

Your Complete Professional Development Guide

Brisbane Conferences
+ 1 Hour Essential Online Updates

December 2019 - June 2020



TRUSTS ESSENTIALS AND ESTATE PLANNING CONFERENCE



TUESDAY, 3 MARCH 2020
9.00AM TO 4.45PM

~~\$745~~ \$590
203AQ01

Clients are now seeking more complex advice on trusts and estate planning – from unexpected family circumstances, to changing business needs to new tax legislation. Keep updated at this year's Trusts Essentials and Estate Planning Conference, to provide your clients with advanced and customised tax solutions for their trusts and estate planning structures, to better protect their assets in life and after death.

Chair: Jane Madden, Partner, Private Clients, PwC

SESSION 1: TRUSTS ESSENTIALS

9.00AM TO 12.45PM 203AQ01A ~~\$395~~ \$295

Discretionary Trusts and Queensland State Taxes: Tips and Traps

- Structuring a discretionary trust holding Queensland land: foreign surcharge considerations for stamp duty and land tax and what you can do for your client
- Structuring a discretionary trust holding a Queensland business: payroll tax considerations and what you can do for your client
- Amending a discretionary trust holding Queensland assets: what can or can't you do
- Other tips, traps and recent changes to Queensland state taxes affecting discretionary trusts

Presented by Darius Hii, Director, Chat Legal

Restructuring Family Trusts: When can Trust Cloning or Trust Splitting Enable Tax and Duty Effective Asset Transfers?

- When are trust cloning or trust splitting appropriate?
- Tax and stamp duty implications of cloning and splitting
- Trust law requirements to clone or split a trust
- Other commercial considerations when restructuring a family via cloning or splitting

Presented by Patrick Ellwood, Director, Clover Law

Tax Threats to Trust Structures: Dealing with Section 100A Reimbursement Agreements and the Proposed Changes to Div. 7A

- Reimbursement agreements
 - What elements are required before Section 100A may be triggered?
 - 'Ordinary family or commercial dealings': What is ATO's current view?
 - What are the tax consequences of Section 100A applying?
- Division 7A:
 - What are the proposed new rules?
 - What will be the impact on pre December 1997 loans, pre December 2009 UPEs and existing 25 year secured loan agreements?
 - Are there any measures clients should consider taking before the new rules commence?

Presented by Linda Tapiolas, Partner, Cooper Grace Ward Lawyers

Trusts, Families & Death: Unforeseen Possible Tax Nightmares

- Cash payments during the year but beneficiary dies before 30 June: what happens?
- Can a discretionary trust distribute to a deceased estate? Yes, no & Maybe!
- Family trust elections (FTEs) are treated cautiously, but what are the dangers of making an interposed entity election (IEE)?
- Exploring these issues using real life client cases

Presented by Clifford Hughes, Principal, Clifford Hughes & Associates; Accredited Specialist in Taxation and Business Law; Chartered Tax Adviser

SESSION 2: ESTATE PLANNING STRATEGIES

1.30PM TO 4.45PM 203AQ01B ~~\$395~~ \$295

Chair: Michele Davis, Associate – Head of Succession & Elder Law, Wilson Lawyers

Passing Control of a Discretionary Trust to the Next Generation as a Business Succession Strategy

For many families, trusts are the primary wealth holding vehicle outside superannuation if not the primary investment vehicle. Understanding how to pass control of a family discretionary trust to the next generation can be the key aspect of a family succession strategy. Avoiding family disputation is key to the process.

- Different types of discretionary trusts
- How to amend if need be
- Recent cases around estate planning, family discretionary trusts and the pitfalls

Presented by Paul Paxton-Hall, Director, Paxton-Hall Lawyers

Strategic Structuring for Estate Planning and Asset Protection: How to Protect Clients in Life and in Death

- How structuring advice:
 - Can limit a client's personal risk
 - Limit a client's business exposure
- Common structuring errors practitioners should avoid
- The real threat of estate litigation and honest strategies on how to avoid it
- Ways to provide solutions that solve multiple problems and leave the client better off

Presented by Bryan Mitchell, Director, Mitchells Solicitors; Accredited Specialist in Succession Law (QLD)

For a Few Dollars More: Practical Tips for Deceased Estates Taxation Issues

- Income tax liability for deceased estates: the good the bad and the ugly
- Managing CGT implications: keeping a fistful of dollars
- Dealing with superannuation: any which way you can

Presented by Carrie Payne, Associate, Business Depot



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6.5 ATTEND THE FULL DAY AND EARN 6.5 CPD HOURS

FASEA CPD Allocation: 6.5 hours in Technical Competence

PROPERTY TAXES: A DEEP DIVE

TUESDAY, 17 MARCH 2020

~~\$395~~ \$295

9.00AM TO 12.45PM

203AQ02

Take this great opportunity to sit with a line of expert professionals in this industry and get all your tax questions answered.

Chair: Linda Farmer, Principal - Private Advisory, Grant Thornton

Structuring War Stories when Acquiring, Developing or Disposing of Property

When it comes to tax, an ounce of prevention is worth a pound of cure: getting structures right up front is critical to prevent future headaches. You will work through a number of case studies to practically demonstrate the commercial, legal and tax principles that must be understood and mastered, to give the best advice to clients when they are acquiring, developing, or disposing of property.

Presented by Alex Whitney, Senior Associate, West Garbutt

GST, Stamp Duty and Land Tax Issues Affecting Your Property Developer Clients

As the ATO and State Revenue Offices constantly evolve the tax considerations in property development, it is critical to be up to date. This presentation will review some of the common development structuring approaches for GST, duty and land tax issues, including:

- Partnerships and joint ventures
- Development agreements and synthetic landholder interests
- Partitions

Presented by Sam Mohammad, Director, KPMG

A Practical Guideline for Advising Your Foreign Investor Clients

This session will give insight into the current issues being faced by foreign investors and discuss the tips and traps to be aware of when advising foreign clients. In particular, you will cover:

- FIRB: rules for acquisitions and tax conditions imposed on FIRB approvals
- Foreign purchaser surcharge duty for foreign buyers
- Absentee land tax surcharge and vacant property taxes
- Practical considerations to be aware of when drafting or reviewing trust deeds with foreign beneficiaries

Presented by Duncan Bedford, Partner and Catherine Nufer-Barr, Lawyer, McCullough Robertson Lawyers

SMALL BUSINESS RESTRUCTURING WORKSHOP

TUESDAY, 17 MARCH 2020

~~\$395~~ \$295

1.30PM TO 4.45PM

203AQ03

Client business structures can regularly be unsuitable for present circumstances. Whether they were not correctly created in the first place, operations have changed over time, succession planning issues have arisen or any other multitude of reasons.

In this workshop you will examine in detail the what, where, why & how SME restructures can be done, whether using the small business CGT concessions, the small business rollover restructure or other provisions.

Other crucial issues impacting restructures that will be covered include dealing with general legal issues such as transferring employees, leases and intellectual property. Duty exemptions and concessions for business restructures that can be applied will also be addressed.

Delve into case studies that are real life client cases where restructures have been undertaken. Explore issues such as:

- Application of the safe harbour principles
- Succession planning which satisfies the 'genuine restructure' test
- Satisfying the ATO view of ultimate economic ownership when trusts and companies are involved
- Legal documentation required to properly implement structures
- Using the 15 year retirement concession to transfer business real property into SMSFs

Presented by Clifford Hughes, Principal, Clifford Hughes & Associates; Accredited Specialist in Taxation and Business Law; Chartered Tax Adviser

Testimonials from Clifford's prior presentations:

"Best presenter!! Very knowledgeable, expert, interesting and fantastic"

Very engaging and enjoyable to listen to. I was able to relate the information to practical examples

Practical presentation and well presented. I enjoyed the examples and perspective that you can't always have it all

PANEL DISCUSSION

Avoiding Common Property Tax Mistakes and Managing Tax Disputes in an Effective Way

- Reference to the ATO guidelines for property developers and their indicators around the revenue v capital debate
- What else attracts the Commissioner's attention and how to ensure your clients stay compliant?
- Tax consequences of property transactions with SMSFs and common mistakes to watch for
- Practical lessons and war stories on managing property tax disputes
- Your opportunity to ask questions

Facilitator:

Sian Sinclair, Partner - Tax and National Head of Real Estate & Construction, Grant Thornton

Panellists:

Don Collins, Partner - Business Advisory, Findex

Megan Kelly, Director - Super, Business Depot

Michael Patane, Partner, Taxation, HopgoodGanim Lawyers

3.5 ATTEND THE HALF DAY AND EARN 3.5 CPD HOURS

3 ATTEND THE HALF DAY AND EARN 3 CPD HOURS

FASEA CPD Allocation: 3 hours in Technical Competence

03



FAMILY LAW: TIPS AND TRAPS FOR ACCOUNTANTS

WEDNESDAY, 1 APRIL 2020 ~~\$395~~ \$295
9.00AM TO 12.45PM (AEDT) Live from NSW WEB204AN01

Family breakdowns are times of enormous stress, and the financial implications of divorce and separation can be staggering. Your role as advisor is crucial as every single piece of information you prepare and provide can have a huge impact on the result. Join leading family lawyers and forensic accountants in Australia, to help you better understand your role as an accountant in the family law process. Learn how you can better assist your clients' financial decisions before marriage, in settlement and if necessary, in Court.

Chair: **William Sinclair**, Partner, Business Services, BDO

The Most Important (and Interesting) Family Court Decisions that Impact Your Clients

- Property division: *Stanford & Stanford*
- Interim property settlement: *Strahan & Strahan*
- Assessing contributions of both parties: *Fields & Smith*
- Considering unsecured debts: *Biltoft & Biltoft*
- The rights of trustees in bankruptcy: *Trustee of the property of G Lemnos v Lemnos*

Presented by **Melinda Winning**, Partner, Barkus Doolan Family Lawyers; Accredited Specialist in Family Law; Leading Family & Divorce Lawyer, *Doyle's Guide* 2019

Financial Agreements: Planning the Relationship before the Marriage

- Are they worth it? The state of play regarding enforcement of financial agreements will be enforced
- Different types of financial agreements: the scope of the protection that can be provided to a party
- Advantages of 'simple' versus 'complex' agreements: when each is appropriate
- Recitals and disclosure schedules and how you can help

Presented by **Sheridan Emerson**, Partner, Pearson Emerson Meyer; Accredited Specialist in Family Law; Preeminent Family & Divorce Lawyer, *Doyle's Guide* 2019

Tax Advocacy in Family Law Settlements and Litigation: Practical Assistance Accountants can Provide to Their Clients

- Accountants: value adding in family law
- Practical tips on tax losses, top-up tax and trust cloning
- Collaborative family law: how accountants can keep both clients post-divorce

Presented by **Jamie Burreket**, Managing Director, Broun Abrahams Burreket; Accredited Specialist in Family Law; Preeminent Family & Divorce Lawyer, *Doyle's Guide* 2019

Assisting Your Client through the Family Law Process in a Most Effective Way

- Important role and duties of the accounting expert
- Dealing with the conflicts and picking sides
- Why trusts relevance are particularly important
- Why assessing a value is necessary even if there is no market
- How to assist your clients to negotiate a better outcome as a trusted adviser?
- When should a forensic accountant get involved?

Presented by **Joseph Box**, Partner - Financial Advisory and National Head of Forensic Consulting, Grant Thornton



TRANSFER PRICING IN PRACTICE FOR SMES

WEDNESDAY, 1 APRIL 2020 ~~\$395~~ \$295
1.30PM TO 4.45PM (AEDT) Live from NSW WEB204AN02

With rapid changing of the global business environment, transfer pricing is no longer only applicable to multinational enterprises, but also to your SME clients. And that is also why it is becoming one of the ATO's main focus areas. Get on top of the key principles and how transfer pricing provisions apply to SMEs. Hear from a panel of transfer pricing experts, and gain practical tips on documentation, reporting, and how to assist your clients to mitigate compliance risks.

Chair: **Lorena Sosa**, Partner - Transfer Pricing, Grant Thornton

When Would Transfer Pricing Rules Apply to Your SME Clients: Key Principals and Practical Issues

- Australian transfer pricing rules: Important transfer pricing concepts and when they apply
- Significant Global Entity (SGE) provisions: When and how do the SGE rules apply to SME's?
- Penalties: What is the cost of getting it wrong!

Presented by **Joel Phillips**, Partner, Transfer Pricing, BDO

Practical Guidelines for Transfer Pricing Documentation

- International perspective: overview of current OECD country-by-country reporting and documentation standards
- Local perspective: overview of Australian country-by-country reporting and documentation requirements
- Practical advice: practical tips to consider and traps to avoid

Presented by **Edin Mahir**, Director, Global Tax, PwC

Practical Approach to Risk and Transfer Pricing Record Keeping

- Simplified transfer pricing record keeping options: small taxpayers, distributors, low value adding intra group services, low level loans, etc
- ATO risk assessment tools: practical tips and traps
- International Dealings Schedule disclosures

Presented by **Emmanuelle Roulet**, Senior Manager, International Tax, PKF



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NON RESIDENTS DOING BUSINESS IN AUSTRALIA



TUESDAY, 3 MARCH 2020

9.00AM TO 4.45PM (AEDT) Live from VIC

~~\$745~~ \$590

WEB203AV01

Foreign investors form an increasingly important part of Australia's economy. It's essential for you to understand the complex tax, commercial and legal issues that affect your foreign business and individual clients. This is the one day conference that will do that for you. Better interpret the immigration policies that impact your foreign business clients. Identify tax residency of both business and individual clients. Obtain practical checklists of establishing a business in Australia and avoid and manage any existing and potential disputes as a 'gatekeeper'. Not only limited to Australia, gain a comprehensive guide to protecting your clients' worldwide assets from a leading Australian family law expert. A conference you have to attend.

Chair: Josh Chye, Partner and Head of Tax, HLB Mann Judd

SESSION 1: LATEST UPDATES AND STRATEGIES FOR NON RESIDENT CLIENTS

9.00AM TO 12.45PM

WEB203AV01A

~~\$395~~ \$295

SESSION 2: PRACTICAL TIPS REGARDING YOUR INDIVIDUAL CLIENTS WITH FOREIGN TAX ISSUES

1.30PM TO 4.45PM

WEB203AV01B

~~\$395~~ \$295

★ RECENT UPDATES AND FUTURE DEVELOPMENTS AFFECTING YOUR PRACTICE

The Most Current Insights on Australia's Immigration Policy

- Overview of the Business Innovation and Investment program and how it would affect your foreign business clients
- Business Innovation and Investment (Provisional) Visa (subclass 188): Significant Investor stream or Premium Investor stream
- Subclass 132 Business Talent (Permanent) visa
- Bilingual Subclass 132 Business Talent (Permanent) visa

Presented by Maria Jockel, Legal Principal, BDO Migration Services; Accredited Specialist in Immigration Law

Corporate Tax Residency: Post Bywater Case and the Current Landscape

- The *Bywater* decision
- TR 2004/15: the ATO's position pre *Bywater*
- TR 2018/5 & PCG 2018/9: the ATO's position post *Bywater*
- Concessions and exemptions that are impacted

Presented by Gary Poon, Partner - Corporate & International Tax, BDO; Chartered Tax Adviser

Foreign Investors Running Businesses in Australia: Permanent Establishment vs Subsidiary

- What is a permanent establishment (PE)? What is a subsidiary?
- How might choosing one or the other when setting up business in Australia impact tax and reporting obligations?
- What advantages and disadvantages might arise from choosing one or the other?
- How have changes arising from the OECD's BEPS project impacted the PE articles of Australia's tax treaties?

Presented by Simon Dorevitch, Manager - Corporate & International Tax, A&A Tax Legal Consulting; Chartered Tax Adviser

Common Pitfalls for Foreign Investors: Shareholder Disputes and How to Avoid them

- Expectations of shareholders and regulators
- Dealing with regulators: practical tips and traps
- What to expect if a dispute arises from a foreign investor?
- The benefit of hindsight: what to consider at the outset

Presented by Monique Carroll, Special Counsel, King & Wood Mallesons

Tax Residency Rules for Individuals: A Practical Guide

- Overview of Australian tax residence
- Harding's case and Handsley's case, including the practical application of ordinarily resides test and domicile test
- Consultation developed by the Board of Taxation: tax residency reforms
- Residency of a trust, including ceasing to be a resident of Australia

Presented by Greg Judd, Senior Associate, Arnold Bloch Leibler

Overseas Assets and Income: the ATO's Current Focus

- Determining your client's tax residency: it's all about intention and evidence
- AUSTRAC and international funds transfers
- ATO's exchange of information with other countries
- ATO's data matching program with other government agencies
- Dealing with the ATO: important tips and traps

Presented by Yan Li Wang, Partner, HWL Ebsworth Lawyers

Protecting Your Client's Worldwide Assets: What You can Learn from Jurisdictional Settlement

- A brief overview of Family Law principles that accountants need to know
- Examples of the different approaches to family law in different jurisdictions compared to Australia
- Enforceability of orders overseas
- Protecting your client's human and financial property (both overseas and Australian held) in Australia
- The use of financial agreements under the *Family Law Act*

Presented by Mark Parker, Partner & Practice Group Leader, Lander & Rogers

“Excellent, very impressed with quality of speakers and content.”

“A solid understanding of legislation and presented in a clear simple way.”



BUSINESS FORMATION AND EXIT STRATEGIES



WEDNESDAY, 4 MARCH 2020

9.00AM TO 4.45PM (AEDT) Live from VIC

~~\$745~~ \$590

WEB203AV02

Cover all the hottest issues you and your clients come across during business start-up and exit stages. You will be the expert in capital raising, franchising, and all tax, legal and commercial issues when you advise your clients to start their business at the initial appointment. Plus you will obtain the essential skills of restructuring and maximising the business value before exit, and important tips and traps on family business succession.

Chair: Daniel Arnephy, Director, Accru Melbourne; Chartered Tax Adviser

SESSION 1: BUSINESS FORMATION

9.00AM TO 12.45PM

WEB203AV02A

~~\$395~~ \$295

SESSION 2: PRACTICAL EXIT STRATEGIES

1.30PM TO 4.45PM

WEB203AV02B

~~\$395~~ \$295

PANEL DISCUSSION

Determining the Right Business Structure after the Initial Client's Meeting

- Information you need from your clients for structuring purposes
- Are partnerships and trusts still the favorite structure for professional services?
- What attracts the Commissioner's attention regarding business structures?
- Key issues you need to consider for estate and succession planning

Facilitator:

Daniel Arnephy, Director, Accru Melbourne; Chartered Tax Adviser

Panelists:

Sophie Cohen, Head of Partners Legal, Partners Wealth Group

Ross Higgins, Partner, Private Advisory, Mills Oakley; Chartered Tax Adviser

Jacci Mandersloot, Director, MC Tax Advisors

Key Legal and Commercial Considerations on Starting a Business

- Where is the business going? The end game
- The balance between what your clients really need and cost: lawyers always talk like money doesn't exist
- If your clients had enough of what they are doing or had enough with their partners, how do they get out?
- What do you need to assist your clients to make this worth it? Realistic income budgets

Presented by John Turnbull, Partner, Private Advisory, Mills Oakley; Accredited Specialist in Business and Property Law

Capital Raising for Start-ups: Practical Tips for SME Advisers

- Structuring considerations and how they are relevant to capital raising
- Getting the house in order for fundraising
- Key issues in relation to remuneration of key personnel
- Angel funders/ family offices
- Incubator & accelerator programs
- Venture capital funds and private equity funds
- Understanding venture capital and private equity acronyms and concepts
- Different equity funding mechanisms
- What to address in shareholders agreements and what you need to know

Presented by Thomas Kim, Partner, HWL Ebsworth Lawyers

Should Your Clients Consider Franchising?

- What is a franchise?
- Franchising v. licensing or distribution?
- Challenges facing franchisors and franchisees
- Key legal and commercial considerations when starting a franchise business
- Key legal and commercial considerations when buying a franchise

Presented by Andrea Pane, Partner, Piper Alderman

Restructuring the Business to Better Extract the Wealth before Exit

- How does the client wish to exit and when?
- How is the business currently structured and what tax attributes does it exhibit?
- What tools does the client have to restructure and are the technical requirements met?
- Are the anti-avoidance rules an issue?
- Can the client discharge the onus of proof?

Presented by Neil Brydges, Principal Lawyer, Sladen Legal

A Practical Guide to Maximise the Business Value and Get Ready for Exit

- Australian statistics in relation to succession planning
- Basic valuation theory could assist your clients to maximise their business value
- Maximising value: key areas of focus during a transaction
- A detailed sales process checklist as part of your client's exit strategy
- Practical examples and case studies

Presented by Steven Perri, Partner, PKF Melbourne

Business Succession: A Practical Guide to Inter-generational Business Transfer

- Preparing for inter-generational succession: what are the foundations for success?
- Transferring control to the next generation: key considerations
- Transferring ownership to the next generation: key considerations
- Practical measures to prepare the next generation for succession
- Case studies: some examples of what can go right and wrong

Presented by Fiona Hinrichsen, Associate Partner - Family Office Advisory Services and Private Client Services, EY



SUPERANNUATION ESSENTIALS

WEDNESDAY, 18 MARCH 2020

9.00AM TO 4.45PM (AEDT) Live from VIC

~~\$745~~ \$590

WEB203AV03

Superannuation practitioners have been experiencing more tough times since the release of the accountants' exemption and the 2017 reforms. You have to be able to answer every single question your clients ask and provide them with practical solutions. Hear from those working at the coalface and gain practical tips on SMSF audits, learn the most effective pension, contribution and property investment strategies and understand how to handle unexpected circumstances and superannuation.

SESSION 1: AUDITS, CONTRIBUTIONS AND PROPERTY INVESTMENT

9.00AM TO 12.45PM

WEB203AV03A

~~\$395~~ \$295

SESSION 2: WHAT NOW? SUPER AND UNEXPECTED CIRCUMSTANCES

1.30PM TO 4.45PM

WEB203AV03B

~~\$395~~ \$295

Chair: **Jennifer Dixon**, Practice Leader, Moores

Chair: **Tino Di Battista**, Director - Business Advisory and Superannuation, Nexia

★ LATEST UPDATES

Superannuation Audit: What's New and What Does it Mean to Your Clients

- A renewed focus on investment strategies:
 - Why the ATO focus?
 - What should they say?
 - What does the auditor actually check for? and why
 - Consequences for the fund if the strategy is wrong?
- Non-arm's length expenses:
 - What are the new rules?
 - What will the auditor be looking for?

Presented by **Belinda Aisbett**, Director, Super Sphere

Maximise Contributions and be on Top of Total Super Balance

The sole purpose of a superannuation fund is to ensure that a member has accumulated benefits to meet death and retirement needs. Contributions are the primary way in which to accumulate your clients' benefits for this purpose.

- Contributions for all phases of your client's life
- Understanding the work retirement benefit commencement
- Contributions in the lead up to retirement
- Combining benefit withdrawal and contribution strategies
- Strategy tips to consider for business owners

Presented by **Chris Morcom**, Director and Private Client Adviser, Hewish Private Wealth

Using the Small Business CGT Concessions for Superannuation Management

The small business CGT concessions provide the opportunity for contributions to be made to superannuation outside of the various caps. In this session you will cover:

- When small business contributions may be applicable
- Does it make a difference with the concessions chosen?
- Timing of contributions
- Practical examples of using the concessions

Presented by **Brad Eppingstall**, Director, RSM

Structuring Property Developments in an SMSF

- When can an SMSF engage in property development?
- Is the SMSF running a property development business and does it matter?
- Related party developments
- Property development via unit trusts and companies with unrelated parties
- Use of LRBAs and other forms of borrowing
- Navigating ATO scrutiny and the non-arm's length income rules

Presented by **Andrea Carrick**, Director, AG Tax Lawyers

The Great Unknown: Superannuation and Dealing with Incapacity

- What does 'incapacity' mean and how should I look out for it?
- Trust deeds and incapacity, what are key terms and clauses
- Critical supplementary documentation and how it interacts
- Ramifications of a non-compos client dealing with superannuation

Presented by **Anna Hacker**, National Manager - Estate Planning, Australian Unity Trustees Legal Services; Accredited Specialist in Wills & Estates

Practical Superannuation Strategies for Intact, Step, Blended and other types of Family

The diversity of family configurations makes succession planning increasingly complex and challenging. This session will explore the cardinal virtues of superannuation succession planning for different family types and consider whether the pursuit of certainty over the life.

- Temperance: binding death benefit nominations or reversionary pensions - what offers greater certainty?
- Wisdom: knowing the options and risks: potential dependents, form of benefits, tax consequences, control of decision making
- Justice: what happens when things go wrong - bitter lessons from cases
- Courage: is the pursuit of certainty over flexibility - e.g. binding death benefit nominations - always the better option

Presented by **Chris Ketsakidis**, Partner, Mills Oakley

SMSFs Bracing for Unexpected Circumstances: Family and Relationship Breakdowns and Business Disagreement

Look at what may happen with SMSFs in the event of an unexpected (even if inevitable) family, relationship or business breakdown and what the fund trustee and advisors should consider and address in order to brace themselves for a potential 'bumpy ride' ahead. Using a number of case studies.

- Potential SMSF compliance issues and other practical problems
- Advance planning strategies
- Tips and traps when dealing with family law payments

Presented by **Nathan Papson**, Principal Lawyer, Papson Legal



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FASEA CPD Allocation: 6.5 hours in Technical Competence



GST MASTERCLASS

THURSDAY, 26 MARCH 2020 ~~\$395~~ \$295
9.00PM TO 1.15PM (AEDT) Live from VIC WEB203AV04

It has been almost 20 years since the introduction of GST and this is a half day GST Masterclass that every tax adviser needs.

Chair: Rachel O'Donnell, Special Counsel, Hall & Wilcox

All your GST Questions Answered

- Do charities and deductible gift recipients have to pay GST?
- How are joint ventures and partnerships treated differently for GST purposes?
- How complicated can tripartite arrangements be?
- Where is the line drawn for GST free food and medical goods?
- What are GST consequences of external and in-house litigation funding?
- Commercial settlements: what is required of lawyers and accountants?
- What rules relate to apportionment, allocations and nexus
- What is the impact of giving cash cards as incentives to customers?
- What are the GST issues for insolvency practitioners?
- Is the taxation of Zombies a serious topic?

Presented by Ken Fehily, Director, Fehily Advisory; Chartered Tax Advisor

Key GST Issues in Property Development

- GST treatment of various property sales
- The new GST withholding regime: protecting your clients
- Are any of your clients accidental property developers? And how can you assist?
- Margin scheme: Can your clients use it? Should they use it?
- GST and property: other useful concessions and traps you should be aware

Presented by John Russell, Senior Associate, MinterEllison

Practical Tips and Traps on Going Concern

- The importance of the identification of the relevant 'enterprise'
- Are 'all things necessary' for the relevant 'enterprise' being supplied?
- Is there a sufficient 'agreement' to apply the margin scheme (what about cascading clauses)?
- Adjustments under Division 135: don't get caught out
- Who bears penalties/ interest if going concern treatment fails?

Presented by Cameron Forbes, Special Counsel, Clayton Utz

GST and E-Commerce: Issues that Must be Considered

- GST issues and the customer experience when purchasing online
- GST issues for B2C versus B2B
- The GST treatment of loyalty programs, vouchers and discounts
- Selling through marketplaces
- Going global: How are indirect taxes changing around the world?
- Selling into Australia? What you should consider

Presented by Suzanne Kneen, Partner, PwC

Effectively Handling GST Audit: Managing the Outcome from Start to Finish

- Preparation and prevention: tax risk governance and ATO expectations
- ATO streamline tax assurance reviews / integrity of business systems reviews
- The role of private rulings and voluntary disclosures once an audit has started
- How to be in conciliatory engagement with the ATO
- Insights on alternative dispute resolution (ADR) whether and how to settle
- Certainty in the application of tax law

Presented by Andrew Barrah, Partner, Grant Thornton



DEALING WITH TAX AUTHORITIES

THURSDAY, 26 MARCH 2020 ~~\$395~~ \$295
2.00PM TO 5.15PM (AEDT) Live from VIC WEB203AV05

Accountants spend a lot of time dealing with tax authorities. As your clients' representative, it's crucial to stay informed and advise your clients early on matters that might result in tax disputes and relieve their burdens by acting and managing communication on their behalf. After this informative half day program, you will gain the keys to success when dealing with tax authorities.

Chair: Paul McCartin, Partner, PwC

ATO Audits: Practical Tips and Traps

Explore how best to deal with the ATO during the audit stage, including:

- Approach: proactive or reactive? Big picture or narrow focus?
- Responding to requests for information and notices under compulsory access powers
- Facts vs assumptions, and early evidence preparation
- Consideration of non-tax issues, e.g. contract law, equity, trusts, company law
- Responding to position papers

Presented by Amber Agustin, Partner, Clayton Utz and Angela Lee, Barrister, Aickin Chambers

Handling Director Penalties for Your SME Clients

The DPN regime makes company directors (and perhaps others) personally liable for a range of unpaid company tax liabilities. While there may be Phoenix business operators out there, this personal liability doesn't require some sort of fraudulent intent and can be automatically triggered by the legislation. This means that the owners of SME company businesses which suffer cash flow problems as victims of external forces can have their personal assets exposed to the Commissioner.

- The background to the DPN provisions
- DPN exposure for PAYG withholding, superannuation guarantee and GST
- Defenses that may be available
- Dealing with the ATO
- DPN's and asset protection

Presented by Damian O'Connor, Principal, Tax + Law

CASE STUDY

Tax Disputes Management: A Comprehensive Guideline

- Amended assessments, default assessments and objections
- Litigation (Federal Court vs AAT) and test case funding
- Briefing counsel
- Preparation of evidence (expert and lay witnesses)
- Settlements and alternative dispute resolution

Debt Collection Negotiation and Remission of Interest

- The Commissioner's debt recovery powers
- Payment arrangements
- Winding up proceedings, creditors' petitions, garnishees and other means of recovery
- Garnishees
- Penalties, interest and remission

Presented by Stephen Chen, Special Counsel, MinterEllison



LIVE ONLINE 1 HOUR ESSENTIAL UPDATES FOR ACCOUNTANTS AND FINANCIAL ADVISORS



Join us at lunchtime on Thursdays and hear from Australia's leading practitioners present timely and relevant content from the comfort of your office or home. These sessions are highly interactive; you can ask questions during the session, share ideas and communicate directly with the presenter and/or other delegates. All sessions are supported by comprehensive materials that are emailed to participants prior to each session.

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ESSENTIAL SMSF & SUPERANNUATION UPDATES		
On Demand	TBAR, Rollovers and the Transfer Balance Cap	<input type="checkbox"/>
On Demand	Auditing Risks: A Practical Guide	<input type="checkbox"/>
10/12/2019	SMSF Trustee Death Benefit Payment Decisions	<input type="checkbox"/>
5/12/2019	Tax and Superannuation: Latest Developments	<input type="checkbox"/>
21/01/2020	LRBAs in SMSFs: Latest Developments	<input type="checkbox"/>
6/2/2020	SMSF Pension Strategies	<input type="checkbox"/>
26/02/2020	Super and Estate Planning	<input type="checkbox"/>
5/3/2020	Best Interest Duty and Getting SMSF Advice Right	<input type="checkbox"/>
2/4/2020	Property Development in a Fund	<input type="checkbox"/>
7/5/2020	Insurance within SMSFs: A Critical Guide	<input type="checkbox"/>
4/6/2020	SMSF Portfolio Review	<input type="checkbox"/>
30/4/2020	Tax and Superannuation: Latest Developments	<input type="checkbox"/>

ESSENTIAL TAX UPDATES		
On Demand	ATO Audits on SMEs	<input type="checkbox"/>
On Demand	Tax Disputes and the Commissioner's Recovery Powers	<input type="checkbox"/>
On Demand	Division 7A in the Changing Landscape	<input type="checkbox"/>
On Demand	The Gerry Harvey Tax: Helping Foreign Businesses Navigate the new Australian GST Landscape	<input type="checkbox"/>
5/12/2019	Who is an Australian Tax Resident?	<input type="checkbox"/>
23/1/2020	Foreign Hybrid Mismatch Rules	<input type="checkbox"/>
13/2/2020	Small Business CGT Concessions	<input type="checkbox"/>
12/3/2020	State Taxes Update	<input type="checkbox"/>
2/05/2020	Employment Tax and Single Touch Payroll Update	<input type="checkbox"/>
14/5/2020	ATO Objections and Appeals	<input type="checkbox"/>
11/6/2020	Income Tax Update	<input type="checkbox"/>

ESSENTIAL TRUSTS UPDATES		
On Demand	Trust Vesting	<input type="checkbox"/>
On Demand	Discretionary Trusts and the Family Court	<input type="checkbox"/>
On Demand	Structuring for Asset Protection	<input type="checkbox"/>
12/12/2019	Family Trusts	<input type="checkbox"/>
30/1/2020	Trusts: Hot Spots for 2020	<input type="checkbox"/>
20/2/2020	Testamentary Trusts and Deceased Estates	<input type="checkbox"/>
19/3/2020	Assisting Non-Residents to Set Up Trusts	<input type="checkbox"/>
16/4/2020	Trusts and Wealth Management	<input type="checkbox"/>
21/5/2020	Practical Trust Distribution Strategies	<input type="checkbox"/>
18/6/2020	Testamentary v Super v Family v Super Pensions	<input type="checkbox"/>

ESSENTIAL ESTATE PLANNING UPDATES		
On Demand	Conversations About Capacity: How to Start Them and why They are Important	<input type="checkbox"/>
On Demand	Exercising Power of Attorney: What Accountants and Financial Planners Need to Know	<input type="checkbox"/>
On Demand	Deceased Estates Administration Update	<input type="checkbox"/>
12/12/2019	Tax Implications for Estate Structures	<input type="checkbox"/>
4/02/2020	Family Law and Estate Planning	<input type="checkbox"/>
27/2/2020	Financial Agreements and Relationships	<input type="checkbox"/>
26/3/2020	Child Support Issues	<input type="checkbox"/>
23/4/2020	Property Settlements in the Family Court	<input type="checkbox"/>
28/5/2020	Ageing Thoughtfully: Estate Planning Issues in Aged Care and Retirement	<input type="checkbox"/>
25/6/2020	Inheritance and Estate Planning	<input type="checkbox"/>

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Hurry Time is Ticking! Early Bird Registrations end 24 December 2019

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Session 1: Trusts Essentials	203AQ01A	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Estate Planning Strategies	203AQ01B	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Property Taxes: A Deep Dive	203AQ02	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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CONFERENCE NAME	Code	SUMMER SALE	Std. fee	Live Online	On Demand Recording
Family Law: Tips and Traps for Accountants	WEB204AN01	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>
Transfer Pricing for SMEs	WEB204AN02	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>
Non Residents Doing Business in Australia	WEB203AV01	\$590	\$745	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Latest Updates and Strategies for Foreign Business Clients	WEB203AV01A	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Practical Tips Regarding your Individual Clients with Foreign Tax Issues	WEB203AV01B	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>
Business Formation and Exit Strategies	WEB203AV02	\$590	\$745	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Business Formation	WEB203AV02A	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Practical Exit Strategies	WEB203AV02B	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>
Superannuation Essentials	WEB203V03	\$590	\$745	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Audits, Contributions and Property Investment	WEB203V03A	\$295	\$395	<input type="checkbox"/>	<input type="checkbox"/>
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