court

### 3 ATTEND AND EARN

3 CPD units in Professional Skills

### 3 ATTEND AND EARN

3 CPD units in Professional Skills

## PERSONAL INJURY ROUNDUP

RECORDED IN MARCH 2020 IN SA \$490  
4 CPD UNITS [>click here to see online](#) OND203S09

Gain a substantial and timely personal injury law overview like no other. You will not need to look any further for the latest updates and legislation. Keep up to date with all the recent developments in the critical areas of personal injury law.

Chair: **Alexander Ward**, Barrister, Edmund Barton Chambers

### Catching Up in Medical Negligence: The Latest in Breach of Duty and Causation

- Review recent cases from around Australia on the ever-complex issues that arise in breach and causation in medical negligence
- Analyse developments and examine disentangling multiple, progressive injuries

Presented by **Audrey Bosboom**, Barrister, Anthony Mason Chambers

### THE PSYCHIATRIST'S PERSPECTIVE

Professional Skills

#### The Assessment of Psychiatric Injuries

- The validity and reliability of DSM 5 diagnoses in a medicolegal setting
- Objective indicators of psychiatric dysfunction
- Briefing your expert: how to obtain the most useful report and the best results
- The future of psychiatric evaluations

Presented by **Dr Marty Ewer**, Psychiatrist

### Workers Compensation Update

Take an insightful look at the developments in the *Preedy* decision which deals with a combination of issues arising from the assessment of a worker's whole person impairment.

Presented by **Jodie Bradbrook**, Principal, Bradbrook Lawyers

### Extending Limitation Periods in Personal Injuries

- Historical perspective
- *Limitations of Actions Act 1936*
- Case studies

Presented by **Anthony Kerin**, Partner, Grope Hamilton Lawyers

### Wrongful Death Actions

- Understanding Part 5 of the *Civil Liability Act 1936* (SA)
- A dependant's loss of the financial support and services of the deceased
- Analysis of recent cases and developments in loss of dependency claims
- Declarations under the *Family Relationships Act 1975* (SA) for a domestic partner of the deceased
- The lawyer's traditional approach vs the new approach to assessing damages for loss of dependency claims

Presented by **Leanne Larosa**, Barrister, Mitchell Chambers and **Julia Bossert**, Director, Vincents' Forensic Accounting Unit

## PROPERTY TAXES FOR ALL LAWYERS

RECORDED IN MARCH 2020 IN SA \$490  
4 CPD UNITS [>click here to see online](#) OND203S03

With South Australia's property tax regime in a state of upheaval, there has never been a more crucial time to build a comprehensive and effective property tax toolkit that you can use immediately in your practice. Featuring insightful perspectives from the legal and accounting sectors, you will gain information, updates and strategies through in-depth and practical presentations on key property tax issues and how they play out in the real world.

### States Taxes: A State of Change

- Land tax: what eventuated
  - Common holdings
  - Trusts
  - Company grouping
  - What next
- *Duties Act*: what may eventuate
  - *Duties Act* model
  - What is likely to be new or changed
  - What it means in practice and when will it commence?
- Land valuations: what is coming

Presented by **Bernie Walrut**, Barrister, Murray Chambers

### GST and Property Transactions

- GST withholding on residential property developments
- GST Margin Scheme: opportunities and pitfalls
- Capital vs revenue conundrum
- Adjustment events associated with change of use
- GST-free Supply of a Going Concern
- GST clauses

Presented by **Michael Cranwell**, Manager - Indirect Tax, EY

### Property Tax and Foreign Acquirers and Investments

Explore a select set of issues facing foreign acquirers of real property in Australia including:

- Duty and land tax considerations
- Vacancy fee
- Foreign resident capital gains withholding
- CGT main residence changes

Presented by **Sarah Lennon**, Manager, PKF Adelaide

### A Guide to Tax Structures for Holding Property: the Advantages and Disadvantages of Each

Property may be owned by a holding entity for various reasons including asset protection, to keep the property for the benefit of certain persons or for ease of transferring to other entities. Consider the advantages and disadvantages of the following types of entities holding real property:

- SMSFs including borrowing in super
- Discretionary trusts
- Unit trusts
- Holding companies

Presented by **Marita Pangallo**, Barrister, Howard Zelling Chambers

#### 4 ATTEND AND EARN

3 CPD units in Substantive Law  
1 CPD unit in Professional Skills

#### 4 ATTEND AND EARN

4 CPD units in Substantive Law

# CONTRACT ENFORCEMENT AND DISPUTES

RECORDED IN JUNE 2019 IN SA \$405  
3 CPD UNITS [>click here to see online](#) OND196S06

Ensuring that a contract is enforceable and avoiding a contract dispute are two sides of the same coin. In this half-day program you will explore how to avoid the risk of getting stuck with an unenforceable contract and arm yourself with both the knowledge and the skills to expertly handle contract disputes when they do arise.

Chair: **Robert Fenwick Elliott**, Barrister, Keating Chambers

## Statutory Intervention in Contract Law: Unfair Terms and Unconscionable Conduct

- The philosophy underlying statutory intervention
- When a term will be regarded as 'unfair'
- The factors that influence a determination of unconscionable conduct in the exercise of contractual rights under the ACL
- The risk of 'systematic' unconscionability or unfairness in relation to business contracts
- What is the ACCC's enforcement approach?

Presented by **Josh Simons**, Partner, Thomson Geer; Lawyer of the Year – Intellectual Property Law, Adelaide, *Best Lawyers 2020*; Market Leading Intellectual Property & TMT Lawyer, *Doyle's Guide 2019*

## Cross-Jurisdictional Contracts: Impacts and Implications

- Conflict of laws principles relevant to cross-border contractual relationships
- Avoiding 'legal retail therapy': considerations when drafting and mechanisms for the enforcement of, choice of law and forum-selection clauses
- Related causes of action: statutory regimes which may impinge on freedom of contract across jurisdictional boundaries
- Enforcing judgments across jurisdictions

Presented by **Sally Heidenreich**, Barrister, Murray Chambers

## Contract Notices, Disputes and Dispute Resolution Clauses

- How to structure the contract to avoid disputes escalating and manage the process
- How to choose the appropriate dispute resolution method
  - Negotiation
  - Mediation and conciliation
  - Arbitration (domestic and international)
  - Expert determination
  - Cascading clauses
  - Litigation
  - Dispute boards
- Arbitration clauses: the effect and enforceability of these clauses
- Are there limitations on the subject matter of arbitral disputes?

Presented by **Andrew Robertson**, Partner, Piper Alderman; Leading Construction & Infrastructure Litigation Lawyer, *Doyle's Guide 2019*

## No End in Sight: Exploring Common Law Rights to Terminate a Contractual Relationship

- Managing exits from contracts of indefinite duration
- Termination for breach of condition or serious breach of intermediate term
- Right to terminate for convenience?

Presented by **Nick Floreani**, Barrister, Jeffcott Chambers; Leading Construction Junior Counsel, *Doyle's Guide 2019*

### 4 ATTEND AND EARN

2 CPD units in Substantive Law  
2 CPD units in Professional Skills

# GOLDBERGER ON CONTRACTS

RECORDED IN FEBRUARY 2020 IN NSW \$490  
4 CPD UNITS [>click here to see online](#) OND202N02

It's critical that you have the best contracts knowledge, skills and strategies. There's no better way to perfect your abilities than to attend this practical masterclass. Renowned contracts specialist **Jeffrey Goldberger** will walk you through precisely what you need to know. From taking a deep dive into the hottest issues and cases impacting contract law to working through real world examples to providing you with precedents, examples, and analysis, you'll walk away with insights and tools to implement in your practice.

## Part 1: Contract Law in the Cases: A Review of Recent Decisions

Part 1 features a consideration of key recent cases and issues in contract law that you should have on your radar.

- Issues in contract formation
- Negotiating with a non-performing contractor and preserving accrued contractual rights
- Assignment and novation
- Rectification of contracts by construction

## Part 2: Estoppel and the Enforcement of Commercial Contracts

Examine the principles of common law and equitable estoppel and how these principles may lead to the inadvertent variation of contractual obligations.

## Part 3: Good Faith in Contract Performance: The Current State of Australian Law

Explore the current state of Australian law on good faith in the performance of contracts with a focus on constraints on the exercise of contractual powers and discretions

Presented by **Jeffrey Goldberger**, Special Counsel, Norton Rose Fulbright

*Jeffrey Goldberger is contract law specialist with over 25 years' experience in the Australian legal sector who is a recognised authority on Australian contract law. His ability to articulate the application of contract law in a practical and commercial way is widely known and highly regarded nationally. Jeffrey formerly lectured in contract law, commercial law and private international law at the University of Sydney Law School. He's worked with clients in both the public and private sectors. Jeffrey has presented papers on Australian and English contract law at numerous conference and seminars throughout Australia and the United Kingdom. Jeffrey has extensive experience and expertise in the negotiation and resolution of complex contractual issues.*

## Testimonials from Jeffrey's prior Contract Law Masterclasses:

*Mr Goldberger is a very polished performer/instructor who makes a very technical subject matter so much easier to understand. Excellent. Please keep this one as an annual presentation.*

*Absolutely flawless. An expert in his field. Very instructive and a pleasure to listen to.*



Includes detailed written materials with precedents, examples and more!

### 4 ATTEND AND EARN

2 CPD units in Substantive Law  
2 CPD units in Professional Skills

# RELIGIOUS BASED INSTITUTIONS: THE LEGAL ISSUES

RECORDED IN NOVEMBER 2019 IN NSW

UP TO 7 CPD UNITS [>click here to see online](#)

\$770

OND1911N18

The intersection of religion and law in contemporary Australian society has become increasingly apparent in the recent past. If religion and law impacts you in your role as a legal practitioner, this Conference is not to be missed. The program brings important voices to the table in examining religious freedom, expression, discrimination, governance, employment law and the legal framework necessary for religious institutions. And finally, take a deep dive into the practicalities of civil claims & liability.

## SESSION 1: THE LEGAL CONFLICT BETWEEN EQUALITY, RIGHTS AND DISCRIMINATION

4 CPD UNITS

OND1911N18A

\$490

Chair: **Mark Fowler**, Director, Fowler Charity Law and Adjunct Associate Professor, Notre Dame University

### KEYNOTE ADDRESS FROM THE HUMAN RIGHTS COMMISSIONER

#### Rites and Rights: How Australian Law Protects Religious Freedom

The Human Rights Commissioner will discuss the challenges of balancing rights and freedoms in a multicultural, multi-faith Australia.

Presented by **Edward Santow**, Human Rights Commissioner, Australian Human Rights Commission

#### Freedom of Religion vs Freedom of Expression: Critical Legal Issues

- Religious discrimination and freedom of speech
- Codes of conduct and contractual law
- Review of religious exemptions in anti-discrimination law: ALRC discussion paper

Presented by **Neil Foster**, Associate Professor, Newcastle Law School

### BOARD, GOVERNANCE AND EMPLOYMENT

#### Privacy Law and Church Tribunals: The Need to Know

- Who needs to know
- What they need to know
- Confidentiality
- Mandatory reporting laws

Presented by **Fr Brian Lucas**, Director, Catholic Mission; Author, *Church Administration Handbook*, St Pauls Publications

#### Employment Contracts for Faith Based Organisations

- Requiring a commitment to the faith
- Requiring a commitment to moral standards
- Discrimination and religious freedom issues
- Termination

Presented by **David Ford**, Partner, Carroll and O'Dea

#### Property Law and the Church

- The canon law relating to property, permissions for alienation and acts of extraordinary administration by dioceses and religious institutions
- The civil law application for transactions, structure and purpose

Presented by **Josephine Heesh**, Partner, Carroll and O'Dea and **Reverend Father Matthew Muller**, Chancellor and Canonical Advisor, Catholic Diocese of Maitland Newcastle

## SESSION 2: INSTITUTIONAL ABUSE – LIABILITY AND CIVIL CLAIMS

3 CPD UNITS

OND1911N18B

\$405

Chair: **Garth Blake**, AM SC, 8 Wentworth Chambers

#### Dealing with Institutional Abuse and Recent Law Changes

- Widening exposure with the *Vicarious Liability in Civil Liability Amendment (Organisational Child Abuse Liability) Act*
    - Duty to organisations to prevent child abuse
    - Vicarious liability for acts of employees and a person 'akin to an employee'
    - Unincorporated associations
  - Limitation period including reference to the other states
  - Common law position post the Prince Alfred College decision
- Presented by **Dr Andrew Morrison RFD SC**, Wardell Chambers

#### Civil Liability of Institutions: Changes Following the Royal Commission

- Recommendations of the Royal Commission
  - Practice and procedure relating to abuse claims against institutions
  - The National Redress Scheme
- Presented by **Nili Hali, Barrister**, Chalfont Chambers and Adjunct Lecturer, College of Law

#### A Practical Guide to Trauma-Sensitive Resolution of Civil Claims by Survivors of Abuse

- What does 'trauma-sensitive' mean in a claim process?
  - Respectful collaboration and language
  - Supporting survivors through the process
    - Formal therapy
    - Social casework and practical supports
    - Other supports
  - Meaningful engagement
  - Meaningful outcomes
    - Financial
    - Non-financial/symbolic
  - Aftercare
- Presented by **John Ellis**, Solicitor and **Nicola Ellis**, Solicitor, Ellis Legal Lawyers

## DRONE REGULATION: RISK & LIABILITY

RECORDED IN MARCH 2020 IN QLD \$490  
4 CPD UNITS [>click here to see online](#) OND203Q14

Take a deep dive into the legal framework in which architects operate. Back by popular demand, you will learn from the experts about some of the key legal challenges that architects grapple with on a daily basis.

Chair: **Andrew Mansfield**, Senior Associate, Sparke Helmore Lawyers

### Operating a Drone in the New Environment: Private and Commercial Use of Drones

- Flight rules
  - Model aircraft
  - Private use of a drone
  - Commercial use of a drone
- Pilot licensing
- Putting it into context: Australia vs international view

Presented by **Peter Axelrod**, Special Counsel, Haly & Co; *Best Lawyers 2020*, Aviation Law

### Cyber Security and Drones: Critical Legal Issues

Examine the critical cyber security legal issues in the use of drones, including how data stored on drones can be accessed.

Presented by **Eddie Scuderi**, Partner, Corrs Chambers Westgarth; *Preeminent Intellectual Property Lawyer, Doyle's Guide 2019*

### Drones and Privacy: Implications and Compliance

- Current privacy implications and privacy liability issues for drone operators
- The tapestry of common law, equitable, and statutory actions that create privacy obligations and risk
- Obligations relating to data collected from drone footage: Privacy and surveillance law restrictions

Presented by **Jeremy Perier**, Senior Associate, McCullough Robertson

### Effectively Dealing with Regulatory Issues

- Airspace integration and Unmanned Traffic Management (UTM)
- Drone registration and accreditation
- Beyond visual line of site (BVLOS) operations and approvals
- Drone verification, airworthiness and reliability

Presented by **Tom Pils**, The Drone Lawyer

### Liability of Architects, as Lead Consultants, for the Design Errors of their Sub Consultants

- Commonly encountered issues affecting your risk and potential liability when taking on the role of lead consultant responsible for coordinating and managing the work of other specialist consultants and sub-consultants
- What you need to do to identify, understand and manage the risk of design errors by specialist consultants and sub-consultants, and what happens when you don't

Presented by **Craig Hyde**, Special Counsel, McCabe Curwood

## ★ INSIGHTS FROM CASA

### Contemporary Issues in the Safety Regulation of Drones

- Current requirements, recent and imminent changes
- Jurisdictional challenges and inter-governmental coordination
- Comparative considerations and international developments: Good, better and best practice

Presented by **Dr Jonathan Aleck**, Executive Manager, Legal, International & Regulatory Affairs, CASA

**4** ATTEND AND EARN

4 CPD units in Substantive Law

## HEALTH & LIFE SCIENCES: TECHNOLOGY & THE LAW

RECORDED IN NOVEMBER 2019 IN NSW \$490  
4 CPD UNITS [>click here to see online](#) OND1911N11

You won't find another program like this one with its comprehensive guide to the major legal developments impacting the health & life sciences sector, all brought to you by leading legal authorities in the area. Gain up to the minute guidance on how to deal with significant and recent regulatory reforms, the game changing impact of technology in the sector, critical IP issues shaping the space and the latest in an ever-evolving privacy landscape.

Chair: **Kim O'Connell**, Partner, King & Wood Malletsons; *Best Lawyers 2019*, Alternative Dispute Resolution, Biotechnology Law, Intellectual Property Law, Life Sciences Practice, Litigation, Product Liability Litigation; *Leading Contentious Intellectual Property Lawyer, Doyle's Guide 2019*

### Privacy Update: Technology, Data and Privacy Pitfalls in the Health & Life Sciences Sector

- General Data Protection Regulation (GDPR), the EU's new privacy law: practical issues for Australian companies with overseas dealings
- Mandatory data breach reporting: How's it panning out?
- Perennial issues in life sciences direct marketing: building a clean database and what to do with a dirty one – when is it spam?

Presented by **Geoff Bloom**, Partner, HWL Ebsworth Lawyers; *Best Lawyers 2019, Doyle's Guide 2019*

### Digital Health Apps and Websites: When is Software a Medical Device?

In 2019, highly sophisticated software plays a role in all facets of our lives. With the rise of smartphone apps and online delivery systems, it also plays an ever-expanding role in monitoring, regulating and informing our health and the provision of healthcare services. Explore issues surrounding:

- The regulation of software as a medical device (SaMD)
- The intersection between software, hardware and combined systems
- When does an app cross over from a wellness product into the therapeutic goods space?
- What might the future hold for these products in Australia?

Presented by **Alexandra Rose**, Partner and **Christabel Richards-Neville**, Lawyer, Clayton Utz

### IP Update: Key Recent Patent Litigation Developments

- Is the Federal Court recalibrating the balance of convenience?
- Launching at risk: the value of an undertaking as to damages after *Efexor*
- Methods of treatment patents: consideration of grant and form of injunctions
- Biologics and Biosimilars update

Presented by **Jane Owen**, Partner, Bird & Bird; *Best Lawyers 2019*, Life Sciences Practice, Litigation; *Recommended Contentious Intellectual Property Lawyer, Doyle's Guide 2019*

### Regulatory Update: Advertising and Marketing of Medical Products and Devices

- Guidance on the revised Therapeutic Goods Advertising Code 2018
- Impact on the health and life sciences sector
- Key changes, differences and how the disciplinary process is playing out in practice
- Increased penalties under the *Therapeutic Goods Act*
- Impacts on the use of social media

Presented by **Mandi Jacobson**, Partner & Head of Life Sciences Group, Dentons

**4** ATTEND AND EARN

4 CPD units in Substantive Law



# NATIONAL FOOD LAW FORUM

RECORDED IN NOVEMBER 2019 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND1911N16

This national Forum provides a comprehensive and interactive day focusing on the most topical pressure points in this customer focused market. Get straight on regulatory interfaces and other regulatory pressures; get straight on health claims vs therapeutic claims, review FSAZ standards and their practical application to allergen management and food production. Examine best practice and crisis management of product recalls, as well as key regulatory supply chain obligations.

## SESSION 1: TECHNICAL AND REGULATORY COMPLIANCE

4 CPD UNITS      OND1911N16A      \$490

Chair: **Dr Simon Brooke-Taylor**, Director and Principal Consultant, Brooke-Taylor & Co

### Regulatory Interfaces: Where is the Line in the Sand?

- Understanding the overlap between foods, medicines and cosmetics
- 'Cosmetic' claims on foods
- Health claims vs therapeutic claims
- The new kid on the block: unravelling the regulatory framework for cannabis in food, cosmetics and therapeutic goods
- Regulatory guidelines at the interface
- Relevant case studies

Presented by **Dr Teresa Nicoletti**, Partner, Mills Oakley; Leading Lawyer (Band 1), Life Sciences, *Chambers Asia-Pacific*; Best Lawyers 2019 Life Sciences Practice, Biotechnology Law and Health & Aged Care Law

### Safe and Suitable Food: Applying FSAZ Standards to Manage Risk

- How the food standards code addresses risk
- Other risk management systems
- How a due diligence defence can be applied under the Model Food Provisions (of the Food Act)
- What is meant by 'may contain traces'?

Presented by **Alan Edwards**, Snr Food Incident Response & Complaints Co-ordinator Compliance and Integrity Systems, NSW Food Authority

## CASE SCENARIOS

### Allergens and Food Production: Technical and Regulatory Compliance in Practice

- Allergen management and technical compliance
  - Cross contamination risk in production
  - Supply chain liability
- Food production

Presented by **Alan Edwards**, Snr Food Incident Response & Complaints Co-ordinator Compliance and Integrity Systems, NSW Food Authority; **Kirsten Grinter**, President, Allergen Bureau and Scientific Affairs & Nutrition Manager Oceania | Technical & Production and **Inggrid Aryal**, Food Safety Manager Oceania | Technical & Production, Nestlé

### The Food Lawyer's Role in Product Recall: Crisis Management and Best Practice

- What questions require legal input quickly following a food safety incident?
- When should a food company resist regulatory pressure to recall?
- Case studies in negotiating with food regulators

Presented by **Charles Fisher**, Principal Lawyer & Consultant, Food Legal

### Key Regulatory Pressure Points in Supply Chain Obligations

- Supply chain issues and obligations in food transportation
- The *Modern Slavery Act 2018*: obligations to verify the suppliers and providers in the chain

Presented by **Abigail McGregor**, Partner and **Katherine Morris**, Partner, Norton Rose Fulbright

## SESSION 2: ADVERTISING AND LABELLING COMPLIANCE

3 CPD UNITS      OND1911N16B      \$405

Chair: **Ciska de Rijk**, Legal Advisor- New Zealand, Jacobs Douwe Egberts

### Trends in Food Advertising and Government Regulation

- Food and Beverage Code: developments and decisions
- Advertising to children
- The trend in domestic and overseas government regulations

Presented by **Megan McEwin**, Director of Policy & Regulatory Affairs, Australian Association of National Advertisers (AANA)

### Practical Guidance on the Interaction Between Food Labelling and Other Legal Requirements

- Is it natural? Is it healthy? Is it nutritious? Is it milk? Is it meat? Interpreting overlapping requirements: New Therapeutic Goods Advertising Code, Food Standards Code and the ACCC
- How long does a claim last? 'new', 'bigger', 'the latest'
- Latest on social media, celebrity influencers, testimonials, and advertising risk
- ACCC high risk advertising claims: 'Country of origin', 'Organic', 'Fair Trade', 'Vegan', 'Dairy Free', 'Refined Sugar', 'Hand-crafted', 'Fresh', 'Artisan'
- Business risk issues: unfair contract terms, GDPR, anti-bribery, look-alike marketing, class actions

Presented by **Odette Gourley**, Partner, Corrs Chambers Westgarth; Leading Lawyer (Band 1), *Life Sciences, Chambers Asia-Pacific*; Best Lawyers 2019, Biotechnology Law, Intellectual Property Law, Life Sciences Practice, Litigation; Recommended Contentious Intellectual Property Lawyer, *Doyle's Guide* 2019

## INDUSTRY PANEL DISCUSSION

### Green and Environmental Claims: Industry Perspective and Approach

- What does sustainable, organic and biodegradable mean?
- What companies are doing
- Evidence required to prove sustainability: Environmental Claims Code
- Steps to substantiate a 'green' claim
- Dealing with current and future customer expectations

Facilitator: **Ciska de Rijk**, Legal Advisor- New Zealand, Jacobs Douwe Egberts

Panelists:

**Sonia Stewart**, Barrister, 5 Wentworth Chambers

**Georgina Rigoni**, Corporate Counsel, Nestlé Legal Team, Nestlé Australia

**Charles Fisher**, Principal Lawyer & Consultant, Food Legal

**Alex Butterworth**, Senior Legal Counsel, McDonalds Australia

## 7 ATTEND THE FULL DAY AND EARN

7 CPD units in Substantive Law

## NOT-FOR-PROFITS AND CHARITIES LEGAL SYMPOSIUM

RECORDED IN SEPTEMBER 2019 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND199N17

With constant regulatory changes impacting the NFP sector, take this opportunity to spend a day with the key regulators and leading legal minds in the area. This year's annual event focuses on not only giving you critical updates, but delivering the answers you need with practical discussions and takeaways to help implement best practice policies.

## SESSION 1: THE REGULATORY LANDSCAPE FOR NFPS AND CHARITIES

4 CPD UNITS      OND199N17A      \$490

Chair: **Garth Blake AM SC**, 8 Wentworth Chambers

## The Challenges of Regulating the Charity Sector in Australia

- The constitutional constraints
- The ACNC Act
- The complexity of charity law
- The complexity of the charity sector

Presented by **Natasha Sekulic**, Director of Legal and Policy, ACNC

## PANEL DISCUSSION: NATASHA SEKULIC, DIRECTOR OF LEGAL AND POLICY, ACNC

Regulatory Compliance: Charitable Fundraising and Governance for NFP Boards Post the Public Inquiry under the *Charitable Fundraising Act 1991* (by Honourable Patricia Anne Bergin SC)

- Current issues for NFPS and charities
- Whistleblowing
- Fundraising regulation: proposed changes
- Governance: current best practice for NFPS and charities
- What to do if you are handed a 'Please Explain' letter from the ACNC

Facilitator: **Alison Choy Flannigan**, Partner, Health & Community, Hall & Wilcox; Leading Health & Aged Care Lawyer, *Doyle's Guide* 2019

Panelists:

**Natasha Sekulic**, Director of Legal and Policy, ACNC

**Catherine Maxwell**, Executive Manager, Policy and Advocacy, Governance Institute of Australia

**Alex Milner**, Partner, Prolegis Lawyers

## Offshore Operations: Changes in the Pipeline

- External Conduct Standards: The latest updates and the implications you need to consider
- Counter-terrorism measures and their impact

Presented by **Alex Milner**, Partner, Prolegis Lawyers

## Employment Law: Critical Update

- Lessons from recent cases and the takeaway for your organisation or clients
- Changes to Modern Awards including casual conversion
- The *Modern Slavery Act* and the ramifications for NFPS and Charities
- Refresher on issues you should have on your radar

Presented by **Joseph O'Mara**, Associate, Toomey Pegg Lawyers

## SESSION 2: POLICIES &amp; BUSINESS DECISIONS – CAN BEST PRACTICE ALSO BE PRACTICAL?

3 CPD UNITS      OND199N17B      \$405

Chair: **Ciska de Rijk**, Legal Advisor– New Zealand, Jacobs Douwe Egberts

## Safeguarding: Designing and Implementing a Safeguarding Policy that is Practical, Realistic and Effective

The Royal Commission into Institutional Responses to Child Sexual Abuse has challenged the not for profit sector to rethink the risks connected to human interaction in organisations. The findings of the Royal Commission and other similar inquiries call for a paradigm shift in organisations delivering services to children and other vulnerable people so that stronger emphasis is given to prevention rather than mere compliance. This presentation will:

- Outline the key elements of an appropriate safeguarding policy suite
- Explore major principles in the design and implementation of safeguarding policies
- Consider the major challenges that may impede implementation
- Discuss changes required to move from a compliance mindset to one that is committed to prevention

Presented by **Paul Davis**, Co-founder, Director, Integroe Partners

## Managing Volunteers in NFPS: Essential Tips and Answering the Difficult Questions

- Do you need a contract?
- Do you need to provide induction?
- Can you fire a volunteer?
- Liability issues you must consider

Presented by **Ruth Hood**, Legal Counsel, St Vincent's Health Australia – NSW

## Incorporating an NFP/Charity: Differences and Legal Requirements

- Why incorporate?
- What options are there for incorporation?
- What are the relative advantages & disadvantages for each option?
- What steps are involved in incorporating and obtaining tax concessions?
- What are relevant requirements in constitutions to achieve tax exempt status and/or DGR status?
- What are the respective ongoing compliance requirements?

Presented by **Bill d'Apice**, Partner, Makinson d'Apice

## Tax Considerations: Deep Dive

- NFPS that are registered with ACNC vs non registered
- Activities that place tax concessions at risk
  - 'In Australia' measures
  - Political activities
  - ACNC and ATO requirements to maintain registration
  - Mission drift
- FBT rebate vs FBT exempt employer: What to watch out for
- GST concessions ie fundraising

Presented by **Luke Hall**, Associate, Prolegis Lawyers (presentation prepared by **Claire Jones**, Senior Associate, Prolegis Lawyers) and **Bill Nussbaum**, Director, HLB Mann Judd

# LEGAL ISSUES AND THE LGBTI COMMUNITY

RECORDED IN MAY 2019 IN NSW

UP TO 7 CPD UNITS [>click here to see online](#)

\$770

OND 195N03

There is a great depth of knowledge required to understand and connect with the legal issues of the LGBTI community. This unique conference will shine a spotlight on the timely and critical legal issues affecting the community – the issues that you need to be fully on top of for your organisation or your practice. Don't miss your opportunity to keep up with the evolving legal issues facing the LGBTI community by exploring domestic violence, surrogacy, child support and more in this ground breaking event.

## SESSION 1: TIMELY CONCERNS – DISCRIMINATION, ESTATE PLANNING AND CRIME

4 CPD UNITS

OND195N03A

\$490

Chair: **Ken Terado**, Lawyer, Clayton Utz and COO of Out for Australia

### Workplace Discrimination and the Unique Issues Facing the LGBTI Community

- Pick your jurisdiction: Where should I take my complaint, state or federal?
- The complaint process: from start to finish
- LGBTI protections: what's good, what's bad and what needs some updating
- Seeking exemptions under the relevant legislation: how to target jobs or services for particular groups of people
- The proactive role of the Anti-Discrimination Board of NSW in preventing discrimination: how can we help

Presented by **Elizabeth Wing**, Senior Manager, Operations, Anti-Discrimination Board of NSW

### Religious Organisations and Issues: Freedom of Religion and Anti-Discrimination

- The Religious Freedom Review: political context, process and implications
- Religious exemptions from anti-discrimination laws
- Discrimination against LGBTI+ students in religious schools
- Human rights protections in Australia
- Balancing competing rights

Presented by **Lee Carnie**, Director of Legal Advocacy, Equality Australia

### Estate Planning for the LGBTI Community

- Family disputes, dynamics and LGBTI relationships
- Wills, enduring powers of attorneys and enduring guardians
- Understanding the financial, tax and superannuation impact through the eyes of a financial adviser

Presented by **Jessica Brady**, Financial Adviser, Fox and Hare and **Tahlia Bleier**, Solicitor and Practice Manager, Steiner Legal

### Crime and the LGBTI Community

- LGBTI history (including history with police around Australia)
- Myths around domestic violence (DV) in LGBTI relationships
- Why LGBTI victims may not identify their experience as DV
- Behaviours and dynamics that are unique to DV in an LGBTI context
- Why LGBTI people may be hesitant in reporting DV or crimes to Police

Presented by **Ben Bjarnesen**, BM CF Regional Coordinator – LGBTI Liaison Officer Program, Queensland Police

## SESSION 2: PRESSING PARENTING AND FAMILY ISSUES

3 CPD UNITS

OND195N03B

\$405

### Who is the Parent?

- Complex family situations analysed
- Sperm donation is testing what it means to be a legal parent, all the way to the High Court!
- Case studies and recent practical examples

Presented by **Stephen Page**, Partner, Page Provan Family Lawyers

### Left Holding the Baby: Child Support and Child Maintenance Issues in the LGBTI Community

- Who is liable to pay child support?
- What about step parents?
- When would a child maintenance order be appropriate?
- What is the position with needy adult children?
- Can I make an urgent application?

Presented by **Stephen H. Scarlett OAM RFD**, Barrister, Arbitrator and Accredited Mediator

### Parental Rights: Non-Biological Parents and de Facto Couples

- Why incorporate?
- What options are there for incorporation?
- What are the relative advantages & disadvantages for each option?
- What steps are involved in incorporating and obtaining tax concessions?
- What are relevant requirements in constitutions to achieve tax exempt status and/or DGR status?
- What are the respective ongoing compliance requirements?

Presented by **Bill d'Apice**, Partner, Makinson d'Apice

### Tax Considerations: Deep Dive

- Co-parenting after separation
- Parental responsibility
- The best interests of the children

Presented by **Amy McGowan**, Senior Associate, Dowson Turco Lawyers

# FILM AND TV CONFERENCE: KEY CONTENT AND PRODUCTION ISSUES

RECORDED IN MARCH 2020 IN NSW  
UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
OND203N21

This popular biannual event brings together renowned film and industry panel of industry experts to explore some of the most current and key film and television law issues. Split into two practical sessions, the morning focuses on key legal industry issues and the afternoon examines international production issues with a practical workshop exploring scenarios from production and distribution perspectives.

## SESSION 1: KEY LEGAL ISSUES IN FILM AND TV

4 CPD UNITS      OND203N21A      \$490

Chair: **Theo Dorizac**, Senior Legal Counsel, Special Broadcasting Service (SBS)

### Defamation: Managing Potential Defamatory Content

- War stories and 'what if' scenarios

Presented by **Robert Todd**, Partner, Ashurst; Leading Technology, Media & Telecommunications Lawyer and Recommended Contentious Intellectual Property Lawyer, *Doyle's Guide 2019*; *Best Lawyers 2019*, Defamation and Media Law, Entertainment Law and Information Technology Law and **Imogen Loxton**, Lawyer, Ashurst

### Clearances and Compliance in a Global Market

- Complexity for obtaining clearance for certain jurisdictions
- Compliance with local/international privacy/data protection laws
- Practical approach to trade mark clearances/protection
- Other practical hints and tips for clearances and compliance

Presented by **Gary Rogers**, Solicitor - Director, Blueprint Law and **Ted Cawrey**, Solicitor-Director, Blueprint Law

### Current Workplace Issues in the Screen Industry

- Refresher on the Australian Industry Code of Practice: Discrimination, Harassment, Sexual Harassment & Bullying (the 'Code')
- Complaint handling under the Code: practical tips
- Are contestants employees? implications of the decision of *Prince v Seven Networks (Operations) Limited* [2019] NSWCC 313
- Does the Code apply to contestants?

Presented by **Amber Sharp**, Partner, Bartier Perry Lawyers; Recommended Employment Lawyer, *Doyle's Guide 2019*; *Best Lawyers 2019*, Labour and Employment Law

### Importing Overseas Cast and Crew: What You Need to Know About the Temporary Activity (subclass 408) Visa

- Core eligibility requirements
- External consultation process
- Compliance considerations

Presented by **Cherie Wright**, Special Counsel, Fragomen; Accredited Immigration Law Specialist; *Best Lawyers 2019*, Immigration

### Should I Insure and What to Insure

- Insurance for productions explained: Film Pack Insurance, Essential Element (Key Person), Film Producers Indemnity (FPI/ Cast), Errors & Omissions, Defamation, Public Liability, Travel, Personal Accident, Workers Compensation and Business Risk insurance
- What is covered, what policy limits you should request
- Insurance for contractors, freelancers
- Information required by insurers and brokers and disclosure obligations
- What is typically excluded under insurance?
- Making a claim
- Industry war stories

Presented by **Steve Rosser**, Special Counsel, Blueprint Law and **Danielle Manton**, Senior Account Manager, Austbrokers SPT

## SESSION 2: INTERNATIONAL PRODUCTION ISSUES AND SCENARIO WORKSHOP

3 CPD UNITS      OND203N21B      \$405

Chair: **Georgina Waite**, Head of Business Affairs, Australian Broadcasting Corporation

### Dealing with International Partners on Film and TV Productions

- Treaty vs non-treaty: the pros and cons of a treaty co-production
- Points, financing, budgets
- Legal requirements and obligations of treaty co-productions
- Advance and final rulings
- Gallipoli clause
- Underlying rights, spin-offs etc
- General contract clauses for co-productions
- Managing rights, cashflow, currency and delivery
- Financing with international distributor partner vs pre-selling rights and territories
- Recoupment and net profits

Presented by **Jenny Lalor**, Principal, Lalor Law Pty Ltd

### Working with International Partners Workshop

A workshop on working with international partners with scenarios from Drama, Comedy, Kids and Film, providing perspectives of producers, broadcasters, Screen Australia and distributors.

Moderator: **Georgina Waite**, Head of Business Affairs, Australian Broadcasting Corporation

Panelists:

**Georgina Waite**, Head of Business Affairs, Australian Broadcasting Corporation

**Jenny Lalor**, Principal, Lalor Law Pty Ltd

**Amy Noble**, Director of Business Affairs and Legal, Fremantle (TV producer)

**Colleen Champ**, Co-Production Unit, Screen Australia

**Rebecca Hardman**, Head of Legal and Business Affairs (Australia), See-Saw Films

**Helen Macdonald**, Business Affairs Lead - Drama & Indigenous Entertainment & Specialist, Australian Broadcasting Corporation

## PANEL DISCUSSION

### Key Industry Issues, Priorities and Perspectives

A panel discussion on some key issues, priorities and perspectives impacting the Film and TV Industry.

Moderator: **Grant McAvaney**, Head of Disputes & Litigation Legal, Australian Broadcasting Corporation (ABC)

Panelists:

**Emren Kara**, General Counsel, Stan

**Tasha Smithies**, Senior Litigation Counsel, Network Ten Pty Ltd

**Lyn Kemmis**, Senior Legal Counsel, Special Broadcasting Service (SBS)

# MEDIA LAW CONFERENCE 2019

RECORDED IN NOVEMBER 2019 IN NSW  
 UP TO 7 CPD UNITS [>click here to see online](#)

\$770  
 OND1911N07

From media raids to suppression orders, defamation discussion papers to Digital Platform Inquiries, 2019 has been an incredibly turbulent year in the media law landscape. So much change, so much debate and so much potential reform still to come. Gather in one room with leading minds across all media outlets to hear what the future holds in defamation law, copyright, open justice and press freedom, and regulating digital media.

## SESSION 1: THE MOVING LANDSCAPE OF MEDIA LAW

4 CPD UNITS      OND1911N07A      \$490

Chair: **Eve Thomson**, Special Counsel, Johnson Winter & Slattery

### KEYNOTE ADDRESS


#### A Journalist's Perspective on Media Law

 Presented by **Jonathan Holmes**, Journalist; author, 'On Auntie'

### PANEL DISCUSSION

#### Defamation Law Reform

- Review of Model Defamation Provisions Discussion Paper by the Attorneys-General Defamation Working Party
- Recent high-profile cases and their impact
- Comparison with similar jurisdictions

 Facilitator: **Gillian Clyde**, Legal and Business Affairs Executive, Beyond International; Vice President, CAMLA

 Panellists:

**Her Honour Judge Judith Gibson**, New South Wales District Court

**Justin Quill**, Principal Lawyer – Media, Litigation and Dispute Resolution, Macpherson Kelley

**Prash Naik**, Solicitor, Reviewed & Cleared; former General Counsel, Channel 4 Television (UK)

**Robert Todd**, Partner, Ashursts

#### Copyright Update

- Fair dealing: Parody and satire revisited
  - Clarifying the law in relation to fair dealing
  - Understanding the implications of what is considered 'fair dealing'
  - Measuring the four factors of fair use

 Presented by **Justine Munsie**, Partner, Addisons

#### Open Justice in 2019 and Beyond


- Takeaways of the Pell verdict and the contempt charges that followed
- Suppression Orders in the digital age
- Open justice review in NSW: *Court Suppression & Non-Publication Act*
- Victorian Law Reform Commission Review into contempt laws

 Presented by **Justin Quill**, Principal Lawyer – Media, Litigation and Dispute Resolution, Macpherson Kelley

### PANEL DISCUSSION

#### Press Freedom: Should the Public Have a Right to Know?

Raids this year on the ABC and a News Corp journalist have sparked debate on the roles of media and journalists in Australia's modern democracy and how these are impacted by current laws. Are the current laws justified? Is it time for constitutional change?

 Facilitator: **Theo Dorizac**, Senior Legal Counsel, SBS

 Panellists:

**Georgia-Kate Schubert**, Head of Policy and Government Affairs, News Corp Australia

**Professor Peter Greste**, UNESCO Chair in Journalism and Communication, University of Queensland

**Grant McAvaney**, Head of Disputes and Litigation, ABC


## SESSION 2: DIGITAL MEDIA REGULATION: ONE OF THE GREATEST CHALLENGES TODAY

3 CPD UNITS      OND1911N07B      \$405

Chair: **Larina Alick**, Editorial Counsel, Nine Publishing


#### Online Enforcement: Regulation of the Online Space

- Criminal Code Amendment (Sharing of Abhorrent Violent Material) Bill 2019
- Legitimate news reporting treated the same way as social media platforms
- Handling inappropriate online conduct on digital platforms that aren't readily enforceable under our current legislation

 Presented by **Georgia-Kate Schubert**, Head of Policy and Government Affairs, News Corp Australia

#### The Imbalance in the Media Regulatory Framework: Challenges Faced by Broadcasters

- The imbalance in the existing framework
  - Regulations under the BSA are very comprehensive for broadcasters
  - The background, purpose and goals underlying the BSA
  - The changes in the media landscape that have occurred since the BSA came into effect
- The mismatch in regulation between how broadcasters are regulated compared to other players
- Options to start addressing the imbalance

 Presented by **Sarah Waladan**, Head of Legal and Regulatory Affairs, Free TV Australia

### PANEL DISCUSSION

#### What Does the Future Hold for Digital Media Regulation?

- ACCC Digital Platforms Inquiry: outcome and what it means
- International developments in re-writing of broadcast and telecommunication laws to include digital platforms

 Panellists:

**Kate Reader**, Joint Executive General Manager, Digital Platforms Inquiry, ACCC

**Mia Garlick**, Director of Policy Australia and New Zealand, Facebook

**Ross Mitchell**, Director of Broadcast Policy, Free TV Australia

## **7** ATTEND THE FULL DAY AND EARN

7 CPD units in Substantive Law



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<b>10 CPD Points in One Day</b>	<b>OND203S05</b>	<b>\$770</b>	<input type="checkbox"/>	<b>Workplace Law Forum</b>	<b>OND203S04</b>	<b>\$405</b>	<input type="checkbox"/>
Session 1: Family, Trusts and Estates Law Roundup	OND203S05A	\$405	<input type="checkbox"/>	<b>SA Planning Law Reform</b>	<b>OND203S02</b>	<b>\$490</b>	<input type="checkbox"/>
Session 2: CPD Required Units for All Lawyers	OND203S05B	\$405	<input type="checkbox"/>	<b>CPD Required Units for Family Lawyers</b>	<b>OND1911S01</b>	<b>\$490</b>	<input type="checkbox"/>
Session 3: Property and Commercial Law Roundup	OND203S05C	\$490	<input type="checkbox"/>	<b>Family Law: Hidden Assets, Tax and SMSF Issues</b>	<b>OND202N06</b>	<b>\$405</b>	<input type="checkbox"/>
<b>Business Clients: 25 Answers to their Most Asked Questions</b>	<b>OND1911S06</b>	<b>\$490</b>	<input type="checkbox"/>	<b>Family Law Drafting Intensive</b>	<b>OND203N43</b>	<b>\$490</b>	<input type="checkbox"/>
<b>Trusts Masterclas</b>	<b>OND1911S07</b>	<b>\$405</b>	<input type="checkbox"/>	<b>Family Law Conference</b>	<b>OND203N22</b>	<b>\$770</b>	<input type="checkbox"/>
<b>Advanced Commercial Litigation Conference</b>	<b>OND203N16</b>	<b>\$770</b>	<input type="checkbox"/>	Session 1: Property and Parenting Update	203N22A	\$490	<input type="checkbox"/>
Session 1: Key Commercial Litigation Issues	OND203N16A	\$490	<input type="checkbox"/>	Session 2: CPD Compulsory Units for Family ...	203N22B	\$405	<input type="checkbox"/>
Session 2: CPD Compulsory Units for Commercial Litigators	OND203N16B	\$405	<input type="checkbox"/>	<b>Administrative Decision Making and Reason Writing</b>	<b>OND196S01</b>	<b>\$490</b>	<input type="checkbox"/>
<b>In-House Counsel Conference</b>	<b>OND203N03</b>	<b>\$770</b>	<input type="checkbox"/>	<b>Foundational Government Lawyers' Training</b>	<b>OND1911V12</b>	<b>\$490</b>	<input type="checkbox"/>
Session 1: The Key Legal Issues for In-House Counsel in 2020	OND203N03A	\$490	<input type="checkbox"/>	<b>Statutory Interpretation: Putting the Puzzle Together</b>	<b>OND196V01</b>	<b>\$490</b>	<input type="checkbox"/>
Session 2: CPD Compulsory Units for In-House Counsel	OND203N03B	\$405	<input type="checkbox"/>	<b>Information Law for Government</b>	<b>OND199W04</b>	<b>\$405</b>	<input type="checkbox"/>
<b>SMSFs: The A-Z of Legal Issues</b>	<b>OND203N31</b>	<b>\$490</b>	<input type="checkbox"/>	<b>Migration Law Symposium</b>	<b>OND203N27</b>	<b>\$770</b>	<input type="checkbox"/>
<b>Comprehensive Legal Update for Your Commercial Clients</b>	<b>OND203N24</b>	<b>\$405</b>	<input type="checkbox"/>	Session 1: CPD Compulsory Units for Immigration Lawyers and Migration Agents	OND203N27A	\$405	<input type="checkbox"/>
<b>Business Sales: Legal Issues</b>	<b>OND203N17</b>	<b>\$770</b>	<input type="checkbox"/>	Session 2: Keeping Up to Date with Current Migration Practice	OND203N27B	\$490	<input type="checkbox"/>
Session 1: Significant Business Sales Legal Issues	OND203N17A	\$490	<input type="checkbox"/>	<b>Intellectual Property Conference</b>	<b>OND203N11</b>	<b>\$770</b>	<input type="checkbox"/>
Session 2: Building Your Business Sales Skills	OND203N17B	\$405	<input type="checkbox"/>	Session 1: IP Update	OND203N11A	\$490	<input type="checkbox"/>
<b>Trusts and Deeds Advanced Review</b>	<b>OND203N32</b>	<b>\$405</b>	<input type="checkbox"/>	Session 2: CPD Compulsory Units for IP Lawyers	OND203N11B	\$405	<input type="checkbox"/>
<b>PPSA Updates and Strategies</b>	<b>OND203N37</b>	<b>\$490</b>	<input type="checkbox"/>	<b>Advanced Evidence and Advocacy Masterclass</b>	<b>OND202N04</b>	<b>\$770</b>	<input type="checkbox"/>
<b>Directors &amp; Officers: Know the Duties</b>	<b>OND203N39</b>	<b>\$490</b>	<input type="checkbox"/>	Session 1: Mastering the Art of Advocacy	OND202N04A	\$490	<input type="checkbox"/>
<b>Demystifying Venture Capital and Private Equity Transactions</b>	<b>OND203V18</b>	<b>\$405</b>	<input type="checkbox"/>	Session 2: Evidence Masterclass	OND202N04B	\$405	<input type="checkbox"/>
<b>Franchising Law Forum: Critical Lessons and Key Changes</b>	<b>OND203Q31</b>	<b>\$405</b>	<input type="checkbox"/>	<b>'How to' Skills for Litigators</b>	<b>OND203N05</b>	<b>\$490</b>	<input type="checkbox"/>
<b>Doing Business with China: Legal Issues</b>	<b>OND1911N03</b>	<b>\$490</b>	<input type="checkbox"/>	<b>CPD Required Units for Litigation Lawyers</b>	<b>OND203N33</b>	<b>\$490</b>	<input type="checkbox"/>
<b>Credit Law Conferences</b>	<b>OND1911N21</b>	<b>\$770</b>	<input type="checkbox"/>	<b>Mediation Masterclass: Positive Results for Pleased Clients</b>	<b>OND203N42</b>	<b>\$405</b>	<input type="checkbox"/>
Session 1: Industry and Regulatory Updates	OND1911N21A	\$490	<input type="checkbox"/>	<b>A Guide to Federal Court Litigation</b>	<b>OND1911V06</b>	<b>\$405</b>	<input type="checkbox"/>
Session 2: The Future Direction of Credit Law	OND1911N21B	\$405	<input type="checkbox"/>	<b>Personal Injury Roundup</b>	<b>OND203S09</b>	<b>\$490</b>	<input type="checkbox"/>
<b>Corporate Governance Summit</b>	<b>OND1911N17</b>	<b>\$770</b>	<input type="checkbox"/>	<b>Property Taxes for all Lawyers</b>	<b>OND203S03</b>	<b>\$490</b>	<input type="checkbox"/>
Session 1: Staying ahead of Legislative and Compliance Obligations	OND1911N17A	\$490	<input type="checkbox"/>	<b>Goldberger on Contracts</b>	<b>OND202N02</b>	<b>\$490</b>	<input type="checkbox"/>
Session 2: Critical Actions for Boards, Legal Counsel & Governance Executives	OND1911N17B	\$405	<input type="checkbox"/>	<b>Contract Enforcement and Disputes</b>	<b>OND196S06</b>	<b>\$405</b>	<input type="checkbox"/>
<b>5 Skills for the Commercially Minded In-House Counsel</b>	<b>OND1911Q05</b>	<b>\$490</b>	<input type="checkbox"/>	<b>Religious Based Institutions: The Legal Issues</b>	<b>OND1911N18</b>	<b>\$770</b>	<input type="checkbox"/>
<b>Insolvency and Bankruptcy Latest Developments</b>	<b>OND1911V05</b>	<b>\$490</b>	<input type="checkbox"/>	Session 1: The Legal Conflict Between Equality, Rights and Discrimination	OND1911N18A	\$490	<input type="checkbox"/>
<b>Advertising and Marketing Law: How to Keep out of the Courtroom</b>	<b>OND199N01</b>	<b>\$770</b>	<input type="checkbox"/>	Session 2: Institutional Abuse - Liability and Civil Claims	OND1911N18B	\$405	<input type="checkbox"/>
Session 1: Claims, Regulatory Issues, Risks and Labelling	OND199N01A	\$490	<input type="checkbox"/>	<b>Drone Regulation: Risk &amp; Liability</b>	<b>OND203Q14</b>	<b>\$490</b>	<input type="checkbox"/>
Session 2: IP Essentials, Brand Protection Strategies & Licensing	OND199N01B	\$405	<input type="checkbox"/>	<b>National Food Law Forum</b>	<b>OND1911N16</b>	<b>\$770</b>	<input type="checkbox"/>
<b>CPD Compulsory Units: Over Lunch, Over 3 Weeks</b>	<b>OND202N01</b>	<b>\$405</b>	<input type="checkbox"/>	Session 1: Technical and Regulatory Compliance	OND1911N16A	\$490	<input type="checkbox"/>
Privilege: A Fresh Approach	OND202N01A	\$155	<input type="checkbox"/>	Session 2: Advertising and Labelling Compliance	OND1911N16B	\$405	<input type="checkbox"/>
People Skills and Communicating to Effectively Manage Clients	OND202N01B	\$155	<input type="checkbox"/>	<b>Not-For-Profits and Charities Legal Symposium</b>	<b>OND199N17</b>	<b>\$770</b>	<input type="checkbox"/>
Making a Deal: Negotiation Skills	OND202N01C	\$155	<input type="checkbox"/>	Session 1: The Regulatory Landscape for NFPs and Charities	OND1911N17A	\$490	<input type="checkbox"/>
<b>CPD Required Units for All Lawyers</b>	<b>OND196S05</b>	<b>\$405</b>	<input type="checkbox"/>	Session 2: Policies & Business Decisions - Can Best Practice also be Practical?	OND1911N17B	\$405	<input type="checkbox"/>
<b>Business Skills for Lawyers</b>	<b>OND203N44</b>	<b>\$405</b>	<input type="checkbox"/>	<b>Legal Issues and the LGBT Community</b>	<b>OND 195N03</b>	<b>\$770</b>	<input type="checkbox"/>
<b>Women in Law: Can we Have it All?</b>	<b>OND203S07</b>	<b>\$490</b>	<input type="checkbox"/>	Session 1: Timely Concerns - Discrimination, Estate Planning and Crime	OND195N03A	\$490	<input type="checkbox"/>
<b>Understanding Financial Reports for Lawyers: A Practical Workshop</b>	<b>OND203V36</b>	<b>\$490</b>	<input type="checkbox"/>	Session 2: Pressing Parenting and Family Issues	OND195N03B	\$405	<input type="checkbox"/>
<b>Advanced Criminal Trial Preparation</b>	<b>OND203S08</b>	<b>\$405</b>	<input type="checkbox"/>	<b>Health &amp; Life Sciences: Technology &amp; the Law</b>	<b>OND1911N11</b>	<b>\$490</b>	<input type="checkbox"/>
				<b>Film and TV Conference: Key Content and Production Issues</b>	<b>OND203N21</b>	<b>\$770</b>	<input type="checkbox"/>
				Session 1: Key Legal Issues in Film and TV	OND203N21A	\$490	<input type="checkbox"/>
				Session 2: International Production Issues and Scenario Workshop	OND203N21B	\$490	<input type="checkbox"/>
				<b>Media Law Conference 2019</b>	<b>OND1911N07</b>	<b>\$770</b>	<input type="checkbox"/>
				Session 1: the Moving Landscape of Media Law	OND1911N07A	\$490	<input type="checkbox"/>
				Session 2: Digital Media Regulation: One of the Greatest Challenges Today	OND1911N07B	\$405	<input type="checkbox"/>

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5 Hours	<b>\$590</b>	\$118.00
6 Hours	<b>\$690</b>	\$115.00
7 Hours	<b>\$770</b>	\$110.00
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9 Hours	<b>\$900</b>	\$100.00
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\*This Pricing Model was last updated on 24 April 2020 and are subject to change.