New Zealand’s
#1 Legal CPD Provider

November 2019
CPD Program

Early Bird Discount! Register and Pay by Friday 18 October and SAVE up to $100
Join Michele Ryan from the Employment Relations Authority who will give you an in depth practical understanding of ERA applications, evidence and appearances. If you are new to this area of low or unfamiliar with the ERA process, or used to the District/High courts you will develop valuable skills for preparing and participating in ERA matters.

The Initial Stages: Jurisdiction and the Application Process

**ERA’s Jurisdiction and Appearing in ERA Matters**
- Overview of ERA’s jurisdiction and structure
- Analysing when ERA is the most appropriate jurisdiction to initiate an Application
- Legislative updates
- Procedural standards, requirements and considerations in ERA matters

**What is Required for an Application and Lodgement?**
- Clearly stating the nature and basis of the Application
- Providing adequate and appropriate supporting documents
- Lodgement
- Seeking and providing further particulars / information
- The need for and content of a reply

**The Concluding Stages: Evidence, Conferences and the Investigation Meeting**

**Evidence in the ERA**
- Key differences between how the Authority and Courts treat evidence
- How to deal with documents and other evidence
- Witness statements
- ‘Not bound by the rules of evidence’: the practical implications
- Procedural fairness and natural justice at ERA: the evidentiary implications

**Mediation, Case Management Conferences, and the Investigation Meeting**
- Mediation
- Case management conferences
- What happens Investigation meeting?
- Tips for achieving a determination in your favour
- Dispute resolution mechanisms
- Costs

Presented by Michele Ryan, Member, Employment Relations Authority

Learning Objectives:
- Gain practical skills to apply when appearing in the Employment Relations Authority
- Develop valuable skills for preparing and participating in ERA matters
- Create a greater awareness of their ethical duties
- Understand strategies for navigating difficult issues, while developing a "best practice" approach

ATTEND AND EARN 3 CPD HOURS

Featuring renowned barrister, Paul Sills, this masterclass you will enable you to take a deep dive into the mediation stumbling blocks as you work through practical real world examples and develop insights and tools to implement in your practice. Hear how to maximise the benefits of mediation and explore different high level strategies, styles and techniques. This masterclass is specifically tailored for you to refine your approach to disputes to deliver positive results for your clients.

The Initial Stages: How to Approach Mediation

**Mediation: The Roles of the Lawyer and Mediator**
Effective mediation requires preparation and constructive guidance by each lawyer and the mediator. The role of those professionals is fundamental to enhancement of the mediation for the benefit of the parties. You will explore the practical performance of those roles.

**Mediation Advocacy: You’re Not in Court, So Don’t Act Like You Are**
- Getting the mindset right: compromise vs all or nothing approach
- Understanding and managing litigation risk
- Managing client expectations

**The Concluding Stages: Ethical Dilemmas and Settlement Agreements**

**Ethical Issues in Mediation: Conflict, Greed and Moral Morasses**
The ethics of the informal and client-driven process of mediation are as real and important as the ethics of the formal and judge-driven process of the courtroom.
- Analyse how ethics applies generally in mediations
- Consider the scope of the duties to keep the client appraised and to act in good faith
- Overcome the ethical challenges in mediation while achieving successful outcomes

**Drafting Impeccable Settlement Agreements**
- The merits of judgments and orders by consent or an inter parties agreement
- Issues about estoppel and res judicata
- What does without admissions mean?
- What effect does the dismissal of proceedings have?
- Challenges to settlement agreements
- Deeds of settlement including the role of recitals and the effect of releases
- Costs

Presented by Paul Sills, Barrister and Mediator

Paul Sills is a barrister with over 20 years’ experience working in global litigation markets. Paul is also an accomplished business leader, having been involved in a diverse range of companies (as CEO or director) including the marine industry, global health care and international freight. Paul has been engaged in mediations both as a legal advisor and as a client since 1995 and as a mediator since 2010. Paul’s appointments include Associate Member of AMINZ, a member of the panel of mediators for the Marine Industry Association, Triathlon NZ Age Group Adjudicator for 2015 and 2016 and a member of the panel of mediators for the New Zealand Law Society.

Learning Objectives:
- Gain expert insights into the art of negotiation and mediation
- Create a greater awareness of their ethical duties
- Understand strategies for navigating difficult issues, while developing a "best practice" approach

ATTEND AND EARN 3 CPD HOURS
Keeping up to date with the significant changes to immigration law that are happening all the time is essential for maintaining a successful immigration law practice. By attending this conference you will gain vital skills and timely practical and policy updates in a variety of areas affecting core immigration practice. Join leading immigration law experts to examine all this and more in this not to be missed programme.

**Chair:** Michael Kim, Principal, MK Law Barristers & Solicitors

**The Interplay Between Employment and Immigration Law: How You Can Comply with Both**
- Latest update on employment law
- Health and Safety at Work Act 2015
- Basic Employment Law 101
- Latest trends:
  - Immigration New Zealand checks on certain sectors
  - Employment Relations Authority’ hard line on migrant exploitation

**Presented by Tina Hwang, Associate and Max Shin, Senior Solicitor, Queen City Law**

**Partnership Based Residence Applications**
- Practical tips
- Cultural nuances
- Evidential best practice
- Character waivers for sponsors
- Options when relationships breakdown

**Presented by Elly Fleming, Solicitor – Australian and New Zealand Immigration Specialist, Pitt & Moore**

**ETHICS COMPLIANCE AND CONDUCT WORKSHOP**

**Barrister Perspective: “Tiptoeing Through the Minefield”: How to Manage Compliance Risk for Immigration Advocates**
- Dealing with complaints
- Ways to think about risk management and professional ethics
- Recent case law in the disciplinary tribunals for lawyers and licensed immigration advisers

**Presented by Peter Moses, Barrister**

**Solicitor Perspective: Ethics and Professional Conduct in Everyday Practice**
- Ethics and professional conduct for lawyers and LIAs
- How these concepts also govern our relationship with each other
- Twisting the question: What about ethics or professional conduct obligations for Immigration staff?
- Why ethics matters to your bottom line

**Presented by Mahafirin Variava, Solicitor, Turner Hopkins**

**INSIGHTS FROM THE MINISTRY OF BUSINESS, INNOVATION & EMPLOYMENT**

**Immigration Policy Update**
- Presented by Zoe Wyatt, Principal Advisor, Immigration Policy, Labour & Immigration Policy Branch, Ministry of Business, Innovation & Employment

**INZ “Rebalanced”**
- Delays in processing and its reasons
- Risk and verification
- Inconsistent information the new approach to section 58
- Complaint process: points of escalation  and whether this is actually effective

**Presented by Richard Small, Director, Pacific Legal Ltd**

**Deportation: National Security vs. Human Rights**
- Current status of the law regarding deportation
- Human rights implications / Government powers without accountability
- Analysis of recent cases

**Presented by Deborah Manning, Barrister, Landmark Chambers**

**ATTEND THE FULL DAY AND EARN 6.5 CPD HOURS**

**Learning Objectives**
- Examine and better understand the interplay between employment law and immigration
- Take a practical look at the nuances of partnership issues
- Develop skills for tackling ethical issues by considering different approaches and perspectives

**Learning Objectives**
- Receive a timely update on from the Ministry of Business, Innovation & Employment on immigration issues
- Examine and better understand INZ delays, risk, processing and complaints
- Gain a deeper understanding of human rights issues emerging in immigration matters

**IMMIGRATION ADVISORS ARE REQUIRED TO OBTAIN 20 CPD HOURS PER YEAR TO RENEW THEIR PRACTISING LICENCE**
TRUSTS, WILLS AND ESTATES SYMPOSIUM

Wednesday, 13 November 2019
9.00am to 5.15pm

$715
199NZA04

January 2021 is closer than you think so the time to act to ensure trust compliance is now. In one information packed day you will dissect the current status of trusts legislation as well as engaging in a rich and robust discussion about what you need to do to ensure yours and your client’s trusts are compliant. Consideration will also be given on the removal and retirement of a trustee and how to circumnavigate inevitable disputes. The afternoon will delve into essential wills and estates updates that will enable you to sharpen your practice skills to masterfully divide an estate.

SESSION 1: RUNNING THE RISK OF NON-COMPLIANT TRUSTS
9.00am - 1.15pm
1911NZA04A
$405

Chair: Isaac Hikaka, Partner, LeeSalmonLong

Fireside Chat: Trust Compliance – Don’t Get Stung!

- What are the trust options? Variation, re-settlement, winding up, changing trustees: Is doing nothing even an option?
- Beneficiary disclosure: a big ticket item from the Trusts Act and potentially one of the first areas litigated
- The new provisions regarding removal and vesting of property

Presented by Mary Joy Simpson, Partner and Emma Tonkin, Partner, Hesketh Henry

Unwanted Guests: Independent Trustees in Family Trust Disputes

What happens when a trustee refuses to be replaced? Explore recent case law including Guest v Guest (2019) NZCA 64 and gain practical guidance relating to:

- Family trust disputes
- Deadlocked trustees after a relationship breakdown
- Cost consequences when a trustee refuses to step aside

Presented by Sally Morris, Partner, Morris Legal

The Overseas Connection

- Cross-border issues in succession planning
- Drafting wills and trust documents
- Estate and trust administration
- Case study: the “Lucky Country”

Presented by Peter Eastgate, Partner, Cavell Leitch

SESSION 2: WILLS AND ESTATES UPDATES AND BEST PRACTICE
2.00pm - 5.15pm
1911NZA04B
$405

Chair: Angus Rogers, Partner, Martelli McKegg

Estate and Trusts Case Law Developments
Join Anthony Grant as he examines the latest case law developments and unreported trusts and estates cases that practitioners need to know.

Presented by Anthony Grant, Barrister

Relationship Property Update
This session will provide an update on relationship property cases where couples have separated through death. It will also consider claims that can be brought by surviving spouses and partners where assets are held in trust.

Presented by Stephanie Ambler, Partner, Tompkins Wake

Playing Favourites: Claims Under the Family Protection Act 1955
What happens when a will-maker plays favourites among beneficiaries when dividing his or her estate? Explore recent case law and gain practical guidance relating to:

- Claims under the Family Protection Act 1955
- Entitlement of adult children in different circumstances
- Application of the Act in cases involving large estates
- Relevance of the will-maker’s intentions and desires

Presented by Alex Newfield, Senior Solicitor and Freya McKechnie, Solicitor Morris Legal

The Duty of Care Owed by Solicitors who Prepare Wills

- Statutory requirements under the Will’s Act 2007
- Development of common law in respect of the duty owed by a solicitor to the beneficiaries of a will
- Cautionary tales: examples of solicitor negligence, and recommended practice to avoid such claims
- Recent case law

Presented by Gregory Ambler, Senior Solicitor, TGT Legal

“Excellent presentations – Well worth attending.”

Attend the full day and earn 7 CPD hours

Learning Objectives:
- Gain critical insights on what you and your client need to do to ensure trust compliance
- Consider best practice when removing or retiring a trustee
- Gain a deeper understanding of cross border issues in succession planning
- Examine strategies for effectively avoiding or managing a trust dispute

Learning Objectives:
- Receive a timely update on notable and recent cases in trusts and estates
- Consider relationship property cases and claims brought by surviving spouses and partners
- Explore recent case law and gain practical guidance on the Family Protection Act 1955
- Examine the level of duty and care required for solicitors drafting a will

Available formats:
- Face to Face
- Live Online
- On Demand Recordings
Your client wants to buy or sell a business. Seems simple right? That is until you have to be across a number of different areas of law to properly advise them. Learn how to dissect the key components of a sale or purchase and diagnose where things can - and do - go wrong. Improve value by tidying up an ownership structure, protect IP and consider tax and employment issues that need to be thought through and incorporated in to the transaction.

Chair: David Alizade, Partner - Business Law Team, Jackson Russell Lawyers

Tidying up the Ownership Structure: Presale Restructuring and Due Diligence
- Separating assets for sale
- Limiting claims against the vendor: at sale and future trading
- Rationalising the business structure to avoid complexity on sale
- Separating assets into a more saleable entity
- Avoiding surprises by due diligence: know what is being sold and who owns it
- Improving value by focusing on saleable assets
- Structure sale documents using information learnt in due diligence

Presented by Patrick Learmonth, Partner Stace Hammond Lawyers; Convener Complaints Committee, Franchise Association of New Zealand

Employment Issues in Business Sales or Purchases
- Vendor’s obligations: What do I tell staff, and when?
- Employment protection: What obligations does the vendor have to negotiate with the purchaser on behalf of staff?
- Apportioning liability for employee entitlements: best practice and fishhooks to avoid
- Incentivising staff to stay: What works?

Presented by Mark Donovan, Barrister, Chancery Chambers

IP in a Business Sale and Purchase
- Intellectual property due diligence issues in the sale or purchase of a business
- Gearing up for a sale of IP
- Identifying the IP of the business: Who owns it, and is it relevant or valuable?
- Identifying problems with the IP: infringement issues, title issues, and rights of use
- What IP warranties should the seller give?
- What needs to be done on and after completion of the transaction?

Presented by Scott Yorke, Partner, Bowie Yorke

Disputes that Arise in a Business Purchase or Sale
- The Fair Trading Act
- Misrepresentation of figures
- Asking the right questions
- Property issues and disputes

Presented by Harshad Shiba, Lawyer - Director, Quantum Law Limited

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Learning Objectives:
- Gain a deeper understanding of due diligence requirements
- Identify potential risks to IP
- Be guided through potential areas of dispute in a transaction

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Increasing regulation of the franchise sector, occasional negative media coverage and the risk of litigation requires franchisors and their lawyers to bullet-proof their knowledge and processes. Settle in, because this timely seminar covers a whole host of critical developments in franchising law with analysis from leading practitioners.

Update on Cases in the Area of Restraint of Trade in Franchising
- Update on restraint of trade clauses
- Good faith in franchising
- Unfair Commercial Practices in franchising

Presented by Deirdre Watson, Barrister; Vice Chair Franchise Association of New Zealand

IP Issues Specific to Franchising
- Remedies available to enforce IP rights
- Pragmatic tips on how franchisors can best protect their IP rights

Presented by Paul Dalkie, Barrister

Setting up a Franchise System
- Comments around feasibility assessment
- Leasing structures: the range of leasing structures and pros/cons of each
- Technologies
- Financial structures
- Franchisor responsibilities
- The franchisor’s role in promoting health and safety, employment and other regulatory compliance
- The use of penalty provisions
- FANZ membership and other related issues

Presented by Michael Bright, Partner, Gaze Burt

Franchise Transactions and Arrangements
- Franchisee sales: practical tips for when franchisees need to sell
- Franchisor buy backs: how they work and what to look out for

Presented by Darryl King, Partner - Business Law Team, Jackson Russell Lawyers

"Wonderful presentations; Informative and topical"
EMPLOYMENT AGREEMENTS INTENSIVE

THURSDAY, 14 NOVEMBER 2019 $405
9.00AM TO 12.15PM WEB1911NZA07

Employment agreements can be ticking time bombs if your firm is not across what is currently in them and what needs to be in them to ensure compliance and avoid potential loopholes. Run through the key issues which employers need to consider when recruiting new employees. Discuss the best practice approach to employment agreements and particular clauses in light of recent decisions, legal principles and statutory requirements so that you are fully equipped to identify potential weaknesses and what you can do to make them flexible – but water-tight.

Chair: Penny Swarbrick, Partner, SBM Legal

The Recent Legislative Changes and the Effect on Employment Agreements
  - What provisions must an employment agreement contain to comply with employment legislation
  - Cases highlighting the importance of careful employment agreement drafting and pitfalls

Presented by Kathryn McKinney, Special Counsel, Anthony Harper and Maria Green, Senior Associate, Lane Neave

How You Can Protect Your Business Interests in an Employment Agreement
  - Confidentiality and IP clauses
  - Employment surveillance clauses
  - Using and drafting Non-Compete, Non-Solicitation and Restraint of Trade clauses
  - What happened to probation?

Presented by John Farrow, Partner, Anderson Lloyd

Enforcement of Employment Agreements
  - Restraints
  - Confidentiality
  - Golden parachute
  - Penalty clauses

Presented by Jodi Sharman, Senior Associate, Hesketh Henry and Vonda Engles, Senior Associate, Chapman Tripp

Learning Objectives:
- Be updated on recent legislative developments affecting employment contracts
- Understand how an employment agreement can protect your business interests
- Gain practical skills on how to enforce an employment agreement

3 ATTEND AND EARN 3 CPD HOURS

“Useful presentations and knowledgeable presenters”

“Thoroughly enjoyed the web experience - more like this please!”

CONTRACT LAW: DRAFTING AND ENFORCEMENT

THURSDAY, 14 NOVEMBER 2019 $405
1.15PM TO 4.30PM WEB199NZA08

A contract is only effective if it is enforceable. With contracts lying at the very heart of both the commercial and legal spheres it’s critical that you hone your knowledge, skills and strategies in this area. There’s no better way to perfect your abilities when working with contracts than to attend this practical masterclass.

Chair: Chris Linton, Consultant, Duncan Cotterill

Implied Contractual Terms: When is an Unsigned Contract Enforceable?
An insightful look at the key principles and the latest case law in this important area of contracts:
  - Conduct of parties is critical
  - Authority of agents including lawyers to bind principals
  - Relevance of past performance
  - Special rules for deeds
  - Some common situations and how to deal with them

Presented by Paul Dalkie, Barrister

Indemnities: Legal Principles and Drafting Issues
Take deep dive into indemnities, the related legal principles, and important drafting considerations to keep in mind

Presented by Tim Herbert, Barrister, High St Chambers

Working with Dispute Resolution Clauses in Contracts
In this session, Darise will examine the importance of dispute resolution clauses in contracts, and how they can be drafted to provide a clear mechanism for resolving disputes between contractual parties. This session will also take a look at some of the dispute resolution clauses that are likely to complicate a dispute, rather than assist in its resolution.

Presented by Darise Bennington, Special Counsel, Duncan Cotterill

Learning Objectives:
- Master indemnities and how they should be drafted into contracts
- Consider the effectiveness of implied terms and enforcing an unsigned contract
- Gain a deeper understanding of penalty clauses and how to use them

3 ATTEND AND EARN 3 CPD HOURS
Learning Objectives:

· Be updated on the Overseas Investment Act and its effect on property transactions

· Examine the impact of warranties in the sale or purchase of land

· Refresh your knowledge on the tax that affects property

· Receive a timely update on RMA reforms and the effect on property

Chair: Joe Biddles, Director, Thompson Blackie Biddles

**Overseas Investment Act: New Issues and Implications**
Join David Gilbert as he navigates the current issues affecting residential land, how your clients might be affected and pathways available to foreigners who wish to buy residential property in New Zealand.

Presented by David Gilbert, Partner – Property and Real Estate, MinterEllisonRuddWatts

**Warranties in Agreements for the Sale and Purchase of Real Estate**
- Obligations on vendors: what information to disclose, how to do so and who the obligation extends to
- Obligations on purchasers: due diligence, LIM and building reports and contributory negligence
- Key vendor warranty provisions in the ADLS residential agreement for sale and purchase:
  - Clause 7.1: Notices, demands, requisitions, vendor requirements
  - Clause 7.2: chattels, work on the property and warrant of fitness
- Recent claims involving alleged breaches of warranty
- Pre-contractual representations in residential sale and purchase transactions
- When have the Courts held parties liable?

Presented by Georgina Grant, Partner, Rainey Law

**Tax in Property**
- Tax Working Group: Where to from here?
- Residential real estate investment
  - Tax loss ring-fencing
  - Bright-line test
  - Subdivision / development
- Commercial / industrial property
  - Depreciation
  - Purchase price allocation
  - Feasibility / black-hole expenditure
  - Seismic costs / earthquake strengthening
  - Lease inducements / premiums

Presented by Jamie Abela, Associate Director, Deloitte

**Resource Management Reforms: Key Takeaways for Property Lawyers**
- Analysis of the 2017 Resource Management Reforms including how they’re playing out in practice and the potential impact on property lawyers and their clients
- New Resource Management Reforms on the horizon: what you need to know and how you should prepare
- Navigating changed rules regarding subdivision consent

Presented by Sue Simons, Partner, Berry Simons

**Purpose, Context and Structure: How Does it All Fit Together?**
- Understanding the critical role of purpose, context and structure of legislation in statutory interpretation
- Considering relevant rules of interpretation including, deliberate omissions, inferences and inconsistency within the same Act
- A practical guide to recent cases involving statutory interpretation

Presented by Catherine Marks, Special Counsel Government, Public Law and Policy, Russell McVeagh

**Essentials of Identifying Legislative Intent**
- Constitutional contours of statutory interpretation
- Objective intention versus subjective intention
- Reading down

Presented by Sally McKechnie, Partner, Simpson Grierson

**Interpretation of Delegated Legislation and Other Instruments**
- Practical application of interpretation principles to subordinate legislation and other instruments
- The importance of correctly dealing with uncertainty and inconsistency
- Construing technical terms and concepts and the role of expert

Presented by Annelies McClure, Special Counsel, Anthony Harper
CONSTRUCTION LAW: CRITICAL UPDATES, CASES AND DISPUTES

FRIDAY, 15 NOVEMBER 2019  
9.15AM TO 12.30PM  
WEB1911NZA11

Gain the latest strategies you need to minimise the threat of insolvency, overcome disputes over liability and building materials and new building regulations. There’s a lot to keep up with if you want to avoid risk and messy disputes. Attend and leave prepared to avoid costly conflict and maintain the upper hand when disputes arise. Don’t be caught out. Prepare ahead.

Chair/Host: John Green, Founder and Director, The Building Disputes Tribunal, F.AMINZ (Arb/Med), F.CIArb, A.IAMA

Construction Disputes Case Update

Analyse the latest building and construction cases and consider the vital takeaways you can apply to your practice. High Court cases involving defective buildings, and disputes regarding payments, variations, delays, earthquake strengthening and asbestos.

Presented by Graeme Christie, Barrister, Bankside Chambers

Proposed Reforms to Building Regulations Latest Updates and how it may Significantly Impact Your Contracting Practices

- Discussion of likely reforms:
  - Building products and methods
  - Occupational regulation
  - Risk and liability
  - Building levy
  - Offences, penalties and public notification
  - How reform to building regulation could affect contracting practices in the construction industry and the design and construct model

Presented by Helen McFarlane, Partner, Hesketh Henry

Recent Developments in Insolvency and Bankruptcy Law: What it Means for Your Construction Practice

- Bankruptcy issues for builders and suppliers
- Effects on contractors and subcontractors
- A recent high profile case that has drawn much attention is the multi-million dollar collapsed Mainzeal construction company claim

Presented by Glen Holm-Hansen, Senior Associate, Hesketh Henry

Preventing Pain: Conflict Avoidance and De-escalating Disputes on Construction Projects

- Project inception: striking the right balance when tendering and allocating risk
- Getting off on the right foot: creating the right project culture (and keeping it)
- When it does go wrong: how to minimise the time, costs and pain when disputes arise

Presented by Scott Thompson, Senior Associate, MinterEllisonRuddWatts

Core Competency Skills for Criminal Lawyers

FRIDAY, 15 NOVEMBER 2019  
1.15PM TO 4.30PM  
WEB1911NZA12

In this intensive and in-depth program you have an opportunity to develop skills to better handle individuals who have experienced a mental health issue, severe trauma or when you are confronted with a difficult ethical decision about what you ought to do. With the spectrum of clients extending, and an aging population these types of tough situations will arise more frequently which is why it is important consider how you and your practice will respond. By attending, you will receive expert insights from legal practitioners and a psychologist who will help you better understand the ‘human’ issues that you are expected to competently handle in your day to day practice.

Opening comments by the Chair

Ethics and Professional Responsibility for Criminal Lawyers

Criminal lawyers need to be aware of their ethical obligations and how to conduct themselves in any circumstances. Responsibilities towards clients, fellow practitioners and to prosecutors/crown and the courts can be lost or overlooked. Consider these issues and better understand the ethics and responsibilities that you must observe as a criminal lawyer

Presented by David PH Jones QC, Lorne Street Chambers

Dementia and Crime

With an ageing population, the incidence of dementia concerns have increased. This has been mirrored in the criminal justice system. Increasingly, lawyers are expected to have greater awareness and appreciation of a wide range of neurodegenerative conditions, which may have implications for a defendant’s fitness to stand trial, culpability and sentencing. The over 65 years age group is now the largest growing sector in the custodial setting, suggesting dementia is also highly relevant post-sentencing.

- Examine the different types of dementia and accompanying features and whether an individual’s dementia is likely related to their offending
- Explore how these inmates are managed in custodial settings and their risks and vulnerabilities

Presented by Michael Bott, Barrister, Heretaunga Law

Developing a Trauma Informed Practice

You frequently work with clients who have high rates of adverse childhood experiences. You can transform the way you work with many of your clients by understanding the biological pathway from toxic stress in childhood to poor physical and mental health outcomes later in life. Be introduced to some of the neuroscience on this topic. Take a journey through real practice examples to illustrate how you can apply this knowledge for better outcomes for your clients and a reduced risk of burnout among solicitors and support staff.

Presented by Kirsty Dempster-Rivett, Consultant Clinical Psychologist

ATTEND AND EARN 3 CPD HOURS

Learning Objectives:
- Examine proposed reforms to Building Regulations and their potential impact
- Receive a critical update on construction cases and disputes
- Gain a deeper understanding of developments in insolvency and bankruptcy
- Examine practical strategies for conflict avoidance and de-escalating disputes on construction projects

ATTEND AND EARN 3 CPD HOURS

Learning Objectives:
- Gain Professional Skills for dealing with a situation involving dementia and crime
- Develop insight on how to be a trauma informed practice
- Receive expert guidance on how to approach and issue in Ethics & Professional Responsibility
Learning Objectives:
- Examine IP Strategy and why it is important to your practice
- Understand the court process and assess damages and consequences
- Analyse key lessons from case studies and IP disputes

Chair: Hamish Selby, Special Counsel, Buddle Findlay

From First Contact to a Plan of Attack: Developing a Plan and Preparing Cease and Desist Letters
- Assessing an IP infringement matter
- Forming a strategy
- Crafting effective and persuasive cease and desist letters
  Presented by Jason Wach, Senior Associate, James & Wells

The Court Process: Timing, Cost, and When it Might be Worth it
Join Anita as she provides an in depth examination of remedies and consequences and asks the question, “What can you realistically get out of all this?”
  Presented by Anita Birkinshaw, Special Counsel, Buddle Findlay

How it Plays Out In Practice: IP Disputes Case Studies
Join Tim Mahood as he takes a deep dive into IP disputes cases and walk away with expert insights that you can apply in your practice.
  Presented by Tim Mahood, Partner, Hudson Gavin Martin

Comparing Structures: Tips and Traps
- Company vs. corporate trustee
- Joint ventures and shareholder agreements
- Limited Partnership
  - structuring agreements what to include
  - entry/exit
  - capital considerations
  Presented by Greer Fredricson, Senior Associate, Chapman Tripp

Tax Issues Specific to Each Structure
Join respected and experienced taxation advisors who will explore some of the common tax issues that are associated with each structure and gain insight into how to expertly identify the most appropriate structure for you and your clients.
  Presented by Mike Rudd, Director and Claire Dilks, Associate Director, Taxation Services – Bakertilly Staples Roadway

What to do When Yours or Your Client’s Business Face’s a Crisis
- Shareholder support and security
- Insurance or can I sue?
- Compromise with creditors
- Administration
- Walking away
  Presented by Bret Gustafson, Barrister, FortyEight Shortland Chambers
BUY MULTIPLE & SAVE BIG!

November marks our 17th Birthday and to celebrate we would like to offer you the following savings.

- Register for 2 half day seminars $360 each (Save $90)
- Register for 3 half day seminars $270 each (Save $405)
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No catch, the only requirement is that the multiple registrations must be completed in one transaction and booked online at www.legalwiseseminars.com.au (discounts can only be calculated automatically during the registration process).

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Before you register why not speak to your colleagues and see if they are also interested in attending any of our upcoming programs (we have over 80 to choose from in November and over 200 recordings) so that everyone can benefit from these huge discounts.

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<td><strong>ONE CPD HOUR</strong></td>
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<tr>
<td>A Practical Guide to Employment Mediation (Auckland, March 2019)</td>
<td>OND193NZA19A</td>
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<td>Inquiries and Reviews: The Legal Context and Issues Arising (Wellington, September 2018)</td>
<td>OND189NZW02A2</td>
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<td>Privacy Law Update: New Privacy Reform and GDPR (Wellington, September 2018)</td>
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